

A group of mountaineers is seen climbing a steep, snow-covered mountain slope. The lead climber in the foreground is wearing a bright orange jacket and a large black backpack, using a climbing pole. Several other climbers are visible further up the mountain, some in red and blue gear. The sky is a clear, pale blue, and the overall scene conveys a sense of high-altitude adventure and teamwork.

zaiLab

Zai Lab R&D Day

September 22, 2021

Forward-Looking Statements

This presentation contains statements about future expectations, plans and prospects for Zai Lab, including, without limitation, statements regarding our ability to advance our clinical pipeline and further demonstrate our commercial and discovery capabilities, expected milestones for our products and product candidates and other statements containing words such as “anticipates”, “believes”, “expects”, “plan” and other similar expressions. Such statements constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are not statements of historical fact nor are they guarantees or assurances of future performance. Forward-looking statements are based on Zai Lab's expectations and assumptions as of the date of this presentation and are subject to inherent uncertainties, risks and changes in circumstances that may differ materially from those contemplated by the forward-looking statements. Actual results may differ materially from those indicated by such forward-looking statements as a result of various important factors, including but not limited to (1) Zai Lab's ability to obtain additional future funding, (2) Zai Lab's results of clinical and pre-clinical development of its product candidates, (3) the content and timing of decisions made by the relevant regulatory authorities regarding regulatory approvals of Zai Lab's product candidates, (4) Zai Lab's ability to generate revenue from its product candidates, (5) the effects of the novel coronavirus (COVID-19) pandemic on general economic, regulatory and political conditions and (6) other factors discussed in Zai Lab's Annual Report on Form 10-K for the fiscal year ended December 31, 2020, filed on March 1, 2021, and its other filings with the Securities and Exchange Commission. Zai Lab anticipates that subsequent events and developments will cause Zai Lab's expectations and assumptions to change and undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required by law. These forward-looking statements should not be relied upon as representing Zai Lab's views as of any date subsequent to the date of this presentation. You may get copies of our Securities and Exchange Commission filings for free by visiting EDGAR on the Securities and Exchange Commission's website at <http://www.sec.gov>.

This presentation does not constitute an offer to sell or the solicitation of an offer to buy any securities of Zai Lab Limited.

Zai Lab Presenters



Samantha Du, Ph.D.
Founder, Chairperson, and
Chief Executive Officer



Tao Fu
Chief Strategy Officer



William Liang, M.D.
Chief Commercial Officer



Alan Sandler, M.D.
President, Head of Global
Development, Oncology



Harald Reinhart, M.D.
Chief Medical Officer,
Autoimmune and
Infectious Diseases



Jonathan Wang
Executive Vice President,
Head of Business
Development



Billy Cho
Chief Financial Officer

R&D Day Agenda

Zai Lab's Vision

Samantha Du, Ph.D.

Zai Lab Today

Tao Fu

Commercial Capabilities

William Liang, M.D.

Zai's Potential Best-in-Class Pipeline in Lung Cancer

Alan Sandler, M.D.

Zai's Potential World-Class Franchise in GI Cancers

Alan Sandler, M.D.

BREAK

R&D Day Agenda

Other Disease Area Franchises

Alan Sandler, M.D.

Building a Franchise in Autoimmune Disorders

Harald Reinhart, M.D.

Innovative Medicines in Infectious Diseases

Harald Reinhart, M.D.

Internal R&D Strategy

Alan Sandler, M.D.

Business Development

Jonathan Wang

The Value of Zai's Business

Billy Cho

Q&A

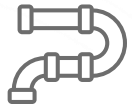


Zai Lab's Vision

Samantha Du, Ph.D.

Founder, Chairperson and Chief Executive Officer

We Are Only at the Start of Our Journey



Pipeline of **>25 assets** with **12** in **late-stage**¹ development and **11** with **global rights**²



3 therapeutic areas, 5 oncology disease strongholds, including **lung and gastric cancers**



Commercial-stage company with **3 marketed products** launched in Greater China



Proven track record in **clinical development** and **regulatory approvals**



Fully integrated platform with **>1,600 employees** globally



Founded



Preferred partner in China



Commercial-stage biopharmaceutical company and preferred global partner

2014

2015

2016

2017

2018

2019

2020

2021...

We Are Well-Positioned in the Two Most Important Global Markets

**2nd Largest
Pharma Market
Globally**

**Leadership
in China**

- “Healthy China 2030”
- 55 innovative drugs approved in 2020, **7x** higher than 2016

✓ **Fully integrated** platform with full Greater China commercial coverage

**Established
R&D Presence
in US**

**Largest Market
and Source
of Innovation**

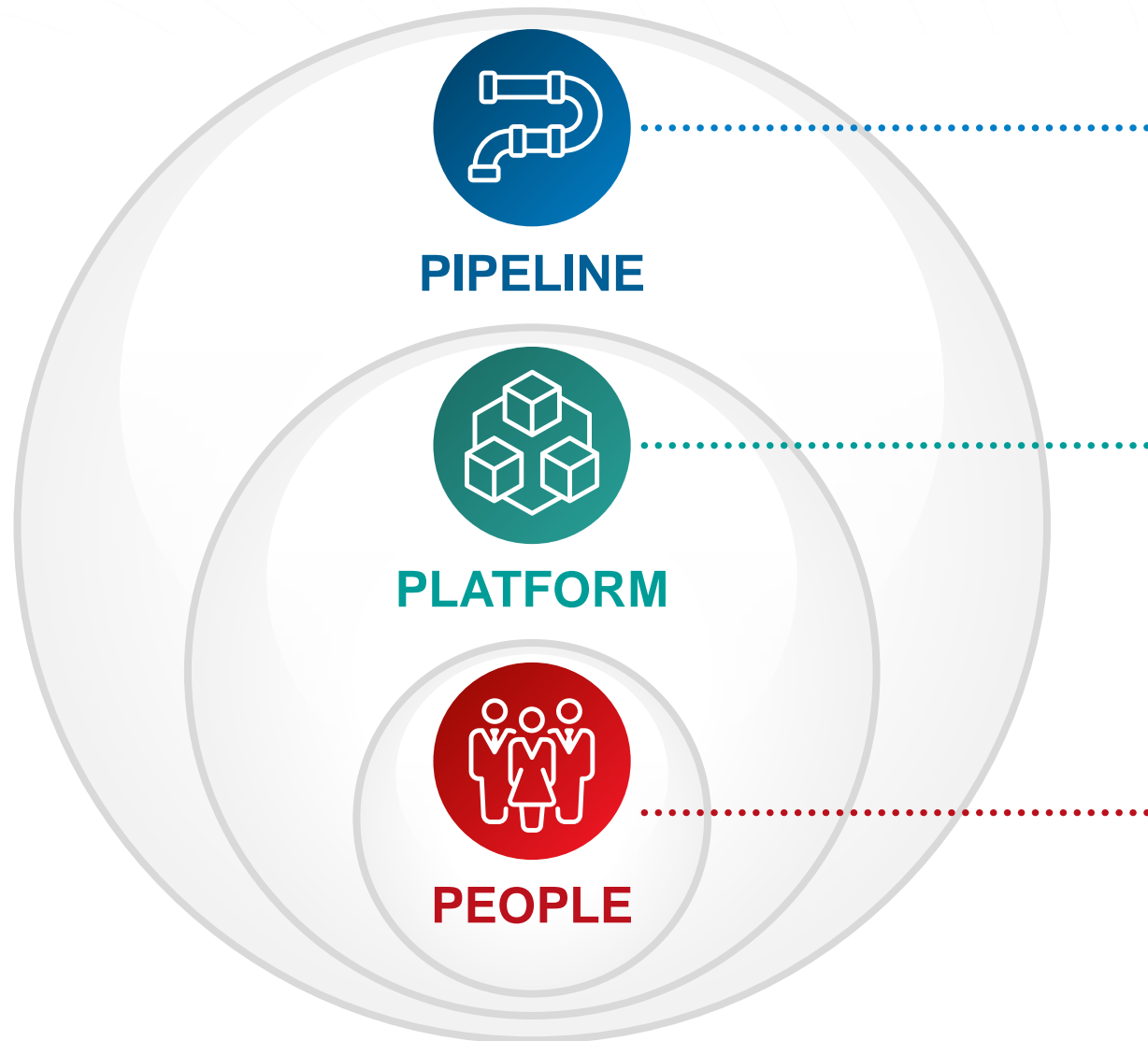
- >3,000 innovative biotech companies
- Best academic research

✓ **San Francisco area** and **Cambridge** presence

✓ Senior leadership covering **R&D** and **BD**

● Zai headquarters & regional centers for commercial, R&D, Business Development (BD), etc.

Strong Foundation Poised for Growth



- **Innovative and diversified portfolio** of best-in-class and/or first-in-class assets
- Addressing greatest unmet medical needs with **multiple disease area strongholds**
- **Open innovation model:** Complementary internal discovery and global collaborations
- **Clinical excellence:** Proven quality and speed in drug development and regulatory execution
- **Business development:** Partner of Choice, sustainable pillar of growth
- **Commercial:** Portfolio-driven, high operational synergy
- **Global expertise and proven** leadership based in China and US

Our Aspirations for 2025



Commercial Leadership

- **One of the leading global companies** in **oncology** & **autoimmune** diseases
- **15+** marketed products across **35+** indications
- **Leading portfolio-** and **science-driven commercial** platform



World-Class Pipeline

- **Broad, innovative pipeline** with **vertical** and **horizontal synergies realized**
 - With **global pipeline at or near commercial stage**
 - At least **one global IND** every year
- **Leading franchises** in multiple disease areas, e.g., lung and gastric cancers



Global Responsibility

- **Touch more lives** with innovative medicines
- Become a biopharma **leader in ESG** performance and reporting

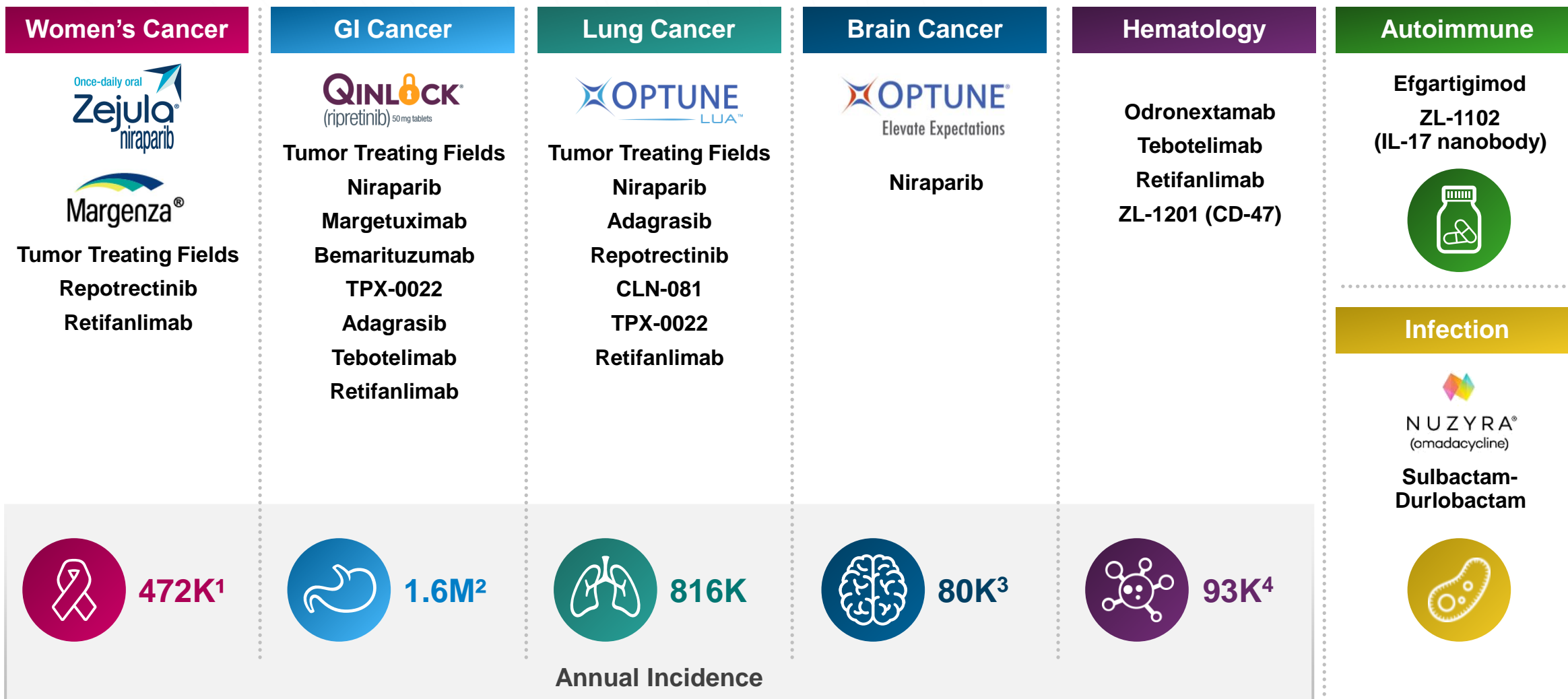


Zai Lab Today

Tao Fu

Chief Strategy Officer

Zai Lab Has Built Multiple Disease Area Strongholds Addressing Significant Unmet Medical Needs in China



Source: Globocan, 2020.

Note: The trademarks and registered trademarks within are the property of their respective owners. (1) Ovarian cancer and breast cancer; (2) gastric cancer, pancreatic cancer, liver cancer, colorectal cancer and gastrointestinal stromal tumors (GIST); (3) brain, central nervous system; (4) non-Hodgkin lymphoma.

Portfolio Provides Visible Pathway to Significant Growth

Zai's Broad, De-risked Innovative Portfolio

Five FDA Approvals

Once-daily oral
Zejula
niraparib

OPTUNE¹
Elevate Expectations

QINLOCK
(ripretinib) 50 mg tablets

NUZYRA[®]
(omadacycline)

Margenza[®]

Three FDA-Designated Breakthrough Therapies

Repotrectinib

Bemarituzumab²

Adagrasib

Other Potential First-in-Class / Best-in-Class Assets

SUL-DUR

TPX-0022

Efgartigimod

Tebotelimab

CLN-081

Retifanlimab

Odronextamab

ZL-1201

ZL-1102

ZL-2309

3 China Approvals in Last 16 Months

QINLOCK
(ripretinib) 50 mg tablets

Once-daily oral
Zejula
niraparib

OPTUNE
Elevate Expectations

10-15 NDA Approvals in Next 3-5 Years

New assets through BD

Proprietary combinations

In-house global programs

Tumor Treating Fields

Adagrasib

TPX-0022

SUL-DUR

CLN-081

Efgartigimod

Bemarituzumab

Repotrectinib

Retifanlimab

Tebotelimab

Odronextamab

Margenza[®]

NUZYRA[®]
(omadacycline)

Oncology

Infection

Autoimmune
diseases

zaiLab

Note: (1) Within Tumor Treating Fields franchise, OPTUNE LUA has also been approved by FDA via HDE (Humanitarian Device Exemption) pathway; (2) also granted Breakthrough Therapy Designation by the Center for Drug Evaluation (CDE) of the National Medical Products Administration (NMPA).

Abbreviation: SUL-DUR (Sulbactam-Durlobactam).

Open Innovation Model

Leverages Both Internal Discovery Engine and External Collaborations



Collaboration with Leading Global Academic Institutions



Internal Discovery Platform

- Best-in-class, fully humanized transgenic mouse model
- Novel antibody epitope



Platform Collaboration

- Bi-specifics and multi-specifics
- Computational chemistry
- AI-based discovery



Discovery Operations



San Francisco area

- Discovery research
- Translational biomarkers
- DMPK



Cambridge

- Early clinical development
- Regulatory / Clinical ops
- BD / AM / S&E



Shanghai

- CMC / Process development
- Non-clinical safety
- Clinical pharmacology / DMPK



Suzhou

- R&D campus in planning

Zai Lab's Increasing Global Footprint and Growing Scale

Zai Lab Operations Today

Research & Development

- >50 clinical trials ongoing / planned
- No reliance on CROs
- Discovery operations in Shanghai, Suzhou, San Francisco area, and Cambridge

San Francisco area
(R&D, BD, etc.)

Cambridge
(BD, etc.)

Beijing
(clinical & regulatory)

Shanghai
(HQ & R&D)

Guangzhou
(commercial)



Suzhou
(manufacturing, R&D)

Taiwan
(commercial)

Hong Kong
(commercial)

Commercial

- Commercial presence in mainland China, Hong Kong, Taiwan and Macau
- Salesforce experience in all top 10 innovative drugs in China

Manufacturing

- Two cGMP-compliant manufacturing facilities
- R&D center and Suzhou campus under development

★ Headquarters / Regional Centers ● Zai Offices

Zai Lab's New R&D Campus to Support China Expansion

Planned R&D and Manufacturing Campus in China



Overview of Suzhou R&D Campus

- Included in **National Strategic Emerging Industries Development Plan** backed by NDRC
- **Key Provincial Industrial Project** supported by Jiangsu provincial government
- **~37K m² land** planned for office and lab
- **Phase I construction** will be completed in 2023¹

Manufacturing Capabilities

- **Ongoing expansion** of existing biologics manufacturing capabilities
- **~35K m² land** reserved and planned for **small-molecule production site, large-molecule plant, and distribution center**



Abbreviation: NDRC (National Development and Reform Commission).

