



# Unmet Needs in GI Cancers

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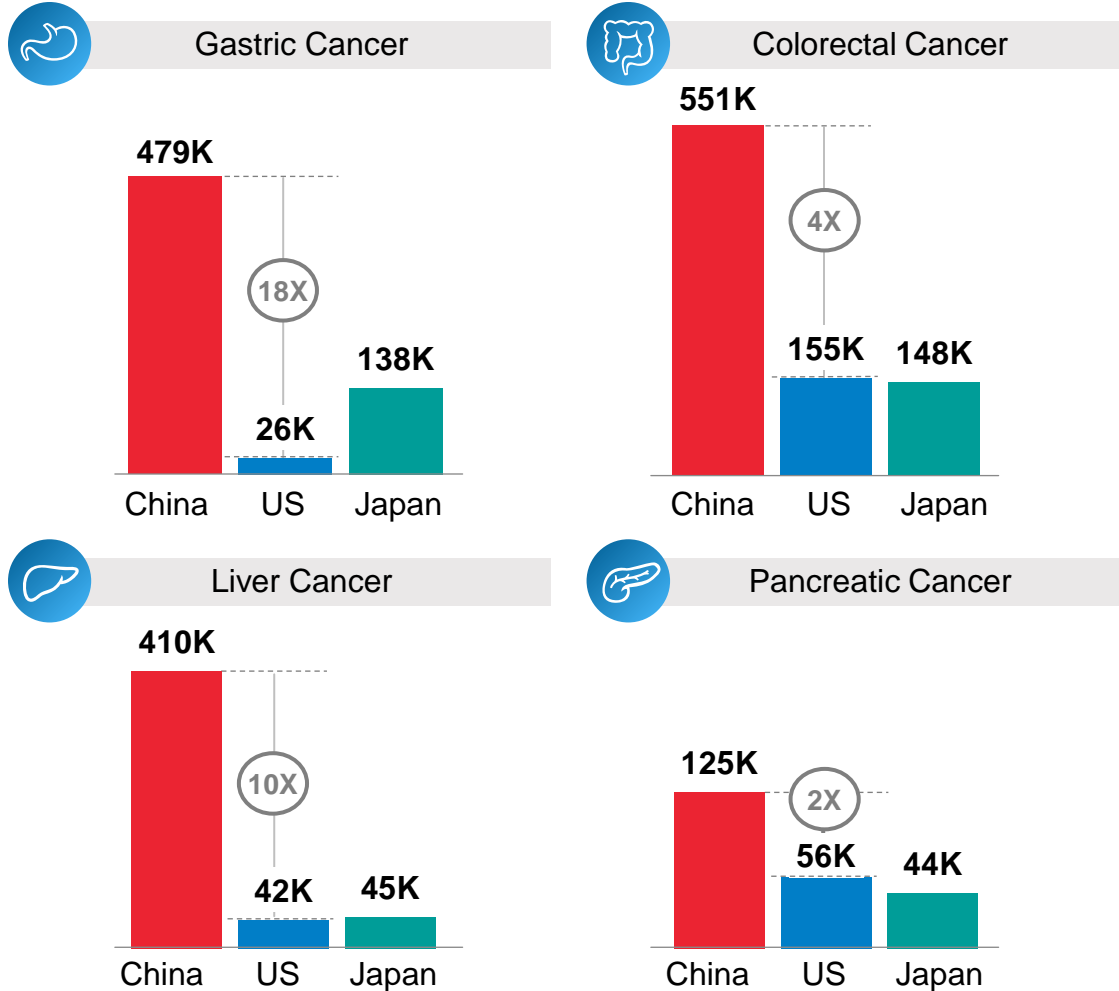