Note: (1) Designed for "GBEL 2-Star certified".

Global R&D Team With Strong Track Record and Know-How in Innovative Drug Development and Regulatory Pathways

Research & Development: ~600 FTEs



Alan Sandler
M.D.
President, Head of Global Development, Oncology



Harald Reinhart
M.D.
CMO, Autoimmune & Infectious Disease



Preclinical, PPM & Regulatory Affairs



James Yan
M.D., Ph.D., DABT
COO, R&D



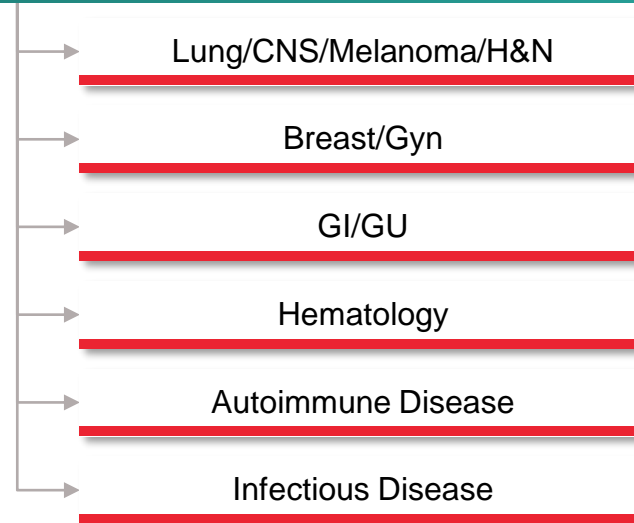
Clinical Operations



Ning Xu
M.D., MBA
EVP, Head of Clinical Operation



Late-Stage Development by TA



Clinical Research & Early Development



Karl Hsu
M.D.
SVP, Clinical Research & Early Development



CN based

US/EU based

Abbreviation: PPM (Program & Portfolio Management), CNS (Central Nervous System), H&N (Head & Neck), Gyn (Gynecological Diseases), GU (Genitourinary).
Note: R&D FTE number is as of June 30, 2021.

Best-in-Class Teams in Business Development, Manufacturing, Legal Proven Track Record of Execution

Business Development (BD) & CMC



Tao Fu
MBA, CFA
Chief Strategy Officer



Legal & Compliance



F. Ty Edmondson
J.D.
Chief Legal Officer



BD and Alliance Management



Jonathan Wang
MBA
EVP, Head of Business Development



Manufacturing/CMC



Bo Zhang
Ph.D.
SVP, Biologics CMC



Petter Veiby
Head of Alliance Management and BD Search & Evaluation



Jean Wang
Ph.D.
SVP, Small Molecule CMC



Compliance



Ann Beasley
J.D.
Chief Compliance Officer



ESG



Jim Massey
Chief Sustainability Officer



Experienced Commercial Leaders Executed Multiple Successful Launches in China

Proven, Science-Driven Commercial Team with ~830 FTEs



William Liang
M.D., MBA
Chief Commercial Officer,
President, Greater China



Yanchu Lu
MBA
VP, Marketing



Qing Gu
MBA
VP, CSE



Pan Lu
VP, GAD



Sean Li
M.D.
Head of MA



Junmin Feng
VP, ZEJULA Sales



Paul Gong
MBA
VP, QINLOCK Sales



Simon Wu
MBA
VP, OPTUNE Disease
Education



Erica Lai
VP, General Manager
of HK and Macau



Dedicated Sales Force of ~610 FTEs and Growing

Strong Track Record

with these successful
brands launched or
managed in China



Abbreviation: CSE (Commercial Strategy Excellence), GAD (Government Affairs, Market Access and Distribution), MA (Medical Affairs).
Note: Commercial FTE numbers are as of 2Q 2021.



Commercial Capabilities

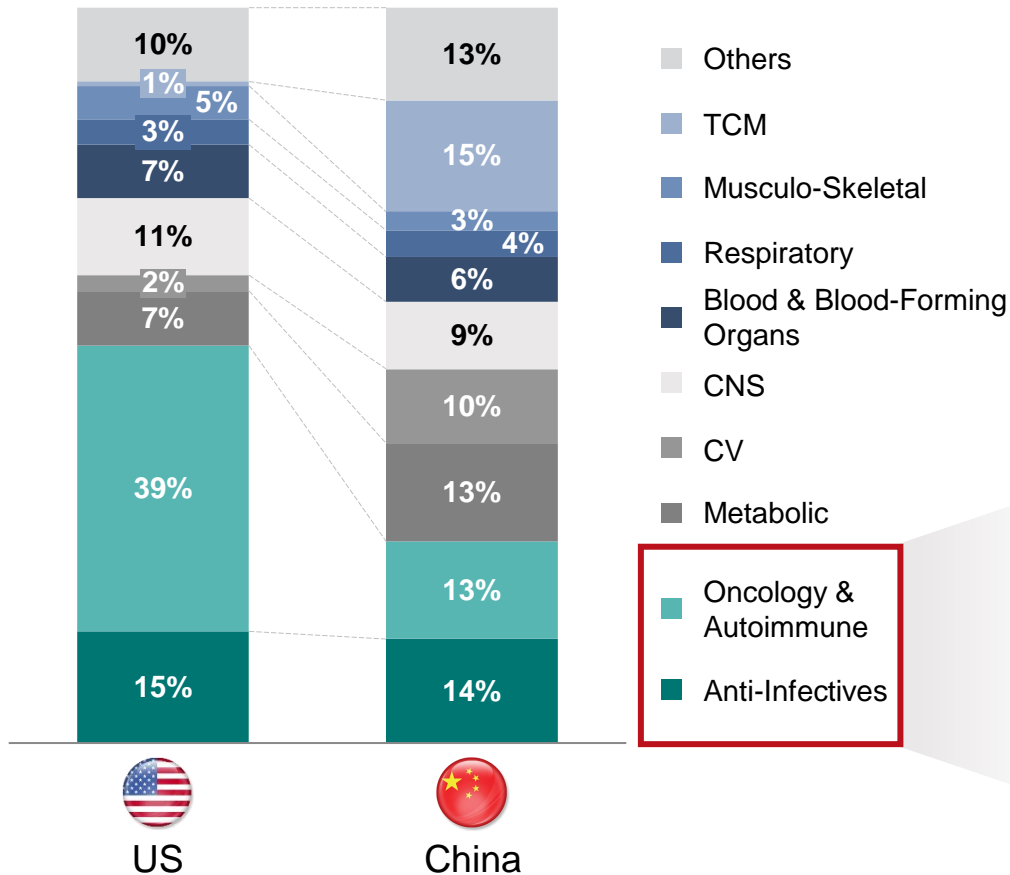
William Liang, M.D.

Chief Commercial Officer, President, Greater China

Zai Lab Targets Sizable Markets with Considerable Room for Further Growth

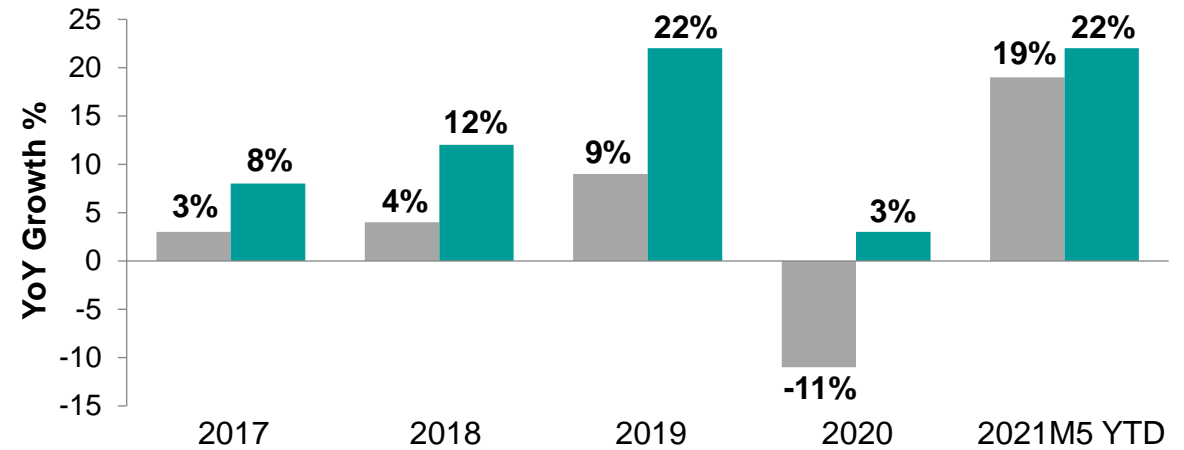
Spending Share by Therapeutic Area

Moving Annual Total, 2019.07–2020.06



Market Growth Resumes Post-COVID in 2021

■ Total Market ■ Oncology and Autoimmune Market



- While China has become #2 largest market, spending in **oncology and autoimmune still has significant room for growth**
- Anti-infectives are 2nd largest market in China, but **novel antibiotics are still needed to overcome MDR**

Abbreviation: TCM (traditional Chinese medicine), CNS (central nervous system), CV (cardiovascular), MDR (multi-drug resistance).

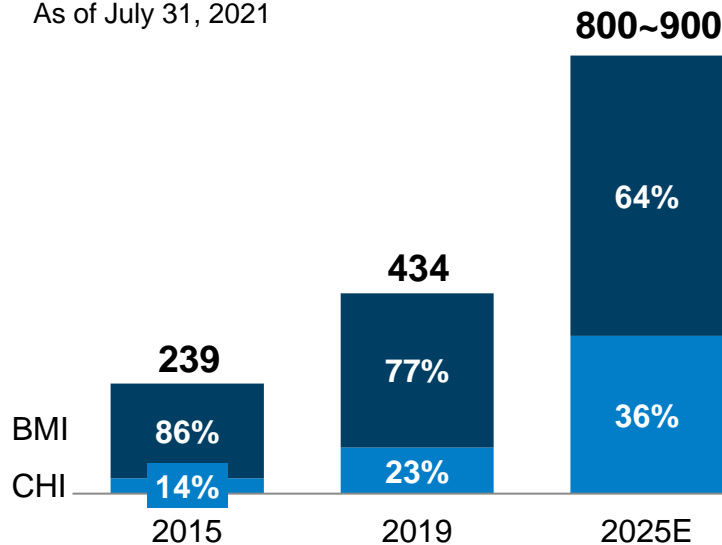
Source: IQVIA CHPA; IQVIA Hospital Audit.

Supplemental Insurance Is Playing Increasingly Important Role in China's Payer Landscape

Emerging New Form of Commercial Health Insurance (CHI) – City Supplemental Insurance

CHI will continue to grow rapidly...

Health insurance gross written premium¹
(Billion USD, % of total)
As of July 31, 2021



...and CHI premium is expected to reach ~US\$300bn in 2025

New form of CHI, **city supplemental insurance**, with specialty drug list including non-NRDL-listed drugs

- **>100** cities and **26** provinces launched city supplemental insurance since 2015, majority added in 2021
- **>60 million** enrollees as of July 2021

Top Drugs Listed in Supplemental Insurance

KEYTRUDA®

OPDIVO™

TECENTRIQ™

Once-daily oral
Zejula®
niraparib

Kadcyla®

IBRANCE®

VIZIMPRO®

IMFINZI™

Abbreviation: BMI (Basic Medical Insurance); CHI (Commercial Health Insurance).

Source: CIRC; China Insurance Yearbook; McKinsey analysis; National Institution for Finance & Development.

Note: (1) Written premium is an accounting term in the insurance industry used to describe the total amount that customers are required to pay for insurance coverage. The gross figure does not factor in deductions from the commission paid to agents who sell the policies, legal expenses associated with settlements, salaries, taxes, clerical expenses.

Rapidly Growing Best-in-Class Commercial Team in Greater China

Sales Force Footprint

- ~300 cities
- ~2,500 hospitals
- ~90% market potential¹

Sales Force by Brands

Once-daily oral
Zejula
niraparib
~400

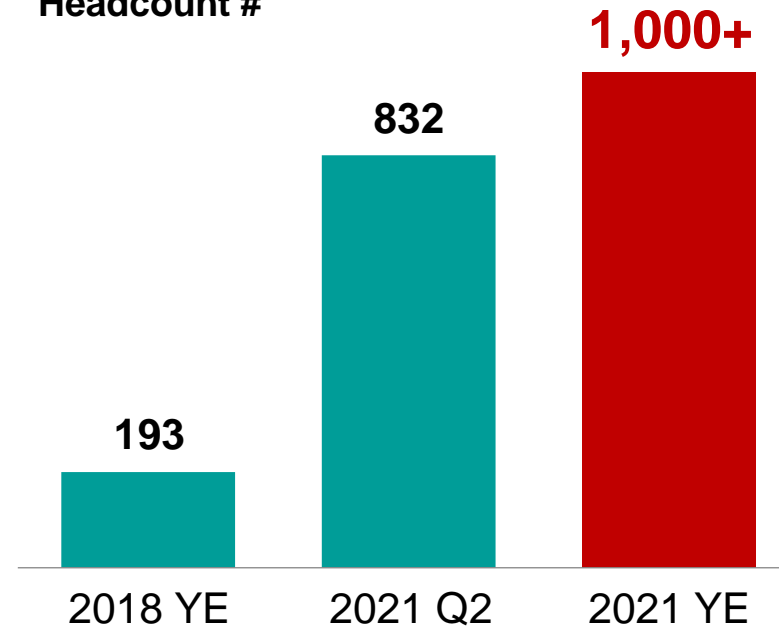
OPTUNE
Elevate Expectations
~130

QINLOCK
(ripretinib) 50 mg tablets
~100

Experience/Heritage



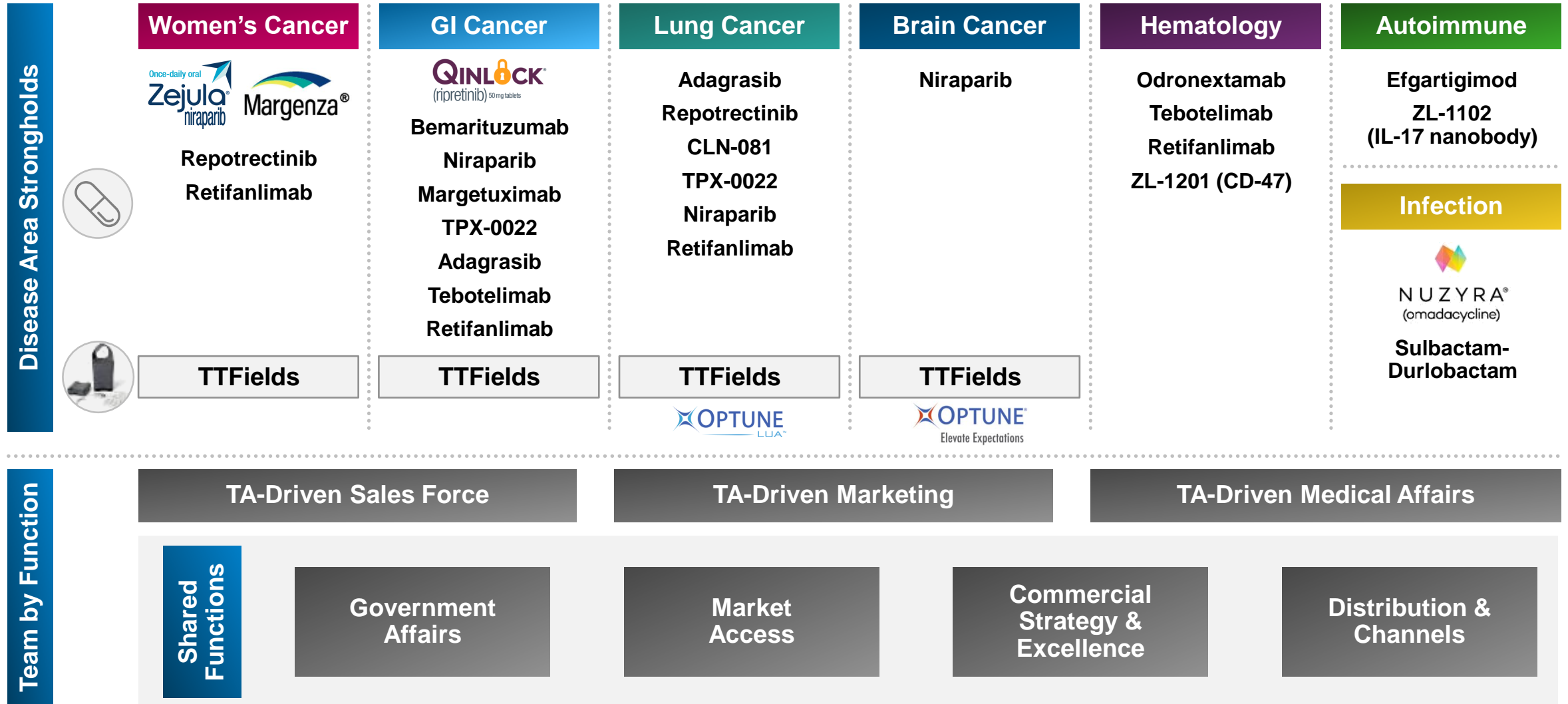
Headcount



- From **0 to 1,000+** in 3 years
- Best-in-class team ready on Day One

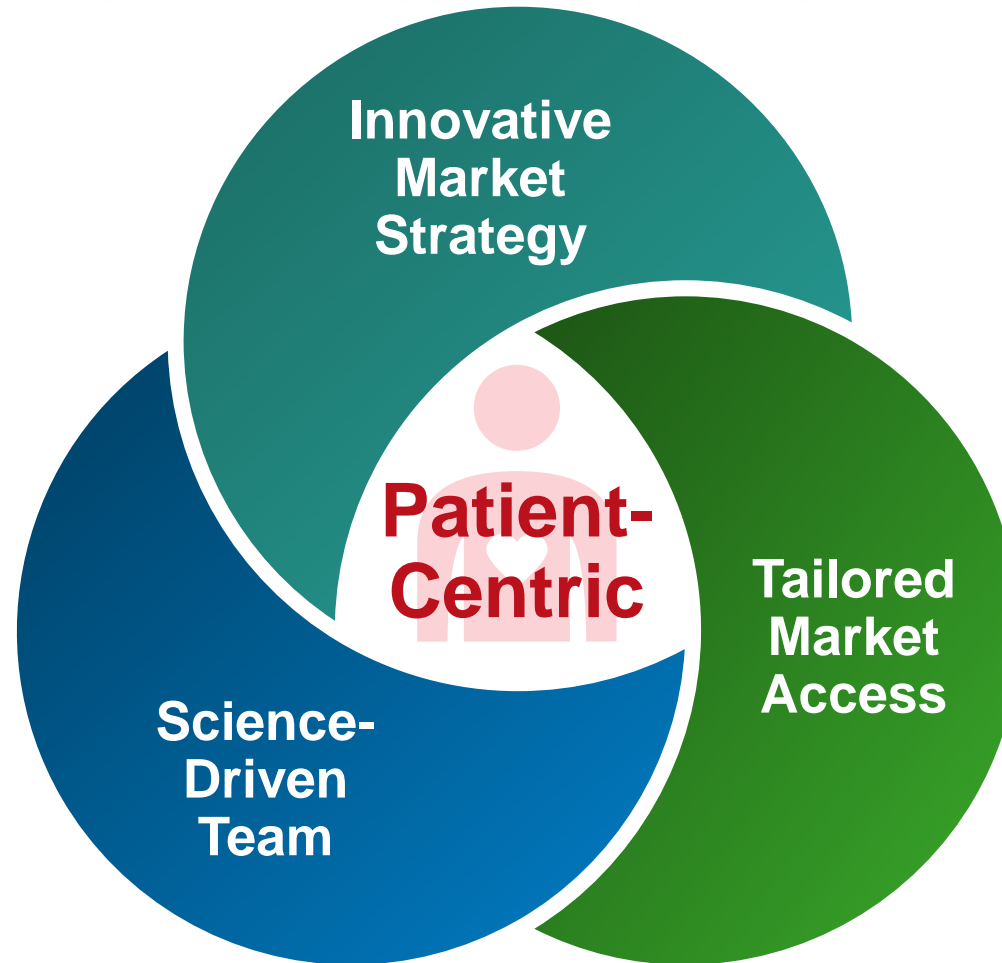
Therapeutic-Area-Focused Organization Drives Leadership and Operational Synergies

Therapeutic Area (TA) Leadership in China



Leader in Changing Industry Practice From Product-Driven to Patient-Centric Business Model

- Dedicated teams to drive **business model innovation**
 - Establish integrated **ecosystem**
 - Drive unique **brand awareness** for ZEJULA, OPTUNE and QINLOCK
- Dedicated diagnostics team for **precision medicine**
- **Data-driven** analysis: real-world data based on patient management projects



- **Dedicated industry-leading market access team, tailored-access strategy** in China
 - **Best hospital listing** post NRDL performance among biotechs (ZEJULA)
 - **First Bo'ao NPP*** outside Hainan (QINLOCK)
 - **Leading supplemental insurance** inclusion (OPTUNE)

Our Commercial Achievements to Date



Approvals and Launches

3 New Products in 16 Months



- **NRDL implementation** with significant progress in hospitals listing
- **Full readiness** to seek NRDL inclusion for first-line ovarian cancer
- **1st line** ovarian cancer approved in Hong Kong



- **First and only** innovative medical device supported by supplemental insurance
- China became **No.3** global market in **1** year
- **18** supplemental insurance plans



- Approval in all Greater China regions in **6** months
- **\$4M** of revenue in 1Q 2021 after successful launch in May 20, 2021
- **12** supplemental insurance plans cover in 2 months



Commercial Sales

\$57M (1H 2021)
vs. \$19M (1H 2020)

+197%
y-o-y growth in 1H 2021

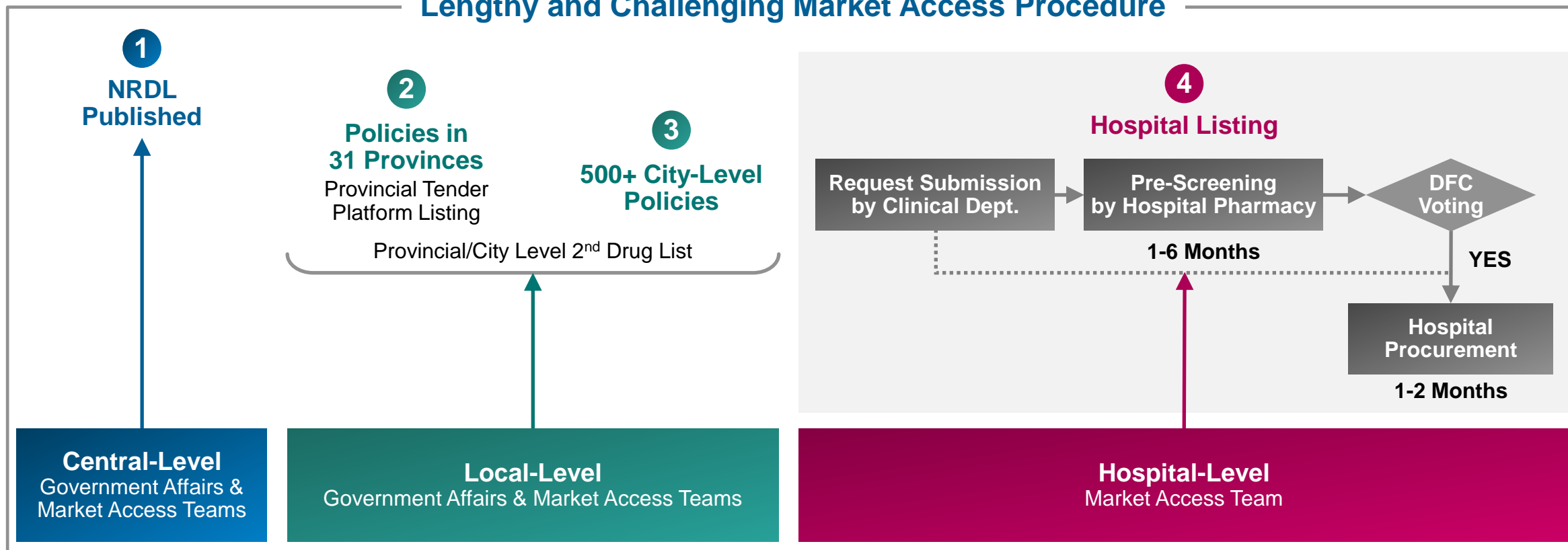
ZEJULA

Leading Performance in Gaining Hospital Listings

Ranked **No.1 among China biotechs** in number of hospitals listing for 2021 NRDL¹

Increased **sevenfold to >800** from date of NRDL implementation to June 30, 2021

Lengthy and Challenging Market Access Procedure

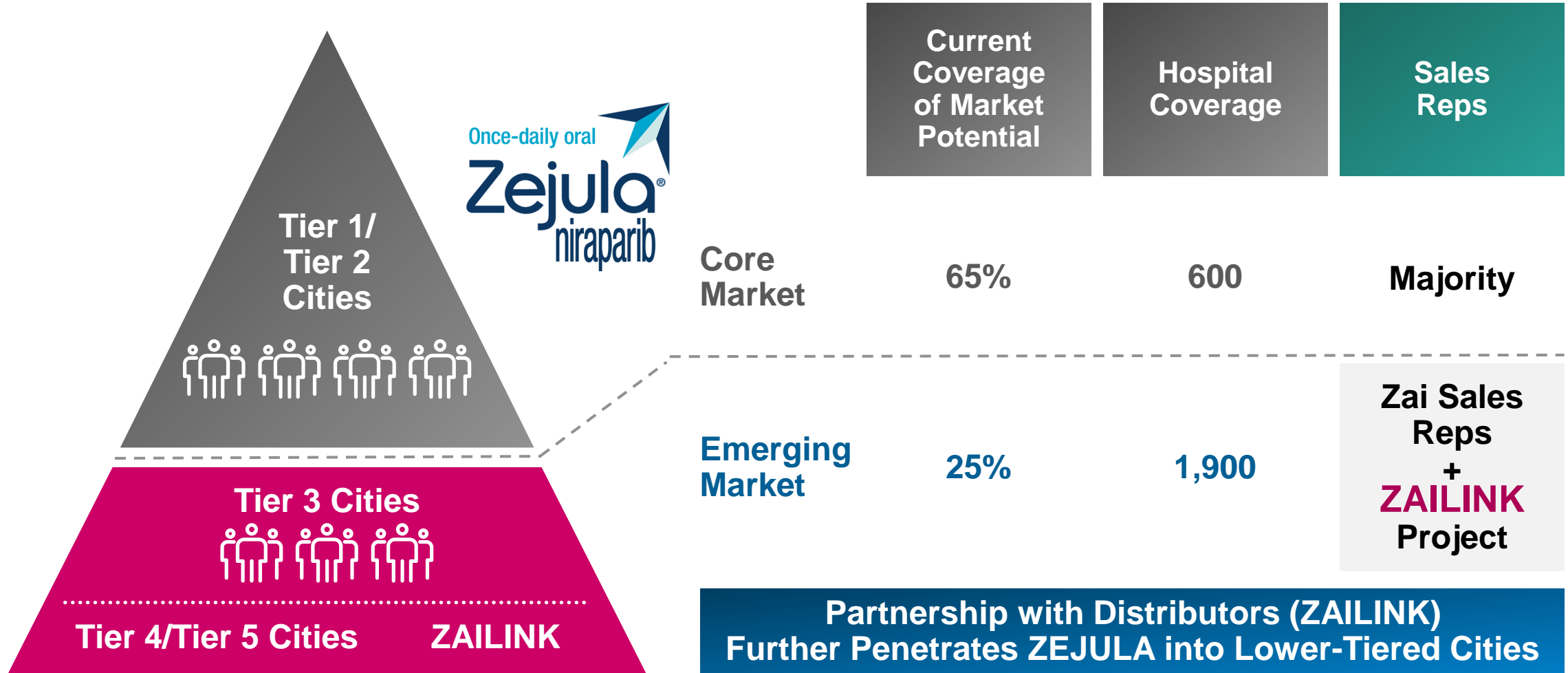


Abbreviation: DFC (Drug formulary committee).

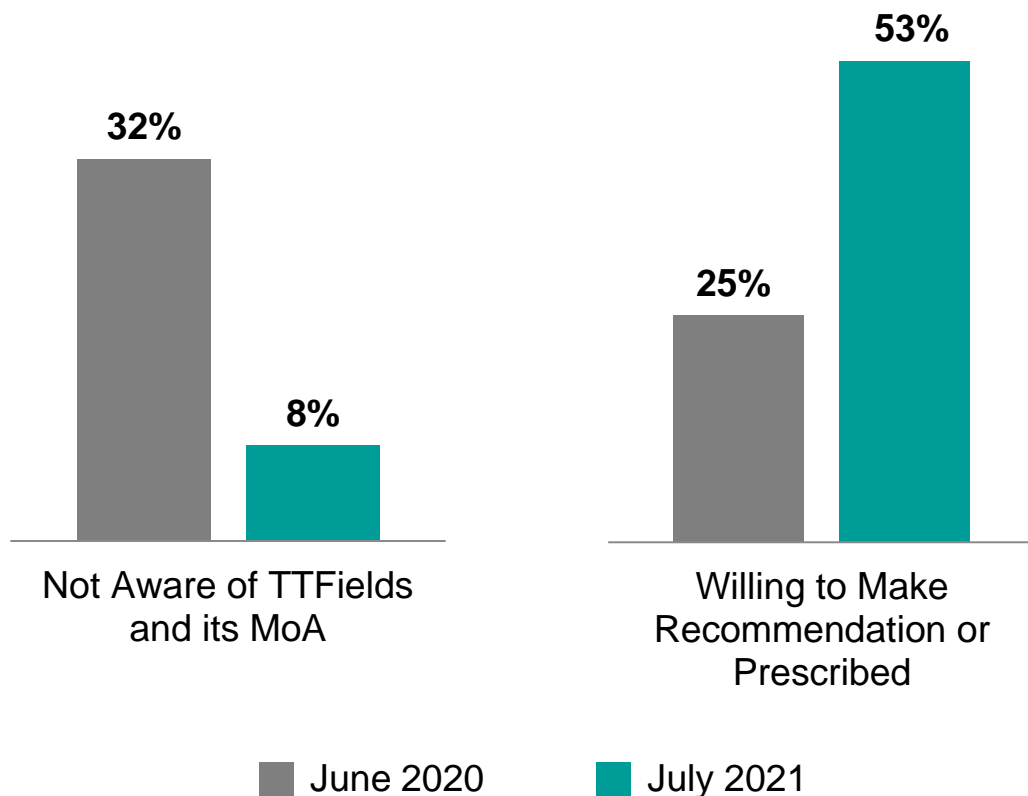
Note: (1) Based on NHTA (National Healthcare Security Administration) public disclosure.

ZEJULA

Sales/Marketing Strategy Adapted to Market Conditions



HCP Perceptions of TTFields



Establishing OPTUNE as Standard of Care




- Building **centers of excellence in top 20 hospitals**
- Increasing number of HCPs **recommending and prescribing** TTFields to patients since commercial launch, driven by guideline CME programs

OPTUNE

Only Medical Device Covered by Supplemental Insurance



Supplemental Insurance Examples

	Insured with Pre-Existing Disease	# of Enrollees	Reimbursement %
 西湖益联保 Hangzhou	✓	4.7M	60%
 沪惠保 Shanghai	✓	7.4M	• 70% • 30% (w/ PEMC ²)
 北京普惠健康保 Beijing	✓	Just Kicked Off	• 60% • 30% (w/ PEMC ²)

Note: (1) Regional customized commercial health insurance plans guided by provincial or municipal governments; (2) PEMC (pre-existing medical condition); (3) MediTrust Health disclosure.

QINLOCK

Poised to Become GIST Leader in Greater China

Successful Launch Campaign (April-June 2021)

- **100+** dedicated team as of 1H 2021
- Launch roadshow covered **1K+** HCPs offline and **10K+** HCPs via online platform

Guideline Inclusion

- Listed in Chinese Society of Clinical Oncology (CSCO) treatment guidelines as **only therapy** with **1A level evidence** for **4L GIST** and **recommended** for **2L GIST**

Supplemental Insurance Breakthrough

- Listed in **12** supplemental insurance plans covering **2** provinces and **10** cities
- **30%~90%** reimbursement for patients with pre-existing disease

QINLOCK[®]
(ripretinib) 50 mg tablets



Bold Ambitions

Long Term

To establish **TA leadership** in both China and US

Medium Term

To be fully ready for **10+ additional product launches** in China

Near Term

To become **market leader** for ZEJULA, OPTUNE and QINLOCK

It Is All About
Teamwork
and
Execution!



Zai's Potential Best-in-Class Pipeline in Lung Cancer

Alan Sandler, M.D.