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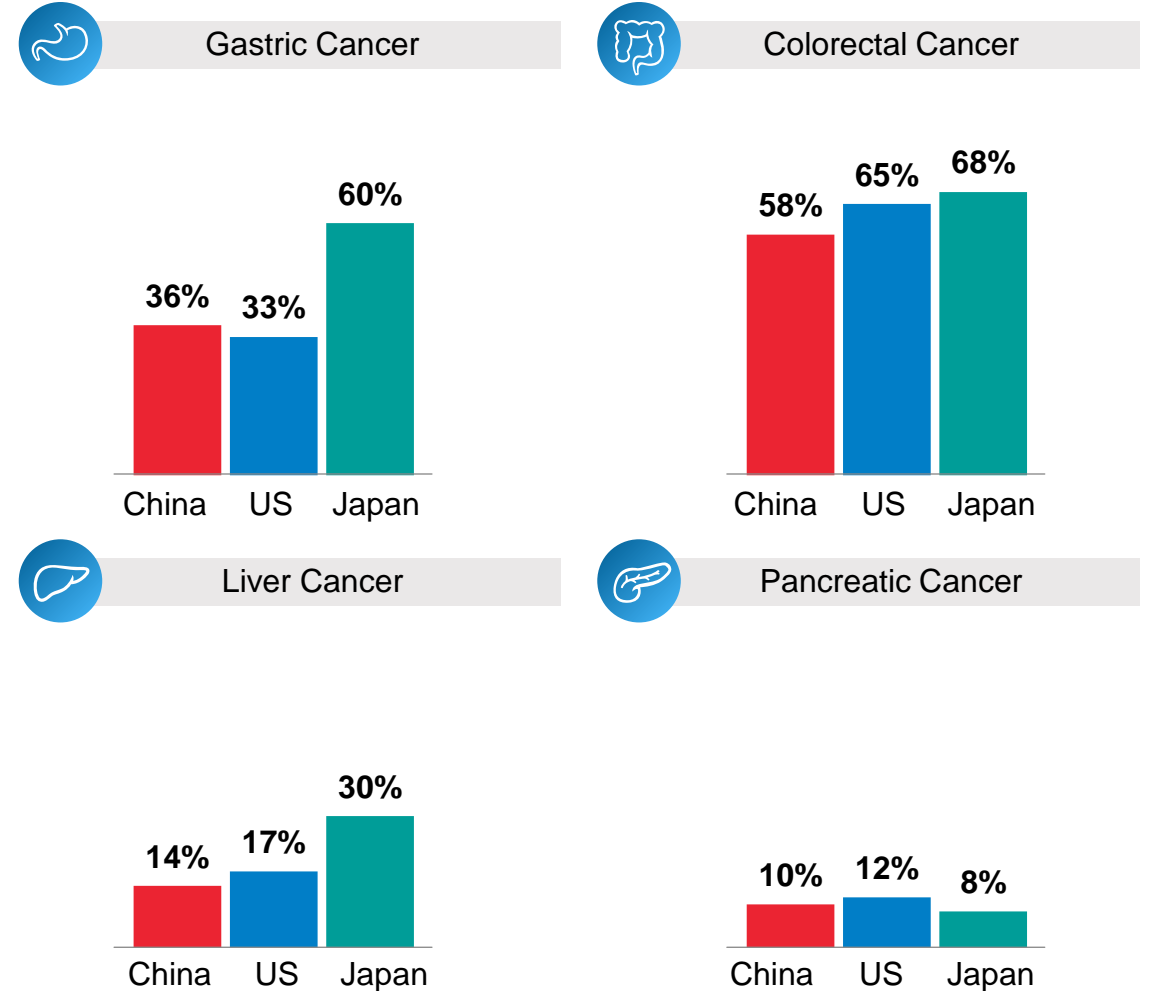
**zai**lab