President, Head of Global Development, Oncology

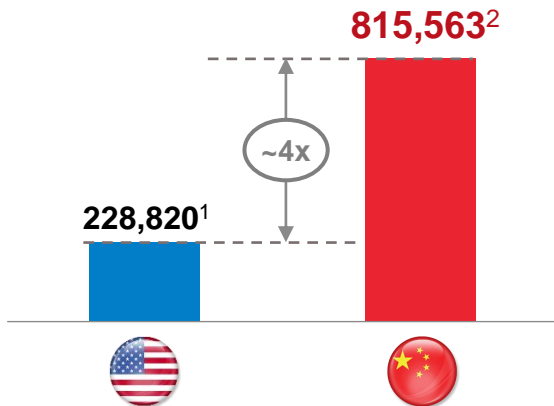
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Lung Cancer Is Leading Cause of Cancer Deaths in China

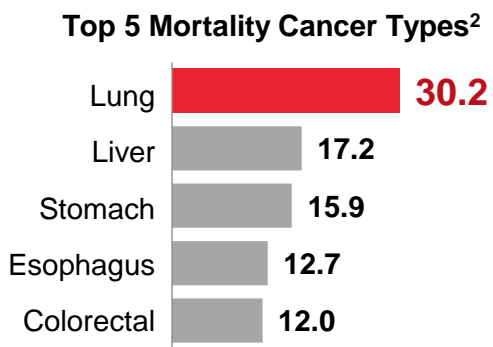
Late Diagnosis Leads to Low Survival



China Has ~4x New Cases vs. US



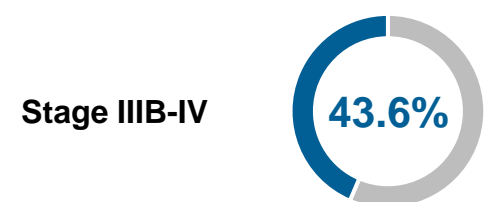
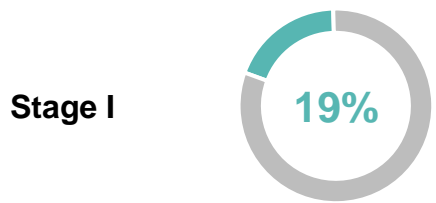
Leading Cause of Cancer Deaths in China



ASR (World) per 100 000

Most Patients Are Diagnosed at Advanced Stage³

Lung cancer patients selected in 7 regions in China (N=7184, 2005.1-2014.12, TNM 7th)



Low Survival Rate in Advanced-Stage Patients⁴

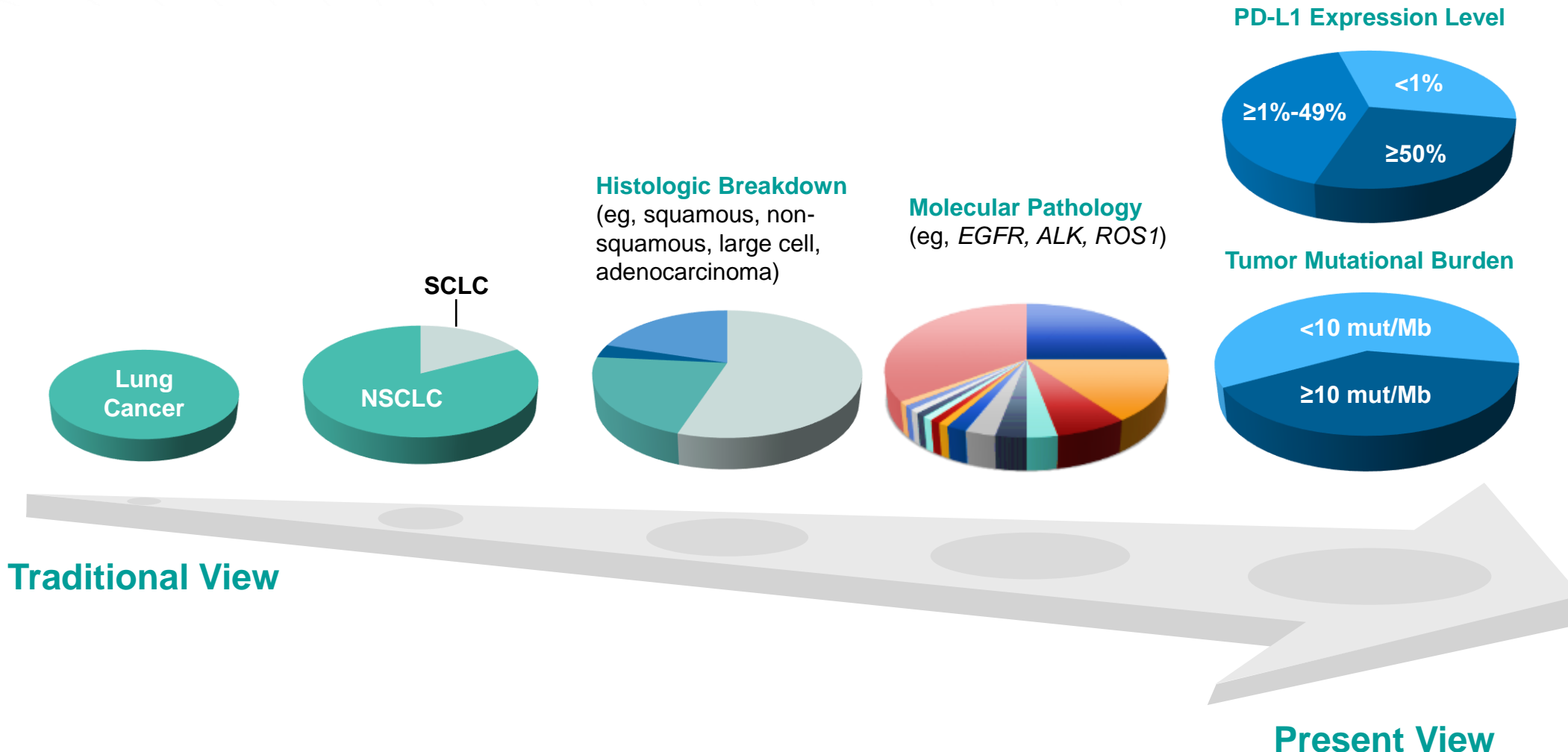
Overall survival by clinical stage

7 th Edition	Events/N	MST	24 Months	60 Months
IA	1119/6303	NR	93%	82%
IB	768/2492	NR	85%	66%
IIA	424/1008	66.0	74%	52%
IIB	382/824	49.0	64%	47%
IIIA	2139/3344	29.0	55%	36%
IIIB	2101/2624	14.1	34%	19%
IV	664/882	8.8	17%	6%

Abbreviation: ASR (age standardized rate), MST (median survival time), TNM (tumor node metastasis).

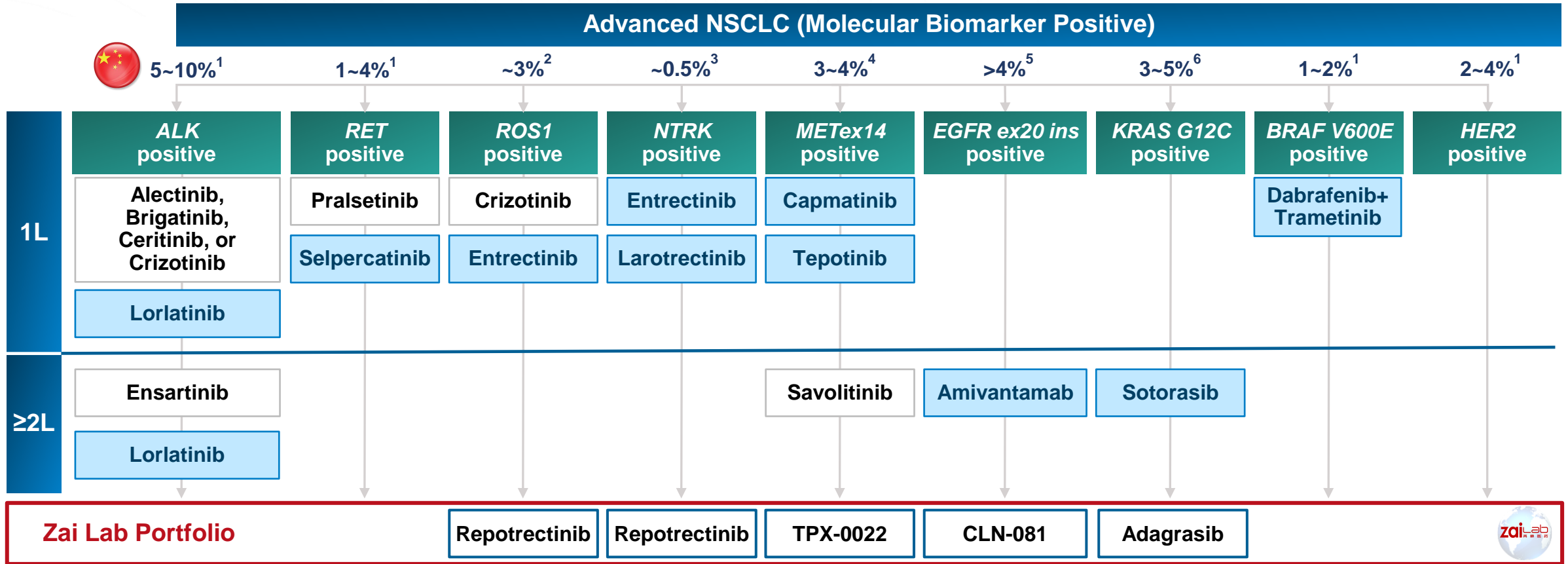
Source: (1) American Cancer Society Cancer Facts & Figures, 2020; (2) World Health Organization, Globocan 2020; (3) Ju-Fang Shi, et al. Lung Cancer Journal, Volume 128, P91-100, 2019 Feb; (4) Goldstraw P, et al. Thorac Oncol. 2016 Jan;11(1):39-51.

Evolution of Therapy in Lung Cancer Under Precision Medicine



Source: WA Cooper, et al. Pathology. 2011;43:103; CJ Langer, et al. JCO. 2010;28:5311; J Galon, et al. Immunity. 2013;39:11; W Pao, et al. Lancet Oncol. 2011;12:175; G Krigsfeld, et al. AACR 2017. Abstr CT143; MD Hellmann, et al. NEJM. 2018;378:2093.

Chinese Patients Need More Choices for Driver Mutations Beyond EGFR



FDA approved, not NMPA approved

More Clinical Trials Needed to Establish Better Treatment Paradigms in Each of These Populations

Source: FDA, NMPA, NCCN guideline 2021 V5.0., CSCO NSCLC guideline.

Note: (1) Chinese Journal of Pathology. 2021.50(6):583-591; (2) Clinical and the prognostic characteristics of lung adenocarcinoma patients with ROS1 fusion in comparison with other driver mutations in East Asian populations, 2014; and Frost & Sullivan; (3) NTRK fusion detection across multiple assays and 33,997 cases: diagnostic implications and pitfalls, 2020; (4) Turning Point Therapeutics presentation, December 2020; (5) Molecular epidemiology of EGFR mutations in Asian patients with advanced non-small-cell lung cancer of adenocarcinoma histology - mainland China subset analysis of the PIONEER study, 2015; (6) KRAS G12C mutations in Asia: a landscape analysis of 11,951 Chinese tumor samples, 2020; Clinical characteristics and prognostic value of the KRAS G12C mutation in Chinese non-small cell lung cancer patients, 2020; The prevalence and concurrent pathogenic mutations of KRASG12C in Northeast Chinese non-small-cell lung cancer patients, 2021.

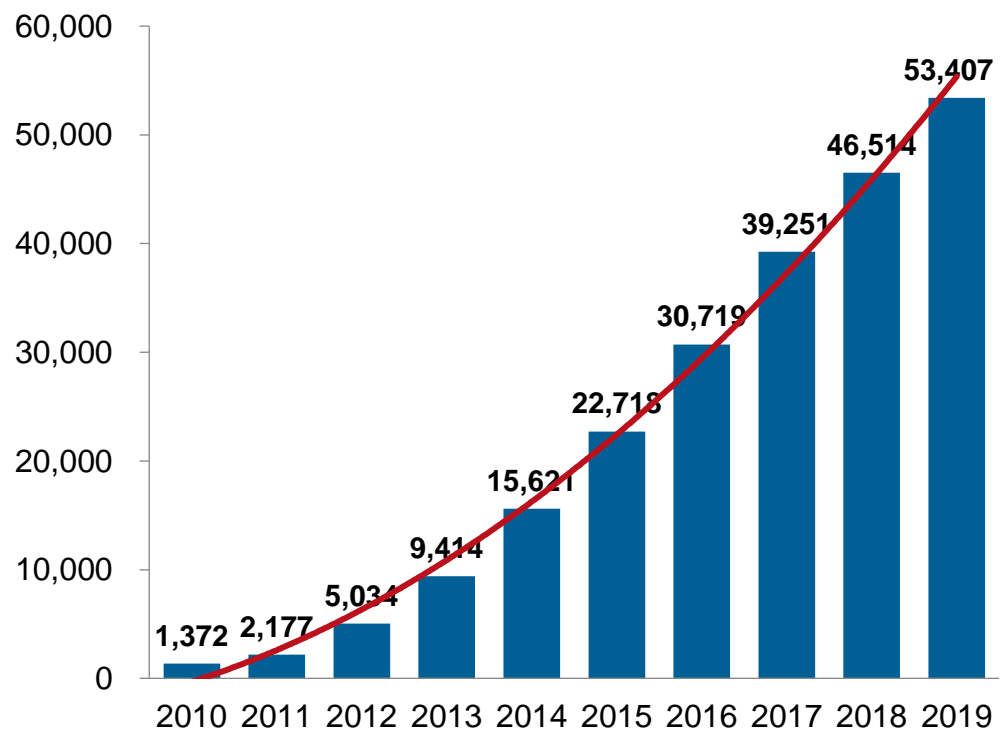
Molecular Testing Is Expected to Increase in China

Driven by More Approvals of Targeted Therapies and Greater Use of NGS



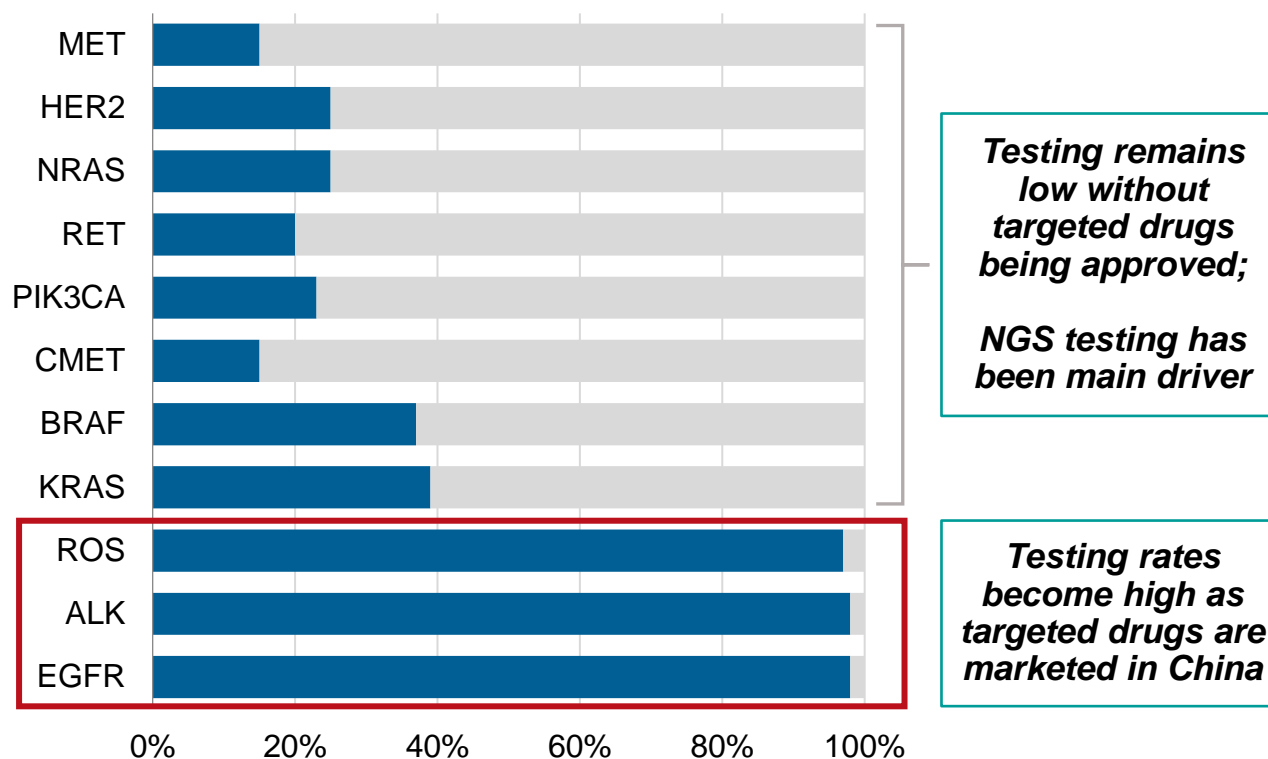
Molecular Testing Has Increased Significantly Over the Past 10 Years

Number of molecular tests in NSCLC by year, based on 49 surveyed hospitals



Testing Remains Low Where Targeted Drugs Are Unapproved, But High After Approval

Proportion of molecular testing in 49 hospitals (2007–2019)



Testing remains low without targeted drugs being approved; NGS testing has been main driver

Testing rates become high as targeted drugs are marketed in China

Abbreviation: NGS (next-generation sequencing).

Source: W Li, et al. JTO Clinical and Research Reports Vol. 2 No. 4: 100163.