# China Has World's Highest Prevalence of GI Malignancies with Extremely Poor Prognosis

## New Cases of GI Cancers Significantly Higher vs. US/Japan<sup>1</sup>



## Five-Year Survival (%) (2010–2014)<sup>2</sup>

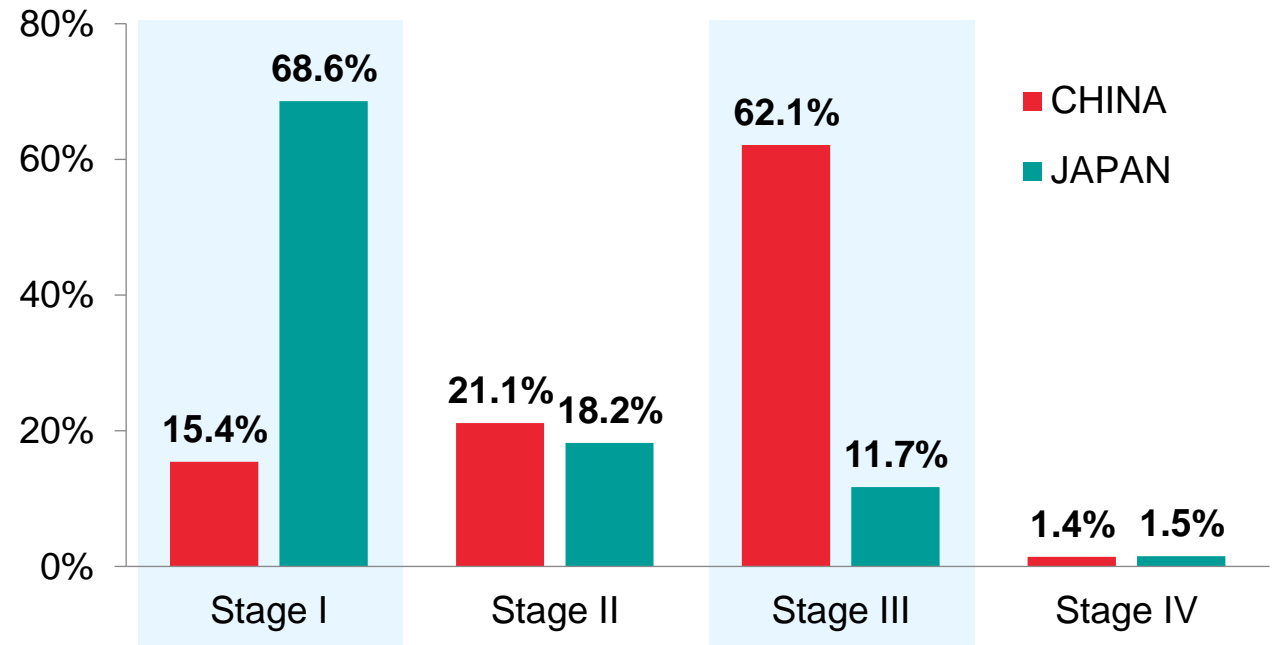


# Gastric Cancer

## Significant Burden for China with High Mortality and Late Diagnosis

- **3<sup>rd</sup> largest** cancer in China, in terms of both incidence rate and mortality rate
  - Unhealthy dietary habits
  - High incidence of H. pylori infection
  - Smoking
- **Lower rate of early diagnosis** in China vs. Japan
- **Lower rate of gastroscopy** in China vs. Japan
- Huge disease burden of advanced gastric cancer patients in China

### 60–70% of Patients Diagnosed at Advanced Stage with Poor Prognosis<sup>1</sup>

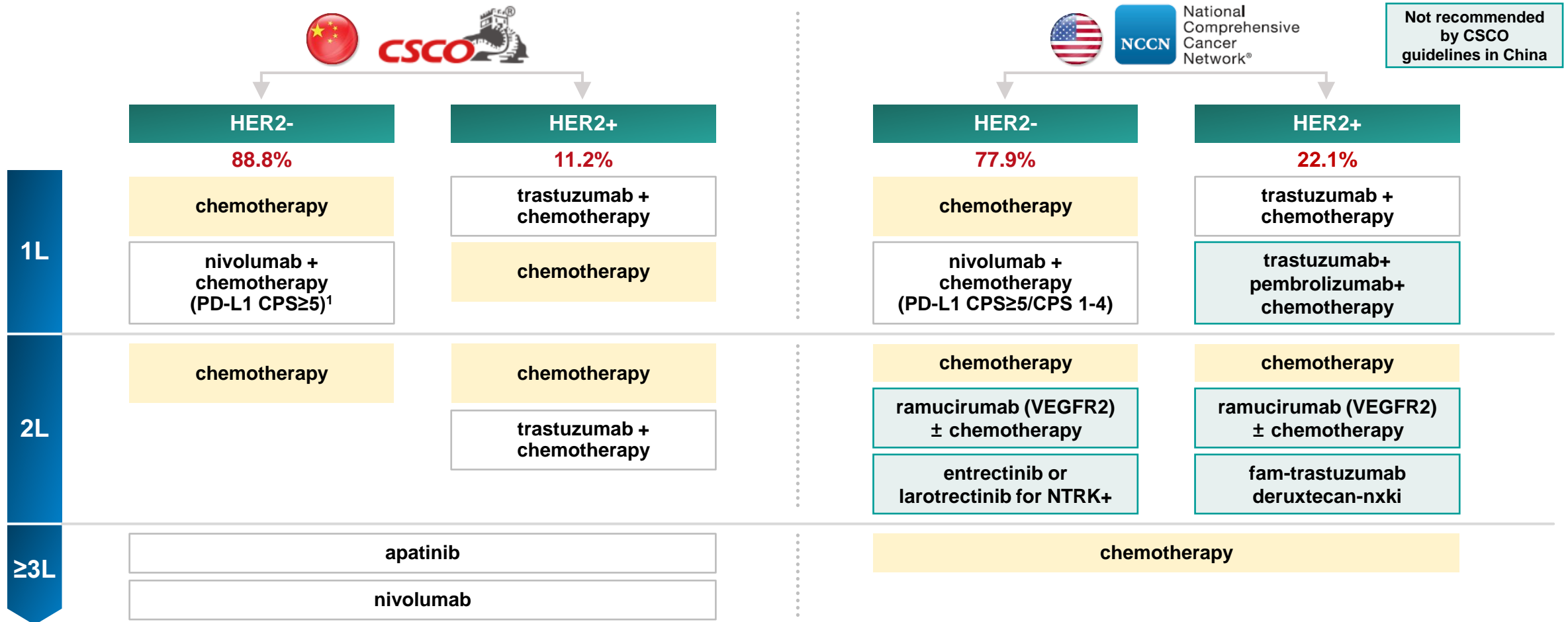


### For advanced/metastatic gastric cancer:

- **5%~20%** 5-year survival rate
- mOS of approx. **one year**

# Compared to US, China Has Limited Effective Therapies Approved in Metastatic Gastric Cancer

## Metastatic, Advanced GC/GEJ Cancers



- For MSI-high/PD-L1 CPS≥1, GC/GEJ patients: pembrolizumab is recommended in recurrent setting in China, same as US; for HER2-, trastuzumab and pembrolizumab is III level recommendation in 1L in CSCO guideline

# Precision Medicine in Gastric Cancer

Before



## Gastric Cancer as **ONE DISEASE**

- Prior to 2012, chemotherapy was **only treatment** for advanced gastric cancer
- For the recent decade, HER2 is **only target** for gastric cancer



## Molecular Pathology

### Genomic Alterations as Therapeutic Targets<sup>1</sup>

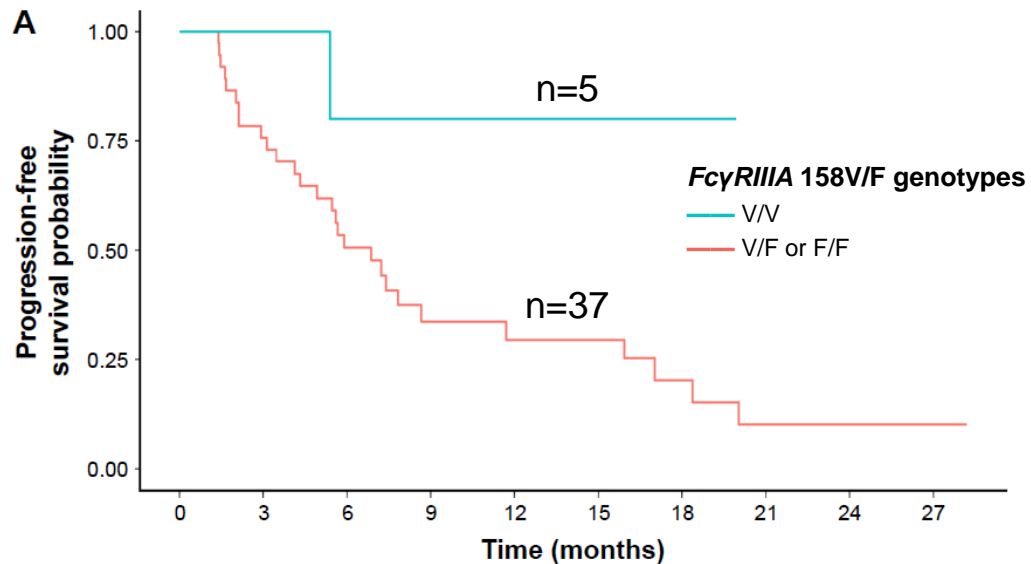
Gene	Alteration	Prevalence in GC
ERBB2 (HER2)	Amplification/Overexpression	10%–20%
VEGFR2	Overexpression	~50%
VEGF	Overexpression	40%–50%
EGFR	Amplification/Overexpression	6%–27%
MET	Amplification/Overexpression	5%–40%
FGFR2	Amplification/Overexpression	4%–12%
ATM	Loss (Protein)	60%
PIK3CA	Mutation	5%–10%
CDK4/6	Amplification	6%–15%
PD-L1/L2	Amplification/Overexpression	15% of EBV-positive GC
MSI (Microsatellite Instability)	Mutation	15%–20%
ARID1A	Mutation	8%–10%

Zai Lab's current gastric cancer portfolio

# Targeting FcγRIIIA (CD16A) Is Potential Strategy to Improve Treatment Outcome of HER2+ Cancer Patients

## PFS Analysis by CD16A Genotype<sup>1</sup>

- Retrospective study examined 42 Her2-positive patients receiving fluorouracil and platinum-based chemotherapy and trastuzumab; FcγRIIIA (CD16A) polymorphisms were assessed
- Trastuzumab showed better treatment outcome in FcγRIIIA (CD16A) 158V/V patients, while in **majority of 158V/F or F/F patients, treatment outcome of trastuzumab was poor**



## ADCC Effect of Trastuzumab Low in 158V/F or F/F<sup>2,3,4</sup>

- The ADCC effect is mediated by FcγRIIIA (CD16A)
- Patients with FcγRIIIA (CD16A) 158V/V genotypes have high binding affinity between Fc portion of antibody and FcγR on immunologic effector cells and lead to high ADCC effect of trastuzumab

**Increased FcγRIIIA (CD16A) can enhance ADCC effect and can potentially increase efficacy of cancer cell destruction in HER2+ gastric cancer**

Tumor Type	MBC	MBC	BC	MGC
V/V	20.7%	13.6%	11.9%	17.2%
V/F	48.1%	48.4%	41.6%	46.4%
F/F	31.2%	37.9%	46.5%	36.4%