Differentiated Portfolio of Leading Targeted Therapies in Lung Cancer



Approximately **25%** of Newly Diagnosed NSCLC Patients in China

ROS1+/NTRK+	EGFR Ex20ins	MET Alterations	KRAS G12C
Repotrectinib	CLN-081	TPX-0022	Adagrasib
<ul style="list-style-type: none"> • No approved targeted therapies in TKI-refractory setting • ~3%¹ of NSCLC for ROS1+ • ~0.5%² of solid tumors for NTRK+ 	<ul style="list-style-type: none"> • Limited efficacy for EGFR ex20ins mutations • >4%³ of NSCLC 	<ul style="list-style-type: none"> • Unmet need in MET-driven advanced NSCLC • ~3-4%⁴ for MET exon 14 • ~1-2%⁴ for MET amp • ~15-20%⁴ for 1L EGFR TKI resistance 	<ul style="list-style-type: none"> • Unmet need in KRAS^{G12C} mutations • ~3-5%⁵ of NSCLC

I/O and Combination Opportunities, Other Treatments

I/O Backbone Therapy	Tumor Treating Fields
Retifanlimab	
<ul style="list-style-type: none"> • 1L NSCLC 	<ul style="list-style-type: none"> • 1L & 2L NSCLC

Source: (1) Clinical and the prognostic characteristics of lung adenocarcinoma patients with ROS1 fusion in comparison with other driver mutations in East Asian populations, 2014; and Frost & Sullivan; (2) NTRK fusion detection across multiple assays and 33,997 cases: diagnostic implications and pitfalls, 2020; (3) Molecular epidemiology of EGFR mutations in Asian patients with advanced non-small-cell lung cancer of adenocarcinoma histology - mainland China subset analysis of the PIONEER study, 2015; (4) Turning Point Therapeutics presentation, August 2021; Overbeck TR, et al: Translational lung cancer research 2020; based on gene copy number of 10 or greater; (5) KRAS G12C mutations in Asia: a landscape analysis of 11,951 Chinese tumor samples, 2020; Clinical characteristics and prognostic value of the KRAS G12C mutation in Chinese non-small cell lung cancer patients, 2020; The prevalence and concurrent pathogenic mutations of KRASG12C in Northeast Chinese non-small-cell lung cancer patients, 2021.

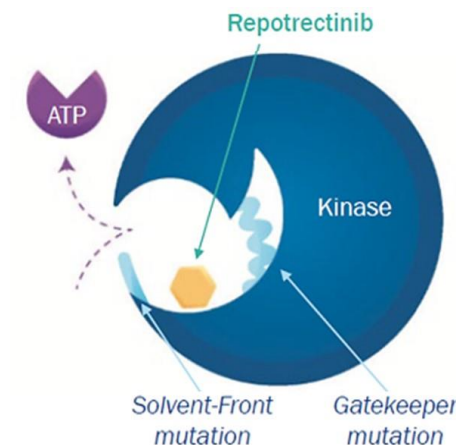
Repotrectinib

Potential Best-in-Class ROS1 and TRK Inhibitor, TKI-Naïve and TKI-Pretreated



- Highly potent, structurally differentiated: **small (low molecular weight), compact, with rigid 3D macrocycle**
- Designed to **bind completely inside the ATP pocket** even in the presence of solvent front or gatekeeper mutations
- Potential to **address resistance** from prior lines of TKI therapy
- May also **prevent or delay** emergence of **new resistant mutations**
- Demonstrated **high potency** against **fusion ROS1 and TRK A/B/C** and **emerging resistant mutations**

Mechanism of Action



Ba/F3 Cell Proliferation Assay IC₅₀ (nM)

Inhibitor*	No Kinase Domain Mutation				ROS1 G2032R				ROS1 L2026M	
	CD74-ROS1	SDC4-ROS1	EZR-ROS1	TPM3-ROS1	CD74-ROS1	SDC4-ROS1	EZR-ROS1	TPM3-ROS1	EZR-ROS1	TPM3-ROS1
Repotrectinib	<0.2	0.2	<0.1	<0.1	3.3	3.0	5.0	16.3	0.2	<0.1
Crizotinib	14.6	19.6	19.4	31.1	266.2	4661	660	500.6	95.6	236.2
Lorlatinib	0.2	0.3	0.2	0.3	160.7	352.9	190.5	434.9	1.6	1.9
Entrectinib	10.5	ND	1.5	9.4	1813	ND	2947	1093	13.3	40.7
Cabozantinib	0.5	3.0	0.4	4.5	11.3	169.4	39.5	60.7	3.4	12.6

Ba/F3 Cell Proliferation Assay IC₅₀ (nM)

TRK Inhibitor*	WT	LMNA-TRKA				ETV6-TRKB		ETV6-TRKC			
		G595R	G667C	F589L	G595R/F589L	WT	G639R	WT	G623R	G623E	F6171
Repotrectinib	<0.1	0.2	9.2	<0.2	13.7	<0.1	1.7	<0.2	1.0	0.6	0.2
Selitrectinib	4.6	15.1	94.9	26.5	480.8	1.4	20.8	4.0	23.9	36.1	40.9
Larotectinib	18.9	2817	1863	597	>10000	28.2	2500	41.4	7500	1486	4000
Entrectinib	0.4	711	186.7	<0.2	1774	0.6	1577	0.8	1670	1500	54.9

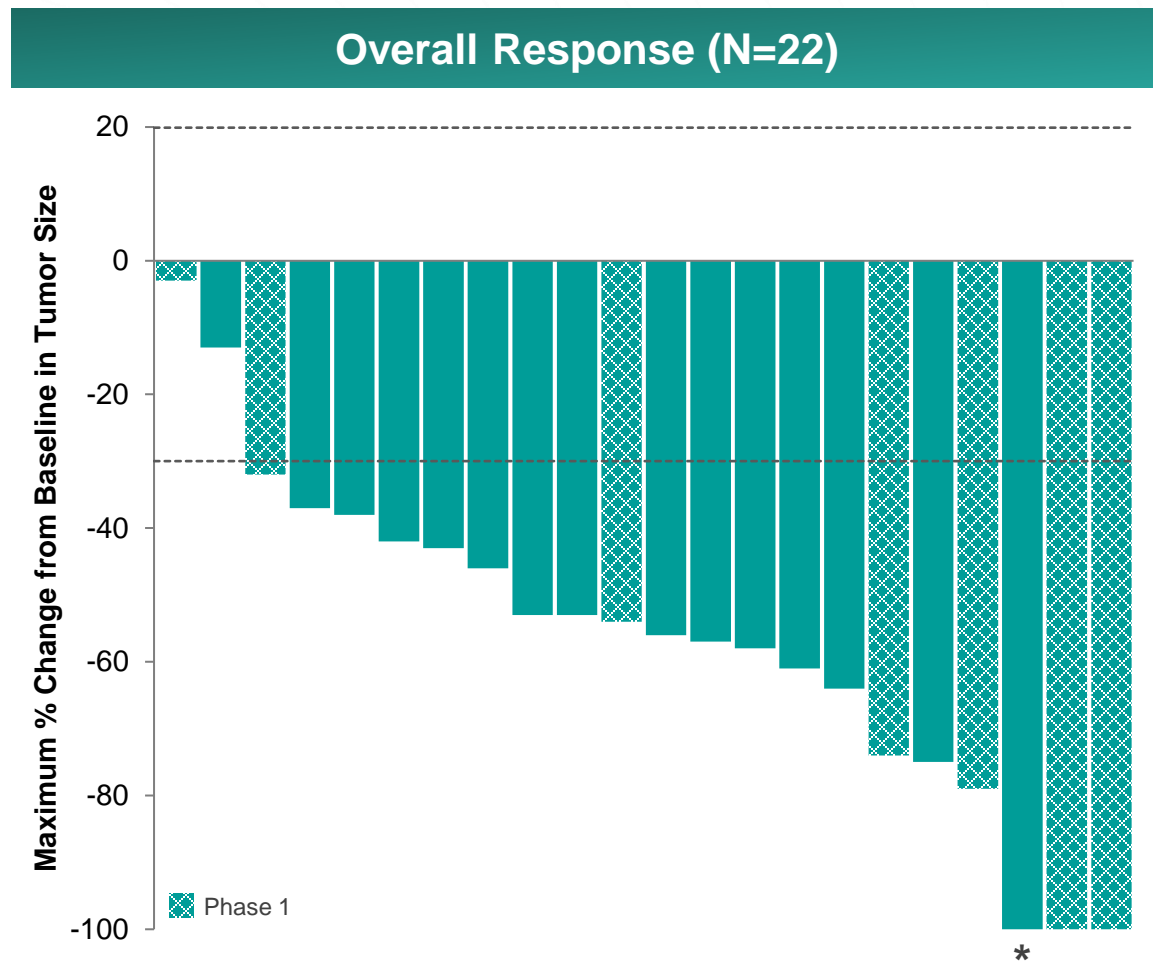
*Other than repotrectinib, data based on evaluation of comparable proxy chemical reagent purchased from commercial sources rather than obtained from the pharmaceutical company developing the kinase inhibitor.

Abbreviation: ALK (anaplastic large-cell lymphoma kinase), ATP (adenosine triphosphate), NTRK (neurotrophic receptor kinase), TKI (tyrosine kinase inhibitor).

Source: Turning Point corporate presentation, August 2021; Data presented at 2019 annual AACR conference; Drlon A et al. Cancer Discover 2018.

Repotrectinib Clinical Activity

Potential Best-in-Class ROS1 Inhibitor in ROS1+ TKI Naïve NSCLC



	Phase 2 (N=15)	Phase 1+2 (N=22)
Confirmed ORR (95% CI)	93% (68–100)	91% (71–99)
Duration of Response	1.25+ – 7.4+ months (range)	1.25+ – 17.6+ months (range)

N=22 patients with baseline and at least two post-baseline scans

- N=15 Phase 2 patients
- N=7 Phase 1 patients treated at or above the Phase 2 recommended dose

As of 31 December 2020, the 16th patient in Phase 2 has an unconfirmed PR and is on treatment awaiting a second post-baseline confirmatory scan

* Patients in a confirmed partial response at the time of the data cutoff date subsequently achieved a confirmed complete response.

Note: Phase 2 data cutoff of 31-Dec-2020, responses confirmed by Physician Assessment. Phase 1 data cutoff of 22-Jul-2019, responses confirmed by Blinded Independent Central Review (BICR).

Phase 1 data includes only patients treated at or above the Phase 2 recommended dose of repotrectinib.

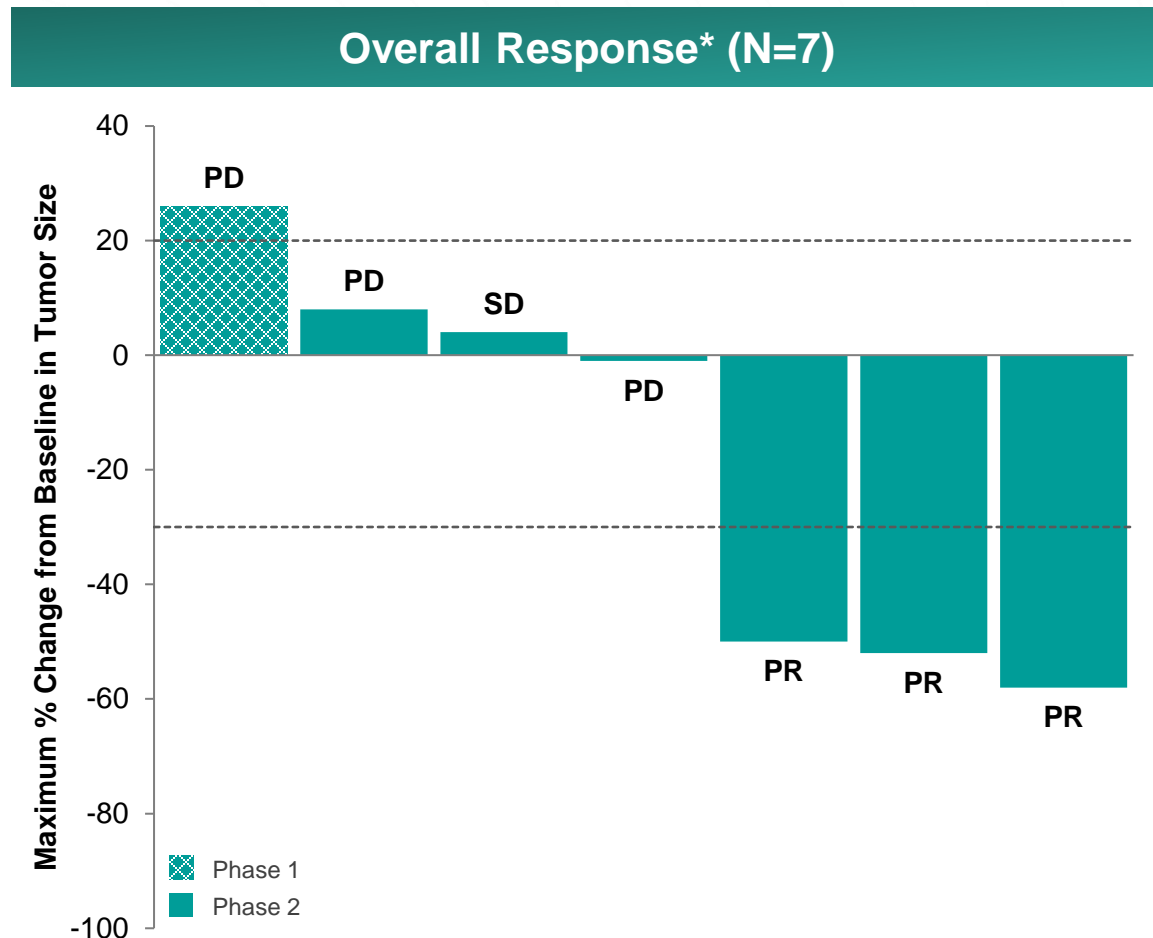
Source: Turning Point corporate presentation, August 2021.

Repotrectinib Clinical Activity

Strong Proof of Concept in NTRK+ Advanced Solid Tumors



NTRK+ TKI-Pretreated Advanced Solid Tumor Patients in TRIDENT-1 – EXP-6 + Phase 1



	Phase 2 (N=6)	Phase 1+2 (N=7)
Confirmed ORR (95% CI)	50% (12–88)	43% (10–82)
Duration of Response	1.7+ – 3.6+ months (range) n=3	1.7+ – 3.6+ months (range) n=3

Safety Profile Summary

Phase 1 & Phase 2 Combined Treatment-Emergent and Treatment-Related AEs

- N=185
- Generally well tolerated
- Most TRAEs Grade 1 or 2
- No Grade 4 or 5 TRAEs
- Most commonly reported TEAE: low-grade dizziness

*All patients received prior chemotherapy.

Note: Phase 2 Data cutoff of 10-Jul-2020, responses confirmed by Physician Assessment per RECIST. Phase 1 data cutoff of 22-Jul-2019, responses confirmed by Blinded Independent Central Review (BICR). Phase 1 data includes only patients treated at or above the Phase 2 recommended dose of repotrectinib.

Source: Turning Point corporate presentation, August 2021.