V/F and F/F patients account for majority in different tumor types

High

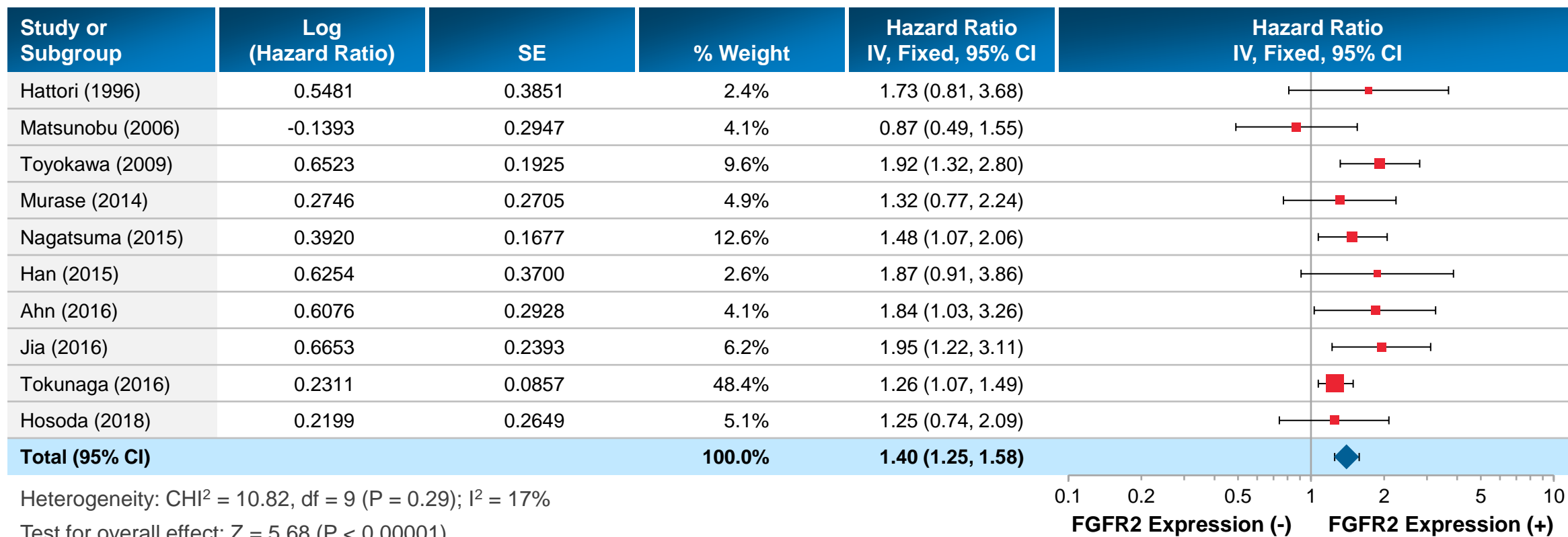
- Binding affinity
- ADCC effect of trastuzumab

Low

# FGFR2b Overexpression Correlates With Poor Prognosis

## Promising Target in HER2-Negative Gastric Cancer

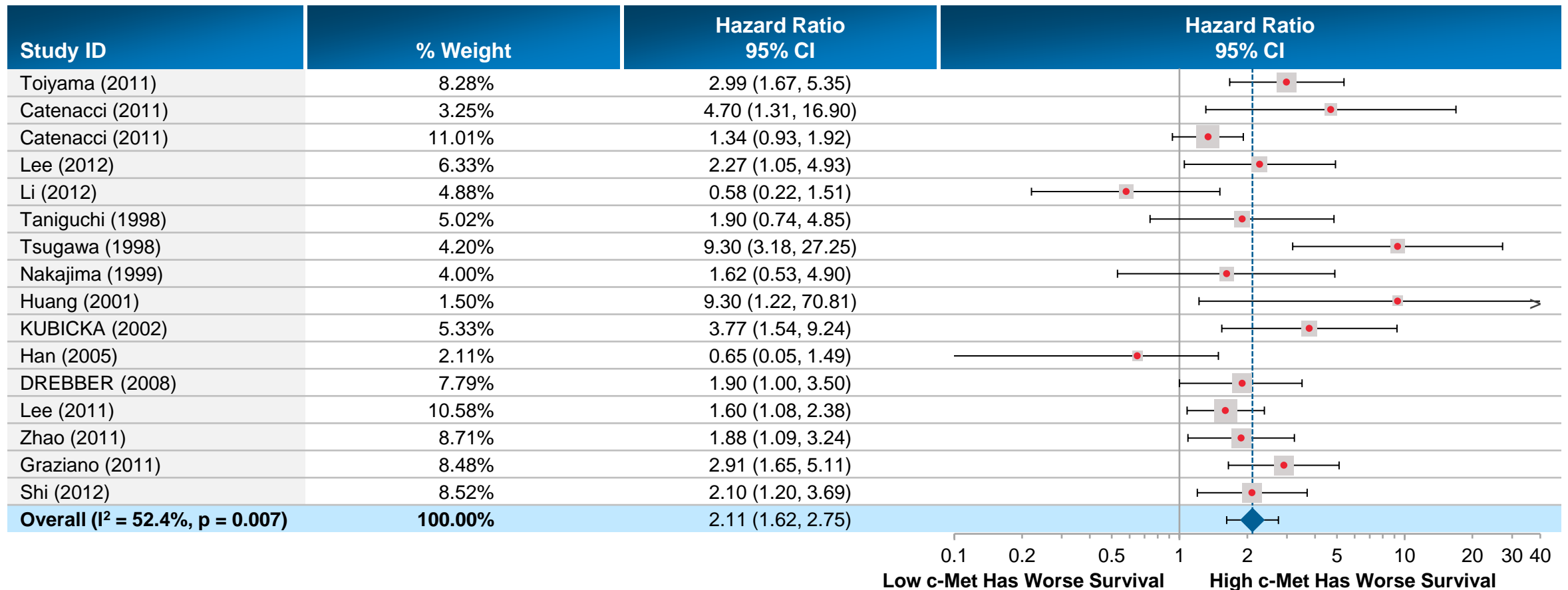
Meta-Analysis Indicated Patients with FGFR2-Overexpressed Gastric Cancer Showed Significantly Worse Survival Than Those with FGFR2-Low Tumors (HR = 1.40, 95% CI: 1.25-1.58, p <0.00001)



# c-Met Status Is Important Factor Affecting Prognosis of Gastric Cancer

Meta-Analysis of HRs Indicated Significantly Poorer OS in Patients with High c-Met Expression  
(Average HR=2.112, 95% CI: 1.622-2.748)

Forest Plot Showing Meta-Analysis of Hazard Ratio Estimates for Overall Survival



Note: Weights are from random effects analysis.

Source: Shan Yu, et al. PLoS One. 2013.

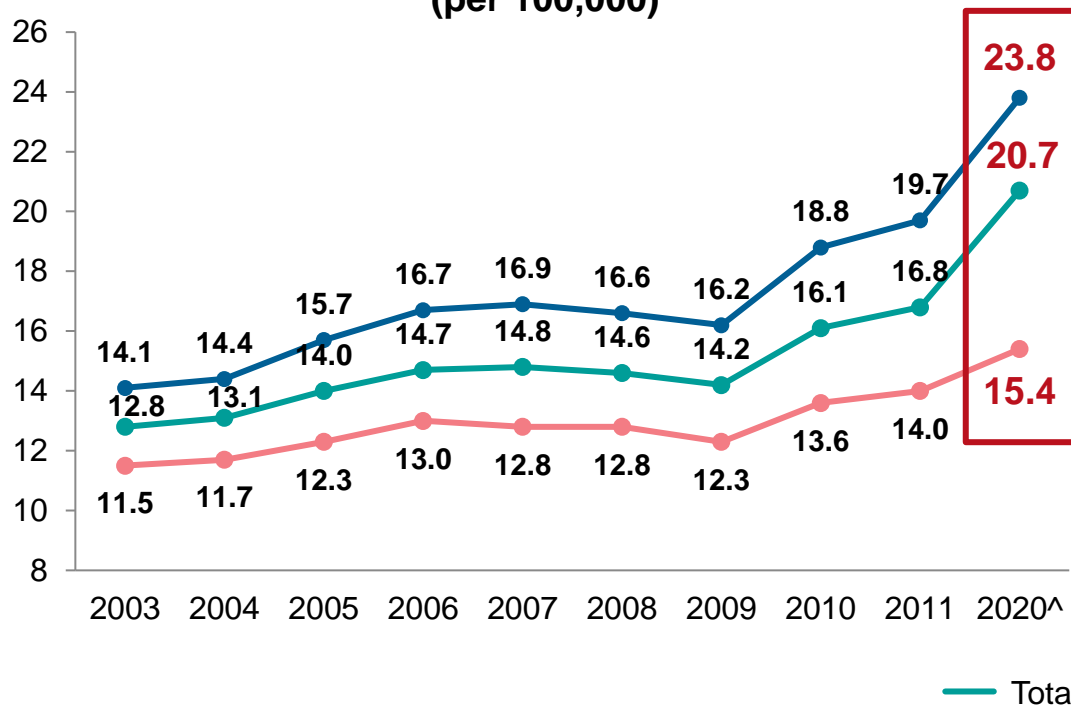


# Colorectal Cancer (CRC)

## Increasing Incidence and Mortality in China

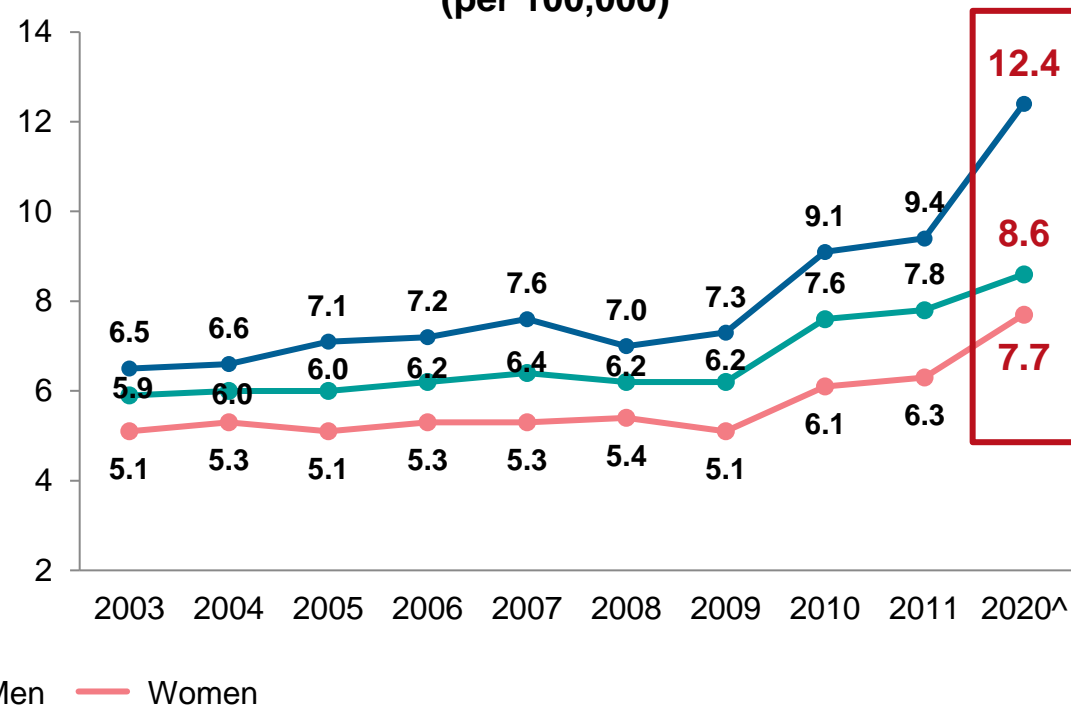