Key Takeaways

Unmet Medical Needs in China

- **~17K** annual incidence of ROS1 rearrangement of NSCLC (**2~3%**), and NTRK of **~0.5%** with other advanced solid tumors
- **No approved ROS1 TKI** for **TKI-pretreated ROS1+ NSCLC**
- **No approved TRK TKI** for **NTRK+ solid tumors**

Differentiation

- **Strong POC** demonstrated in TRIDENT-1 Phase 1/2 **registrial** study
- Late-stage targeted therapy with **CNS activity** that demonstrated **efficacy** in both 1) **TKI-naïve and TKI-pretreated ROS1+ NSCLC**, and 2) **NTRK+ solid tumors**
- Generally **well-tolerated** safety profile

Key Partner Milestones

- **4Q 2021** – Clinical data update from TRIDENT-1 study
- **1Q 2022** – FDA meeting



China Timeline

1H 2021

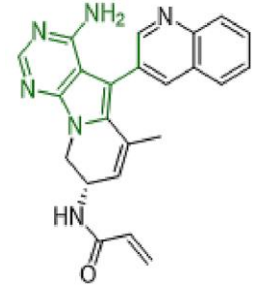
First patient enrolled in TRIDENT-1 in China

CLN-081

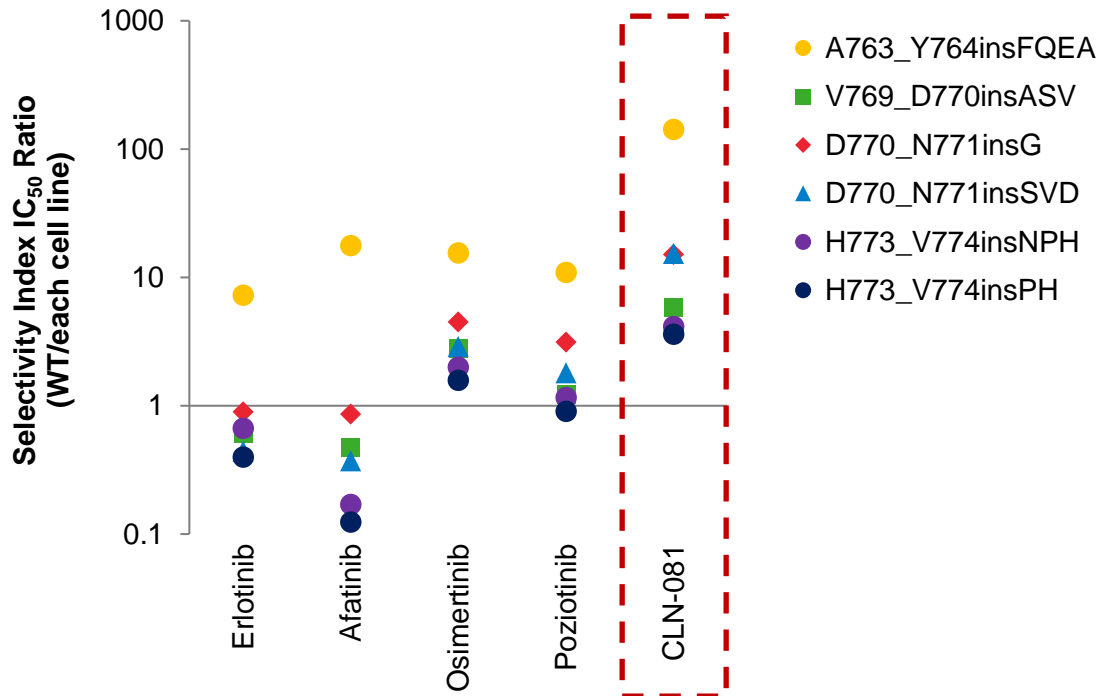
Potential Best-in-Class EGFR Inhibitor Targeting Exon 20 Insertion Mutant NSCLC



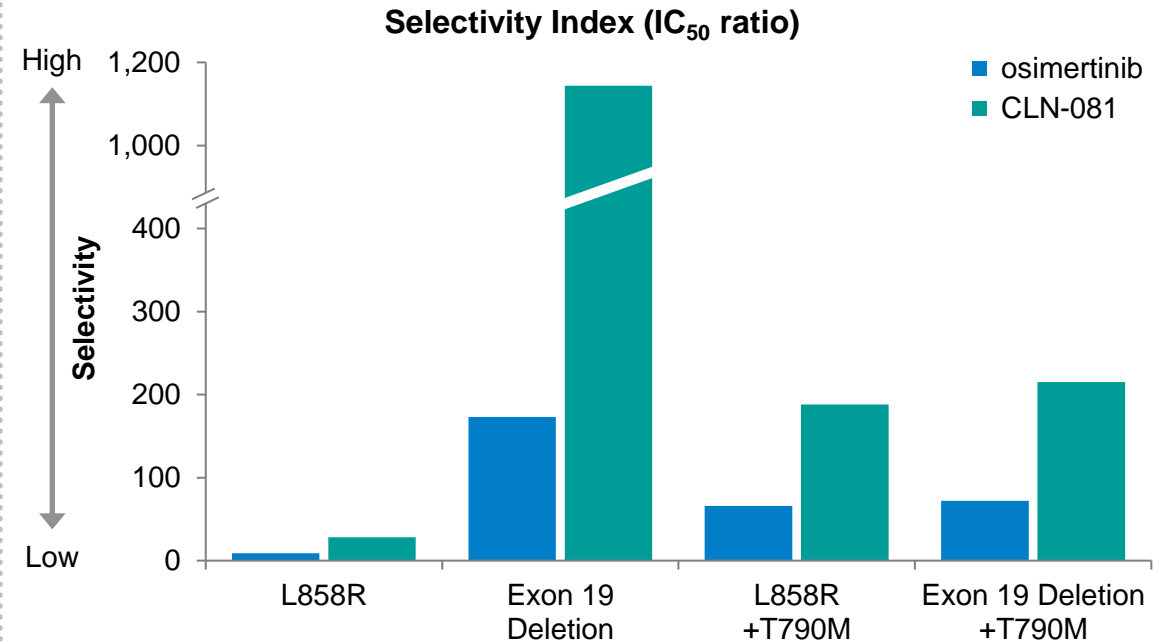
- **Highly selective** for exon 20, exhibits weaker inhibitory effects on EGFRwt relative to mutants, creating potential for enhanced therapeutic window relative to other compounds in development
- Unique scaffold (pyrrolopyrimidine) relative to all other TKIs targeting exon 20 NSCLC
- Potential to **differentiate on tolerability and clinical activity**



Higher Selectivity for CLN-081 vs. Other EGFR Inhibitors in Exon 20 Insertion Mutations



CLN-081 Selectivity Index Supports Utility in Traditional Sensitizing Mutations (vs. osimertinib)



For each cell line, CLN-081 demonstrates higher selectivity than osimertinib



Best Response n, (%)	30 mg (n=8)	45 mg (n=1)	65 mg (n=14)	100 mg (n=13)	150 mg (n=6)	TOTAL (n=42)
PR	3 (38)	0	7 (50)	7 (54)	4 (67)	21 (50)
SD	5 (62)	1 (100)	6 (43)	6 (46)	2 (33)	20 (48)
PD	0	0	1 (7)	0	0	1 (2)
Confirmed Response	3 (38)	0	2 (14)	6 (46)	2 (33)	13 (31)
Unconfirmed Response	0	0	2 (14)	1 (8)	0	3 (7)
Pending Confirmation	0	0	3 (21)	0	2 (33)	5 (12)
Disease Control Rate (PR + SD 6 ≥ mos)	5 (62)	0	8 (57)	9 (69)*	5 (83)	27 (64)

- **Objective responses in 7/13 (54%)** response evaluable patients **at 100 mg**, including 6 confirmed responses (46%), and 1 that will remain unconfirmed
- **Objective responses in 21/42 (50%)** of patients **across all doses**, including 13 confirmed (31%), and 8 unconfirmed, including 5 patients pending confirmatory scan at cutoff and 3 that will remain unconfirmed
- **Disease control in 9 of 13 (69%)** patients **at 100 mg**; 3 patients with ongoing SD followed less than 6 months

Baseline Demographics

- **Heavily pretreated** patient population
- Greater than 70% of patients have had at least 2 prior lines of therapy

Safety Profile Summary

- CLN-081 continues to demonstrate **acceptable overall safety and tolerability**, with **encouraging GI toxicity profile**
- As of data cutoff, **no Grade 3 TRAE diarrhea at doses below 150mg BID; no grade 3 rash TRAEs**



Key Takeaways

Unmet Medical Needs in China

- **~28K** annual incidence of exon 20 insertion (Ex20ins) mutant NSCLC
 - mOS for Ex20ins mutation patients is ~9 months vs. >30 months for patients with sensitive mutations (e.g., Ex19del, L858R)¹
- **No approved targeted therapies** addressing Ex20ins mutations in China
- **Currently available treatment options provide limited efficacy**

Differentiation

- High rates of response and solid disease control in maturing data set – **confirmed ORR of 46%** in patients treated at **100mg PO BID**
- Favorable tolerability profile – **reduced frequency and severity of GI events** potentially differentiate CLN-081 relative to other molecules

Key Partner Milestones

- **2H 2021** – Select RP2D and hold development plan meeting with FDA
- **2H 2021** – Initiate potentially pivotal Phase 2b study



China Timeline

2022

Enroll first patient in global Phase 2b study in Greater China

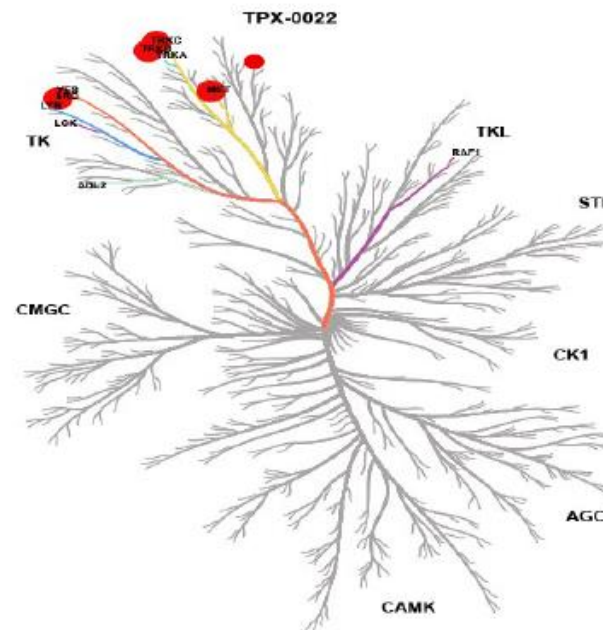
Life Cycle Management

Future studies may include select pivotal studies, e.g., 1L, combo 1L/2L and beyond Exon20



TPX-0022 is a **potent MET inhibitor** in both biochemical and cellular assays

Inhibitor	Biochemical IC ₅₀ (nM)	Cell Proliferation IC ₅₀ (nM)	
	MET	SNU-5	MKN-45
TPX-0022	0.14	<0.2	<0.2
Capmatinib	0.20	<0.2	<0.2
Crizotinib	4.0	2.8	10.5
Savolitinib	4.0	1.1	4.9



- TPX-0022 is highly selective for MET/SRC/CSF1R in a screen of 373 kinases

Targeting of SRC and CSF1R can potentially improve clinical efficacy

- SRC is a downstream MET effector involved in malignant transformation, tumor metastasis, and drug resistance
- CSF1R plays an important role in regulation of tumor-associated macrophages that can promote tumor progression and angiogenesis

Abbreviation: CSF1R (colony-stimulating factor 1 receptor), SRC (proto-oncogene tyrosine-protein kinase SRC), MET (mesenchymal-epithelial transition factor).

Note: Turning Point corporate presentation, August 2021; data presented at 2020 EORTC-NCI-AACR Symposium.



Population

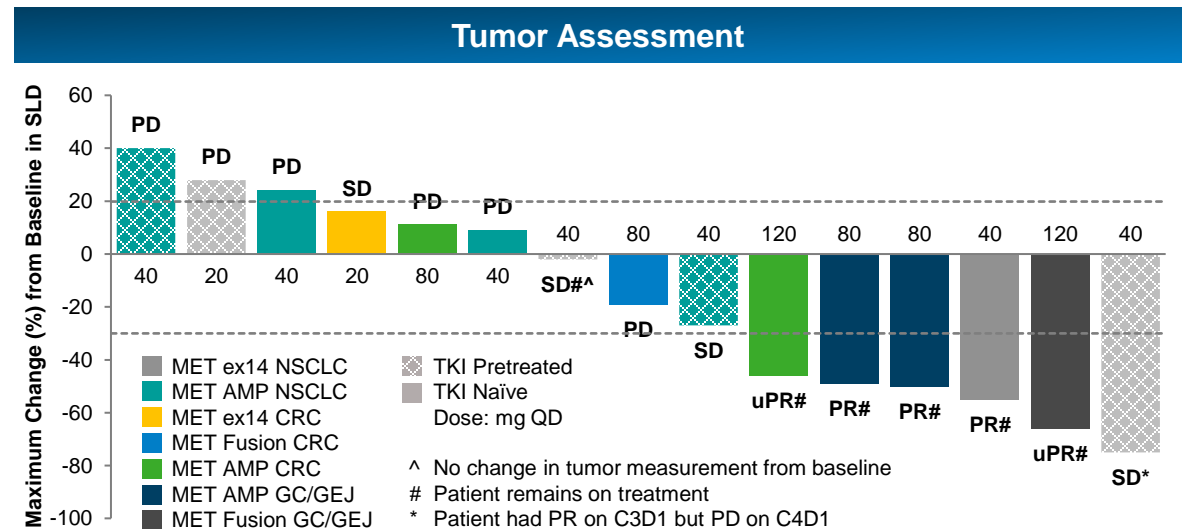
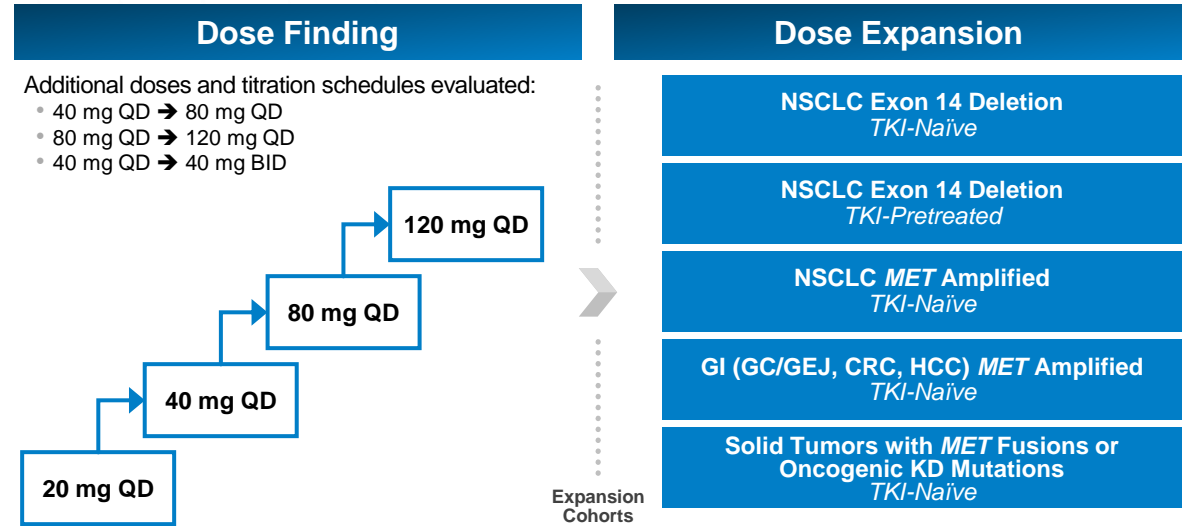
- MET genetic alterations (exon 14 deletion, amplification, fusion, or oncogenic kinase domain mutation)

Preliminary Efficacy in MET+ Lung Cancer

- 1 of 3 MET TKI-naïve patients achieved PR
- 3 of 5 MET TKI-pretreated patients had stable disease

Safety Profile

- Generally well-tolerated
- Most TEAEs Grade 1 or 2, most common TEAE dizziness
- No related Grade ≥ 3 ALT/AST elevation
- No ILD/pneumonitis of any grade



Abbreviation: TEAE (Treatment Emergent Adverse Events), PR (partial response), uPR (unconfirmed partial response), ALT (alanine transaminase), AST (aspartate transaminase), ILD (Interstitial lung disease).

Source: Data presented at 2020 EORTC-NCI-AACR Symposium, data cutoff of 15-Oct-2020.



Key Takeaways

Unmet Medical Needs in China

- **~83K** annual incidence of MET alterations in NSCLC
 - **3~4%** for MET exon 14 deletion
 - **1~2%** for MET amplified in EGFRwt
 - **15~20%** for MET amplified in EGFR TKI resistance
- Only one MET TKI approved for MET exon 14 deletion NSCLC in China
- **No approved** targeted therapies for **MET-amplified following 1L EGFR TKI resistance in NSCLC**

Differentiation

- Encouraging preliminary Phase 1 SHIELD-1 study data suggest **pan-MET** potential
 - Responses observed in **MET-alteration NSCLC** and MET amplified gastric and colorectal cancers
- TPX-0022 was **generally well tolerated**

Key Partner Milestones

- **4Q 2021** – Provide clinical data update from Phase 1 dose finding portion of SHIELD-1 study
- **4Q 2021** – Pending FDA feedback, modify SHIELD-1 study into potentially registrational Phase 1/2 design and initiate Phase 2 portion



China Timeline

1H 2022

Enroll first patient in Phase 2 portion in Greater China

Adagrasib

Potential Best-in-Class KRAS G12C Inhibitor



Maximize Inhibition by Irreversibly Locking Mutant Protein in Inactive State,
Designed to Fully Inhibit KRAS G12C for Entire Dose Interval

Key Characteristics from Preclinical Studies of Adagrasib

Potent

Low nanomolar potency
across multiple cellular
models of KRAS^{G12C}

Long Half-Life

Only KRAS^{G12C} inhibitor
with a ~24-hour half-life

Highly Selective

1,000+ fold selective for mutant
KRAS^{G12C} vs. wild-type KRAS
and other protein cysteines

Wide Therapeutic Index

Preclinical projection of
>10-fold safety margin

Extensive Tissue Distribution

Only KRAS inhibitor where
projected human volume of
distribution exceeds 10 L/kg

Adagrasib

Compelling Early Efficacy in Pre-Treated Patients with NSCLC



Adagrasib in Patients with NSCLC: ORR in Pooled Dataset		
Efficacy Outcome ¹ , n (%)	Phase 1/1b NSCLC 600 mg BID (n=14)	Phase 1/1b and 2, NSCLC 600 mg BID (n=51)
Objective Response Rate (ORR)	6 (43%)	23 (45%)²
Best Overall Response		
Complete Response (CR)	0 (0%)	0 (0%)
Partial Response (PR)	6 (43%)	23 (45%)
Stable Disease (SD)	8 (57%)	26 (51%)
Progressive Disease (PD)	0 (0%)	1 (2%)
Not Evaluable (NE)	0 (0%)	1 (2%) ³
Disease Control	14 (100%)	49 (96%)

Baseline Demographics

- **NSCLC:** 92% (73/79) of patients received prior anti-PD-1/L1 inhibitor therapy and all received prior platinum chemotherapy regimens

Safety Profile Summary

- All cohorts pooled, 600 mg BID (n=110)
- **4.5% of TRAE led to discontinuation of treatment (7.3% of AEs led to discontinuation of treatment)**
- **Tolerable safety profile**

Source: Mirati Corporate Presentation, August 2021. Data as of 30 August 2020. Pooled includes Phase 1/1b and Phase 2 600 mg BID.

Note: (1) Based on investigator assessment of the clinically evaluable patients (measurable disease with ≥ 1 on-study scan); 14/18 patients (Phase 1/1b) and 51/79 patients (Phase 1/1b and 2 pooled) met these criteria; (2) At the time of the 30 August 2020 data cut off, five patients had unconfirmed PRs. All five were confirmed by scans that were performed after the 30 August 2020 data cut off; (3) One patient had tumor reimaging too early for response assessment.



Key Takeaways

Unmet Medical Needs in China

- **>43K** annual incidence of **KRAS^{G12C}** mutations in NSCLC, CRC and pancreatic cancer, with **no approved targeted therapies**
- Patients exhibiting **KRAS** mutations **respond poorly to standard therapies**

Differentiation

- **Compelling efficacy** and **favorable tolerability** observed from clinical trials with >250 patients
- **Broad development** in both monotherapy and combinations in **NSCLC and CRC**, including **several registrational studies**

Key 2021 Partner Milestones

- **4Q 2021** – Submit NDA in US for adagrasib in advanced NSCLC following prior systemic therapy



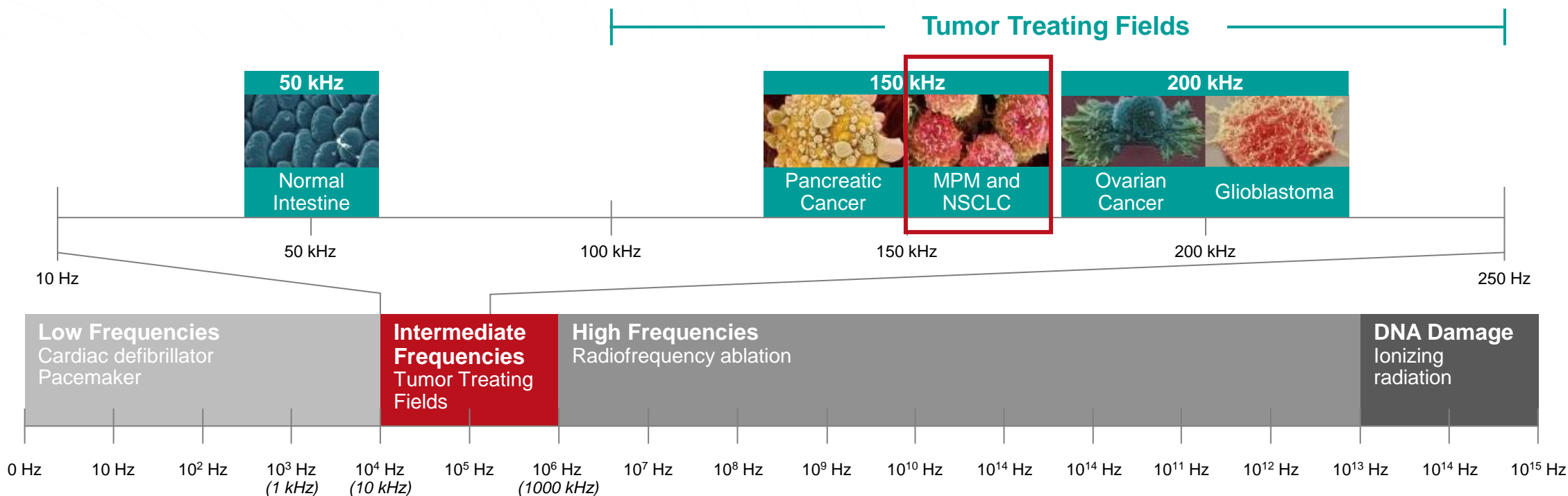
China Timeline

2022+

Participate in multiple mono and combo therapy global trials

Zai Lab to run exploratory local studies with its own assets

Tumor Treating Fields Frequency-Tuned to Target Dividing Cancer Cells



- With 3 FDA-approved indications (**2 NMPA-approved: newly diagnosed and recurrent glioblastoma**), currently **5 indications in late-stage development**
- Global Phase 3 pivotal **LUNAR trial in NSCLC** following platinum failure is ongoing, with **final data anticipated in 2022**
- Novocure in collaboration with MSD to initiate a study to evaluate Tumor Treating Fields together **with pembrolizumab in first line NSCLC**

Tumor Treating Fields

Accelerated Phase 3 LUNAR Pivotal Trial Interim Analysis

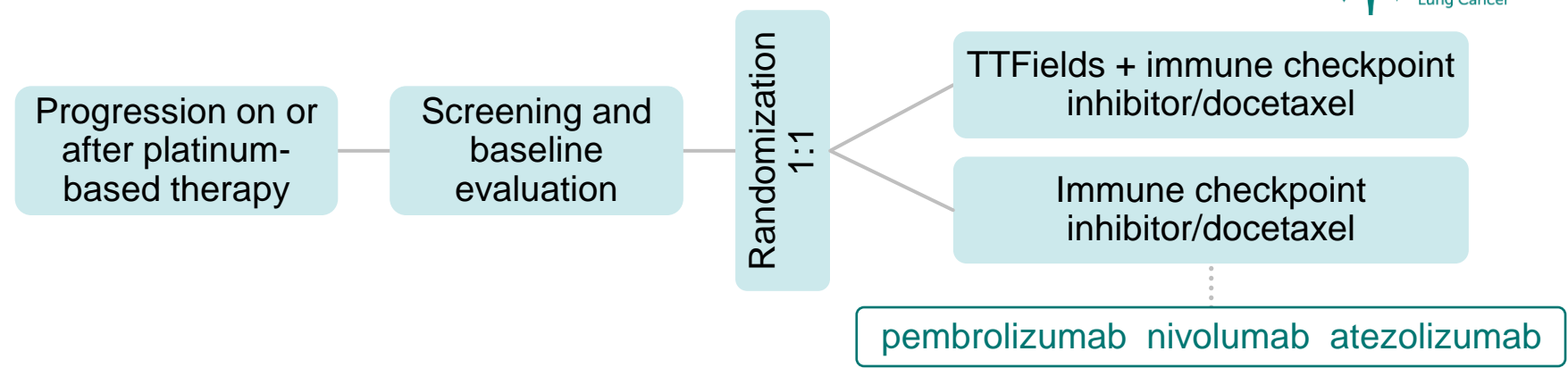


Efficacy suggested in NSCLC Phase 2 pilot study

- **13.8 months mOS (8.3 months in pemetrexed historical control¹⁾**
- Single-arm study of 42 patients with locally advanced and metastatic NSCLC (stage IIIb-IV) who had failed chemotherapy. Patients received TTF 12 hours a day in combination with pemetrexed until disease progression

Adjusted Protocol with Accelerated Timeline for LUNAR Phase 3 Study

LUNAR Phase 3 Pivotal, Open-Label, Randomized Trial Design²



Original Study Design

- 534 patients with 18 months follow-up
- Anticipated final data in 2023
- Primary endpoint: overall survival
- Designed to detect hazard ratio of 0.75 (+4 months in OS)

Adjusted Protocol

- 276 patients with 12 months follow-up
- FDA approved recommended changes in May 2021
- Final data anticipated in 2022
- Statistical considerations remain unchanged

Note: (1) Hanna N, et al J Clin Oncol 2004 May; 22(9):1589-97; (2) Novocure, Ltd. Effect of Tumor Treating Fields (TTFIELDS) (150 kHz) as Second Line Treatment of Non-small Cell Lung Cancer (NSCLC) in Combination with PD-1 Inhibitors or Docetaxel (LUNAR) in: ClinicalTrials.gov (Internet), Bethesda (MD): National Library of Medicine (US), 2000-(cited 2018 October). Available from: <https://clinicaltrials.gov/ct2/show/NCT02973789>.

Tumor Treating Fields

Potential to Improve Outcomes in NSCLC in Combination with SoC



Key Takeaways

Unmet Medical Needs in China

- **~694K** annual incidence of NSCLC in China
- **Potential combination therapies** with standard of care

Differentiation

- **Unique mechanism of action** that allows for combinations with multiple treatment modalities
- **Breakthrough innovation** in cancer treatment, **validated** in the most aggressive brain cancer – **glioblastoma**
- **Non-invasive** treatment option with **superior safety profile**

Key Partner Milestones

- **2H 2021** – Complete enrollment of Phase 3 LUNAR trial
- **2H 2021** – Initiate PD-1 combination POC trial with MSD in 1st line NSCLC
- **2022** – Final data for LUNAR study



China Timeline

2H 2021

Submit MAA for malignant pleural mesothelioma



Zai's Potential World-Class Franchise in GI Cancers

Alan Sandler, M.D.

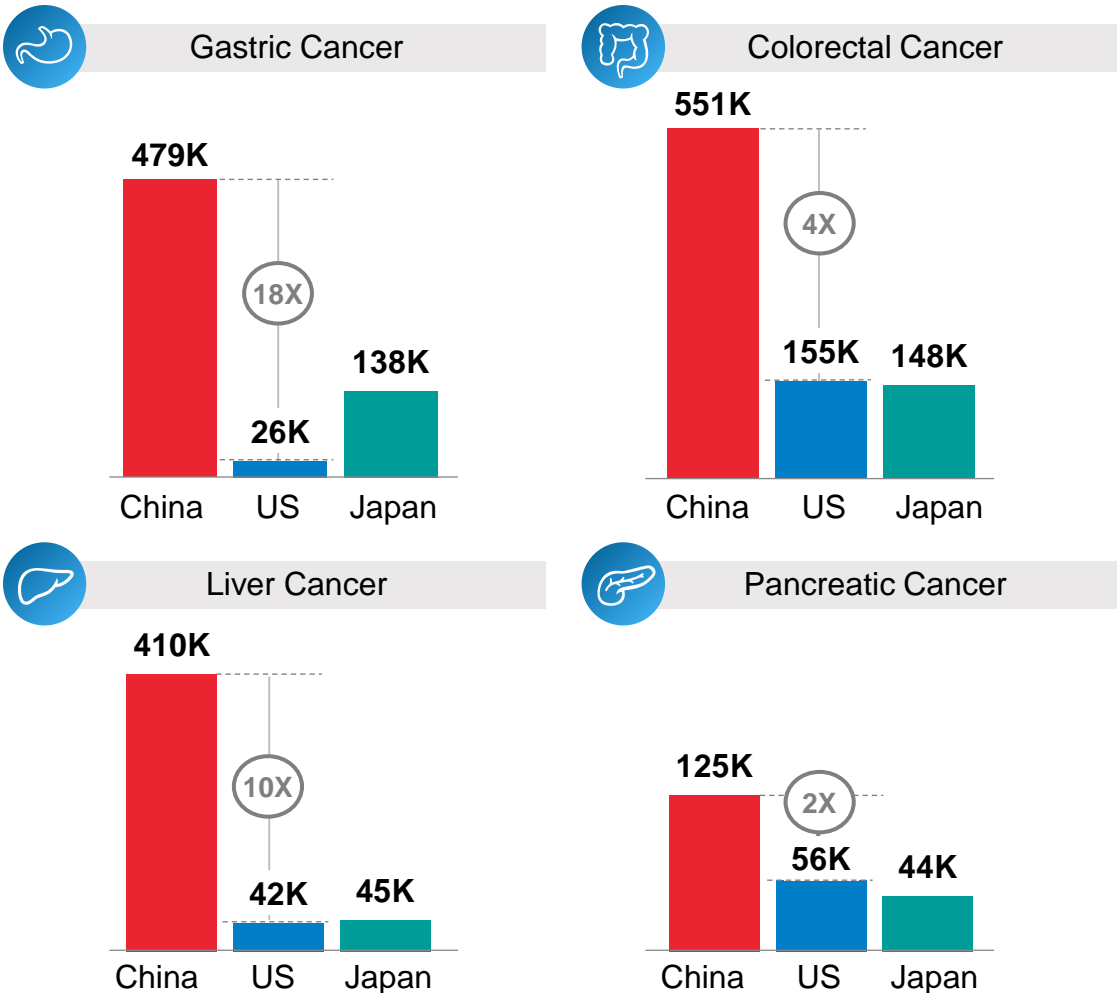
President, Head of Global Development, Oncology

zaiLab

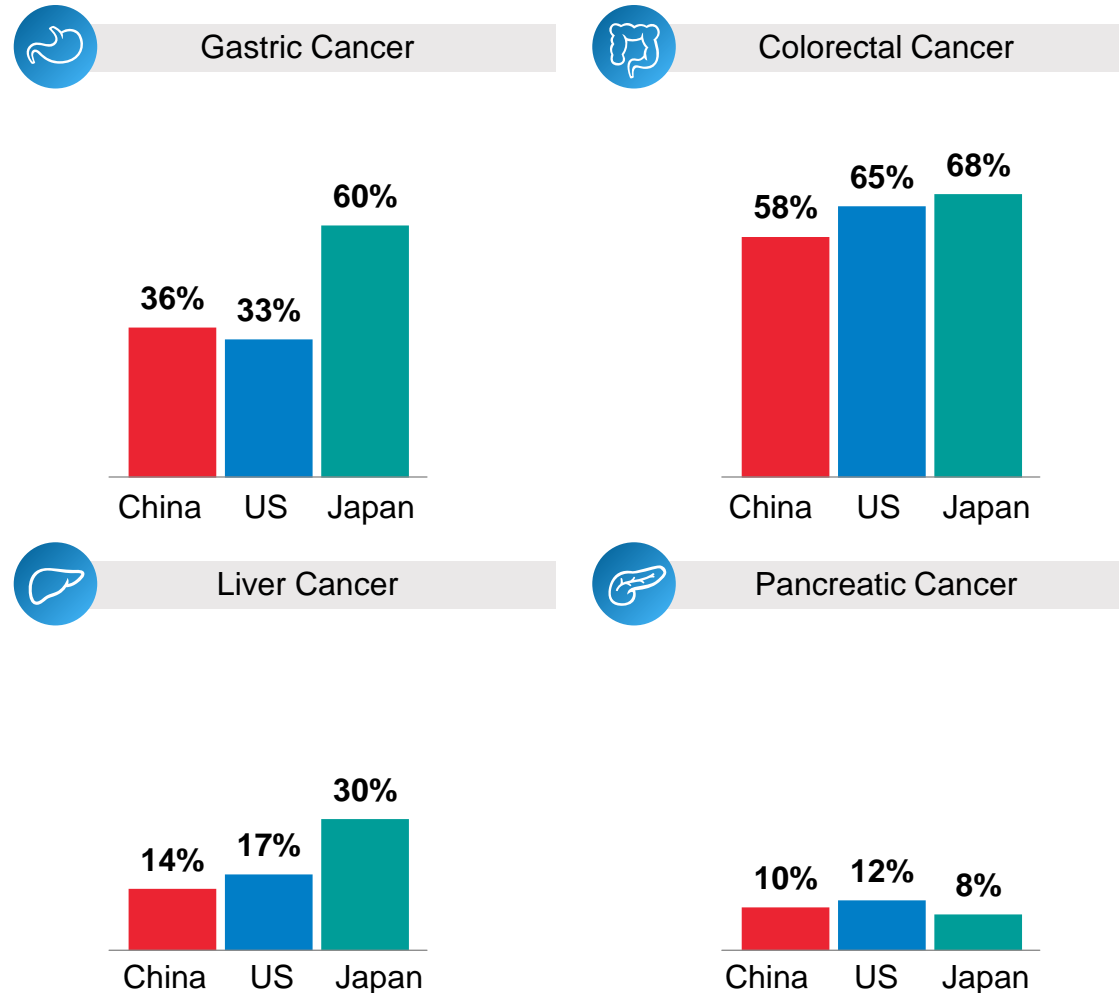
China Has World's Highest Prevalence of GI Malignancies Extremely Poor Prognosis



New Cases of GI Cancers Significantly Higher vs. US / Japan¹



Five-Year Survival (%) (2010–2014)²



Source: (1) World Health Organization, Globocan 2020; (2) Allemani, C., et al. Lancet, 2018.