### China CRC Incidence (2003–2020)

Age-Standardized Rates of Incidence  
(per 100,000)



### China CRC Mortality Rate (2003–2020)



Age-Standardized Rates of Mortality  
(per 100,000)



**While age is major factor in incidence of CRC, risk factors may also include dietary habits (low-fiber diets, diets rich in red and processed meat, excessive alcohol intake), smoking, less physical activity, and hereditary factors**

# Limited Effective Therapies Available for Metastatic CRC in China

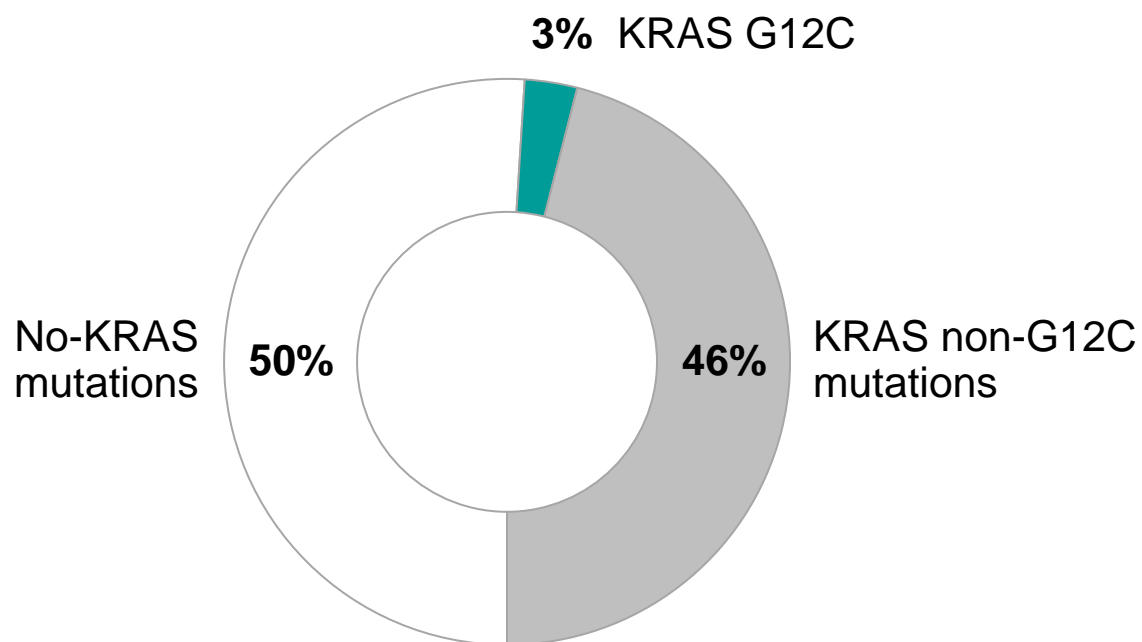
## Targeted Therapies Available for Metastatic CRC in US and China

	 Approved by FDA	 Approved by NMPA
<b>cetuximab</b>	✓	✓
<b>panitumumab</b>	✓	
<b>bevacizumab</b>	✓	✓
<b>regorafenib</b>	✓	✓
<b>fruquitinib</b>		✓
<b>ziv-aflibercept</b>	✓	
<b>pembrolizumab</b>	✓	✓
<b>nivolumab</b>	✓	
<b>ipilimumab</b>	✓	
<b>encorafenib</b>	✓	

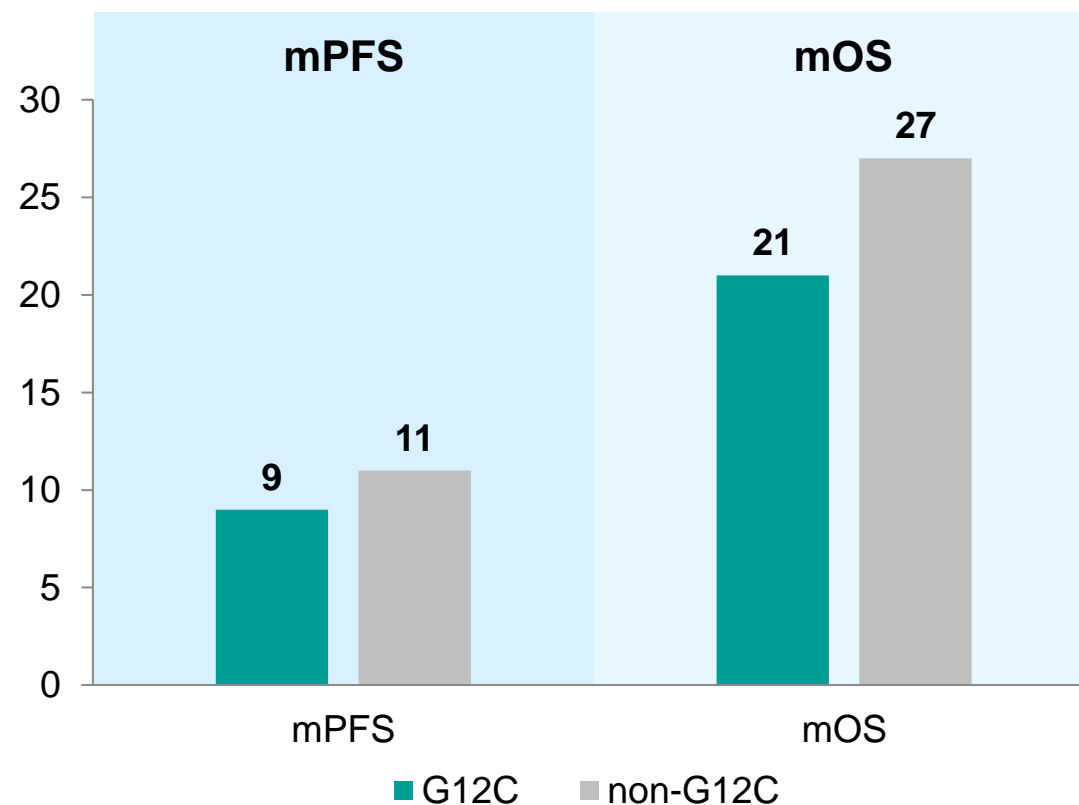
# No Effective Treatment for KRAS-Mutant Patients

## Poor Prognosis in KRAS-Mutant CRC

49% KRAS-Mutant mCRC,  
KRAS G12C Accounts for ~3%<sup>1</sup>



KRAS G12C Mutation Is Significantly Correlated  
with Shorter First-Line mPFS and mOS vs.  
Non-G12C Mutations<sup>2</sup>



# Summary

- **China has world's highest incidence and mortality rate of GI cancers, with poor prognosis**

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- For gastric cancer, 3<sup>rd</sup> largest cancer in China by incidence, **treatment options are still limited despite recent progress of PD-1s approved in first-line setting**
  - FC optimized mAb can be potential choice for HER2+ gastric cancer
  - FGFR2b accounts for 30% of HER2- patients but with poor prognosis
  - Patients with high c-MET indicate poorer OS

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- The incidence and mortality of CRC is **increasing in China, with very limited treatment options**
  - KRAS G12C with poor prognosis