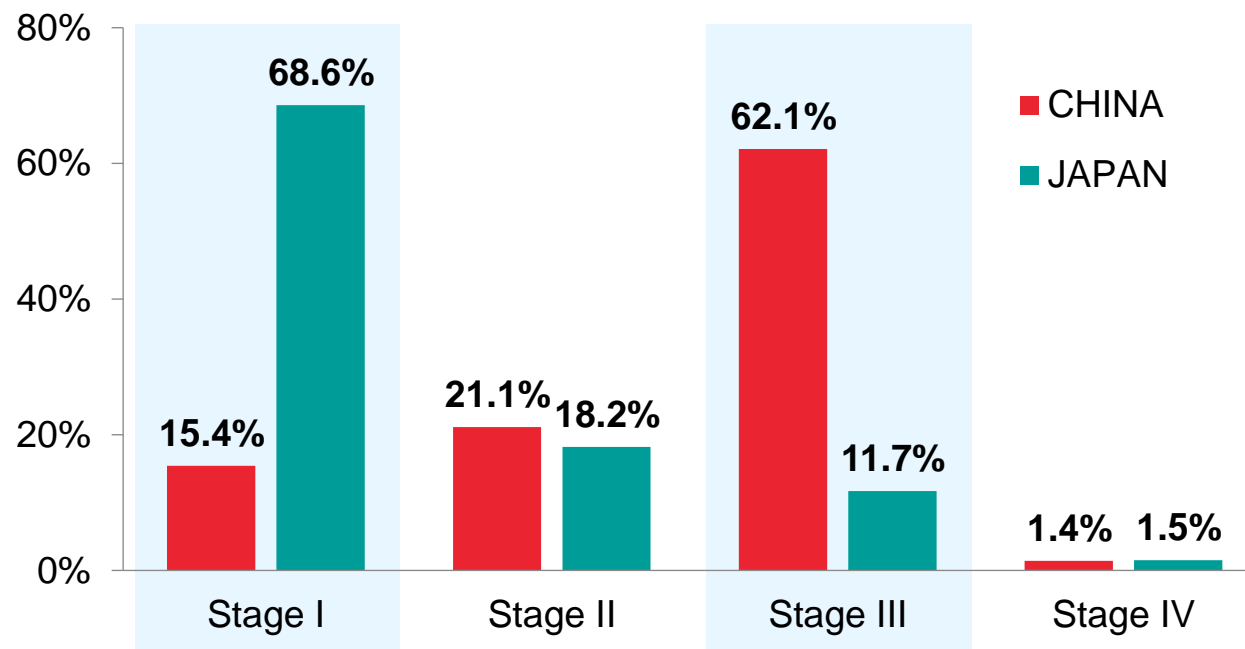
Gastric Cancer

Significant Burden for China with High Mortality and Late Diagnosis



- **3rd largest cancer** in China, in terms of incidence and mortality rates
 - Unhealthy dietary habits
 - High incidence of H. pylori infection
 - Smoking
- **Lower rate of early diagnosis** in China vs. Japan
- **Lower rate of gastroscopy** in China vs. Japan
- **Huge disease burden** of advanced gastric cancer patients in China

60–70% of Patients Diagnosed at Advanced Stage with Poor Prognosis¹



For advanced/metastatic gastric cancer:

- **5%-20%** five-year survival rate
- mOS of approximately **one year**



Before



Gastric Cancer as **ONE DISEASE**

- Prior to 2012, **chemotherapy** was **only treatment** for advanced gastric cancer
- Initially, **HER2** was **only target** for gastric cancer

Molecular Pathology

Genomic Alterations as Therapeutic Targets¹

Gene	Alteration	Prevalence in GC
ERBB2 (HER2)	Amplification/Overexpression	10%–20%
VEGFR2	Overexpression	~50%
VEGF	Overexpression	40%–50%
EGFR	Amplification/Overexpression	6%–27%
MET	Amplification/Overexpression	5%–40%
FGFR2	Amplification/Overexpression	4%–12%
ATM	Loss (Protein)	60%
PIK3CA	Mutation	5%–10%
CDK4/6	Amplification	6%–15%
PD-L1/L2	Amplification/Overexpression	15% of EBV-positive GC
MSI (Microsatellite Instability)	Mutation	15%–20%
ARID1A	Mutation	8%–10%

Zai Lab's current gastric cancer portfolio

Targeted, Differentiated Portfolio for GI Cancer Leadership



Approximately **50%** of Gastric Cancer Patients Covered — **GIST** — **CRC**

FGFR2b+	HER2+	MET Alterations	KIT, PDGFR α	KRAS
<i>Bemarituzumab</i>	<i>Margetuximab</i>	<i>TPX-0022</i>	<i>Ripretinib</i>	<i>Adagrasib</i>
<ul style="list-style-type: none"> • Only FGFR-targeted agent in late-stage development in gastric / GEJ cancer • ~30%¹ of non-HER2+ gastric / GEJ cancer 	<ul style="list-style-type: none"> • Potential to establish new SoC for 1L in China • ~12-13%² of gastric / GEJ cancer 	<ul style="list-style-type: none"> • Unmet need in MET-amplified advanced gastric cancer • ~3-5%³ of gastric cancer 	<ul style="list-style-type: none"> • First approved TKI designed specifically for GIST regardless of mutational status • Approved for 4L GIST in the U.S. and China 	<ul style="list-style-type: none"> • Breakthrough targeted therapy for CRC • ~2-3%⁴ of colorectal cancer

I/O and Combination Opportunities, Other Treatments

I/O Backbone Therapy	Tumor Treating Fields
<i>Niraparib + Tebotelimab</i>	
<ul style="list-style-type: none"> • Gastric cancer – Phase Ib trial 	<ul style="list-style-type: none"> • Gastric cancer – Phase 2 pilot trial • Pancreatic cancer – Phase 3 pivotal trial • Liver cancer (HCC) – Phase 3 in planning

Abbreviation: GEJ (gastroesophageal junction).

Source: (1) Five Prime Therapeutics presentation on FIGHT trial, November 2020; (2) Cancer assessed by local and central laboratories: Chinese results of the HER-EAGLE Study; HER2 status in gastric cancers: a retrospective analysis from four Chinese representative clinical centers and assessment of its prognostic significance, 2013; (3) Turning Point Therapeutics presentation, December 2020; (4) KRAS G12C mutations in Asia: a landscape analysis of 11,951 Chinese tumor samples, 2020.

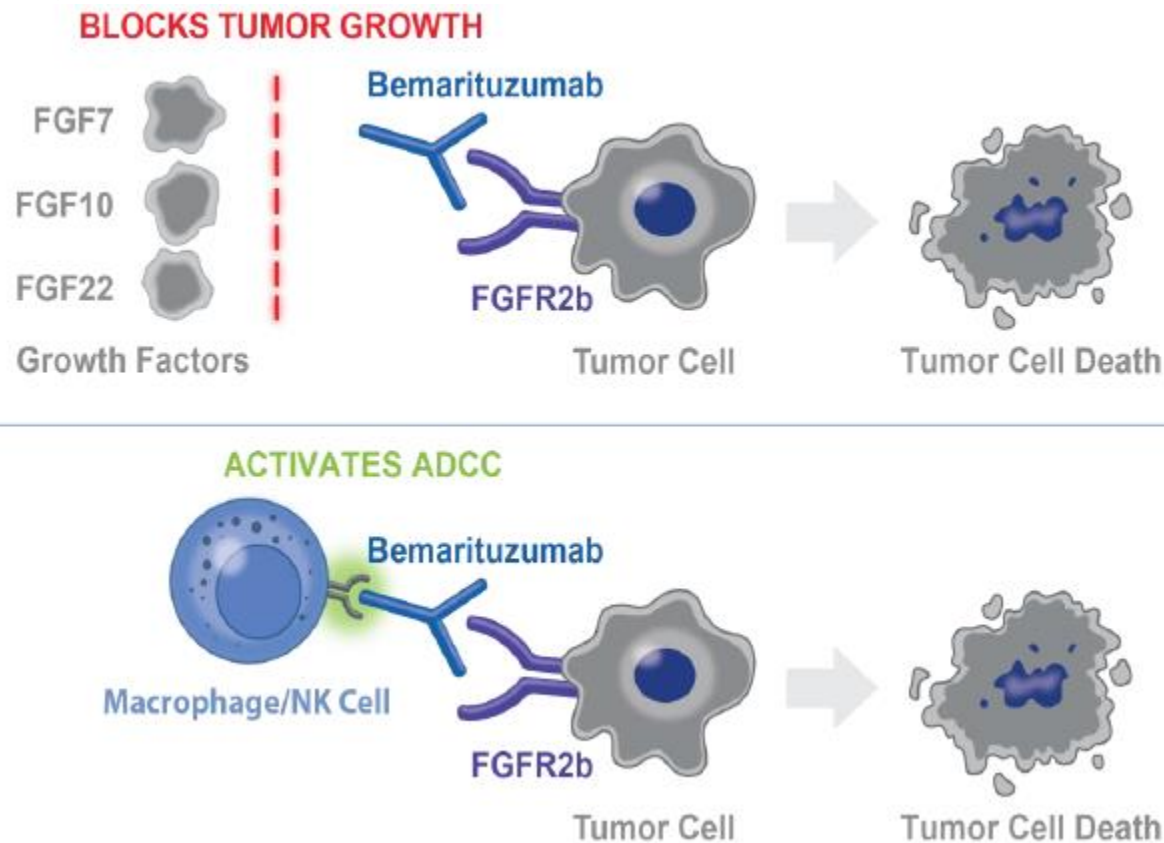
Bemarituzumab

IgG1 Antibody Specific to FGFR2b Receptor



First-in-Class and Differentiated Profile

- Blocks FGFR2b activation through FGF7, 10 and 22 growth factors
- Engineered to **enhance tumor cell killing via ADCC**
- Selectivity avoids electrolyte abnormalities seen with FGFR TKIs
- **Monotherapy** anti-tumor activity of **18% overall response rate** observed in **late-line FGFR2b+ gastroesophageal cancer**

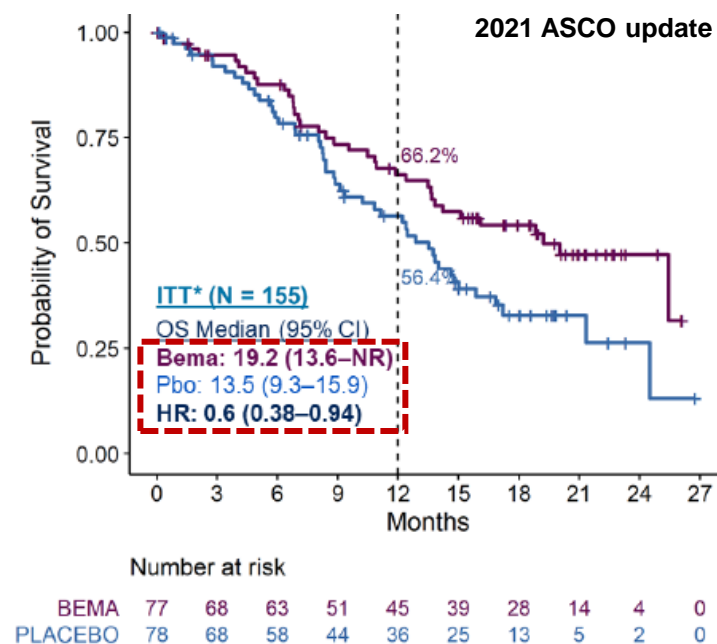




FIGHT Phase 2 Study – Bemarituzumab + mFOLFOX6 (n=77) vs. Placebo + mFOLFOX6 (n=78)

- **Primary endpoint PFS:** Bema is **superior** to placebo
 - HR = 0.68 (95% CI: 0.44, 1.04; p=0.073¹)
 - Median PFS (months): 9.5 vs. 7.4
- **1st secondary endpoint OS:** Bema is **superior** to placebo
 - HR = 0.58 (95% CI: 0.35, 0.95; p=0.027¹)
 - Median OS (months): Not Reached vs. 12.9
- **2nd secondary endpoint ORR:** Bema is **superior** to placebo
 - Improvement in ORR = 13.1% (p=0.106¹)
 - ORR: 46.8% vs. 33.3%

September 23rd, 2020 data cut



February 28th, 2021 data cut; Median follow-up 12.5 months

Treatment-Emergent Adverse Events Summary

- Overall incidence of TEAEs and SAEs were similar in the two arms
- Expected: corneal and stomatitis AEs were more frequent in the bemarituzumab + mFOLFOX6 arm, overall reversible and manageable
- No adverse events of retinal detachment or hyperphosphatemia identified in the bemarituzumab + mFOLFOX6 arm

Abbreviation: mFOLFOX6 (fluoropyrimidine, leucovorin, and oxaliplatin).

*ITT includes 149 patients with IHC 2+/3+ and 6 with IHC <2+ or not available who were enrolled based on ctDNA alone.

Source: Five Prime presentation, November 2020; Amgen ASCO presentation, June 2021.

Note: (1) Statistical significance (at 2 sided alpha 0.20) for PFS, OS and ORR was pre-specified and tested sequentially.



Key Takeaways

Unmet Medical Needs in China

- **~30%** FGFR2b+ in newly diagnosed/front-line non-HER2+ advanced GC/GEJ cancers (**~126K¹** annual incidence in China)
- **No approved** therapies for this group of patients

Differentiation

- Promising **late-stage, first-in-class** agent with demonstrated clinically meaningful outcomes in key endpoints in **first-line advanced GC/GEJ cancer**
- FGFR2b may play a role in other epithelial cancers, including **lung, breast, ovarian and other cancers**
- **Breakthrough Therapy Designation** granted by CDE of NMPA

Key Partner Milestones

- **4Q 2021** – Initiate Phase 3 study in GC/GEJ cancer



China Timeline

2018~

Contributed to the Phase 2 FIGHT Study

2022+

- Initiate Phase 3 study
- Potential to explore other indications



Population

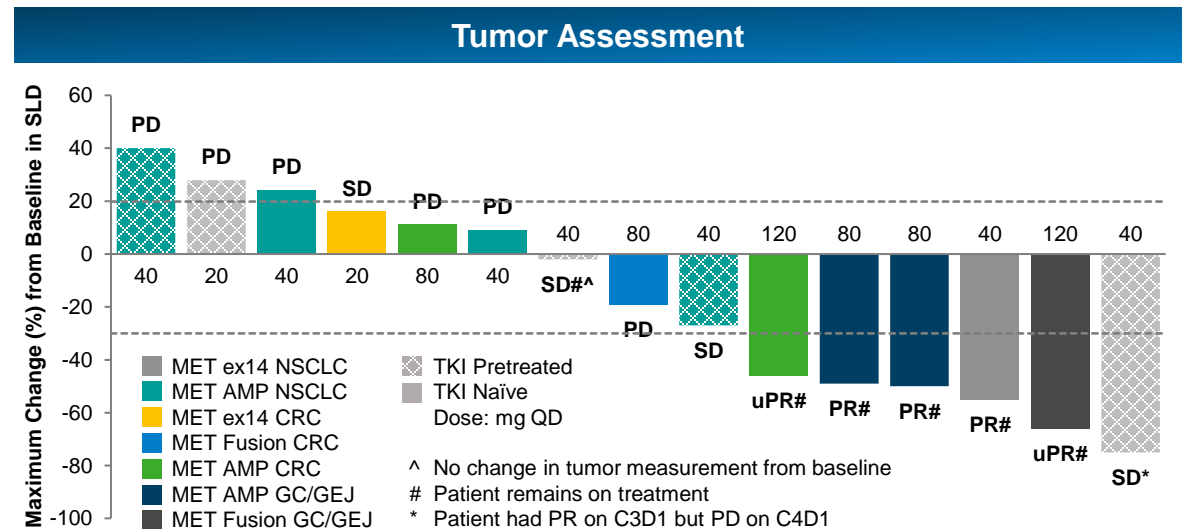
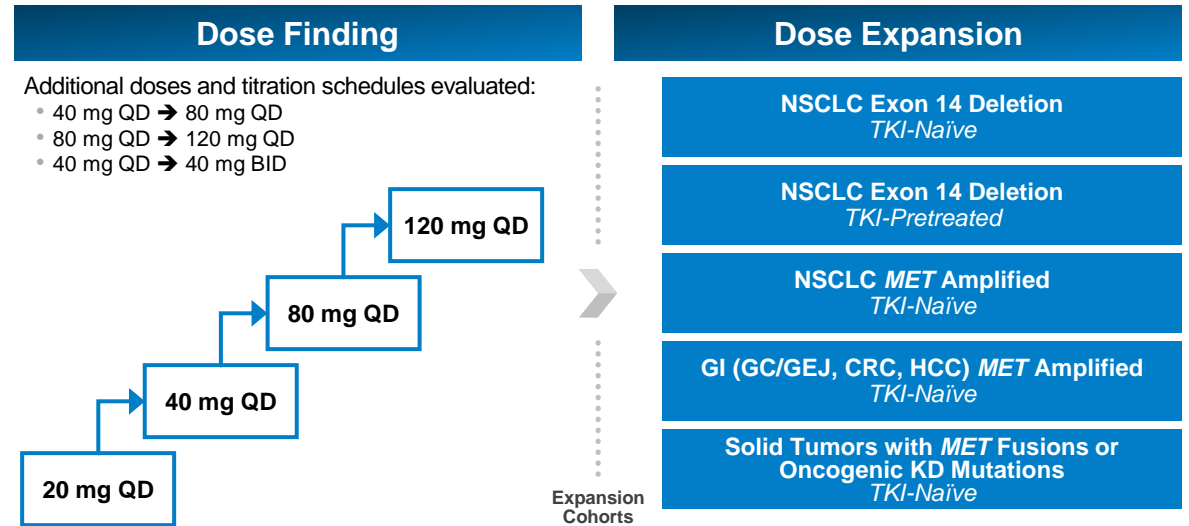
- MET genetic alterations (exon 14 deletion, amplification, fusion, or oncogenic kinase domain mutation)

Preliminary Efficacy in *MET*+ Gastric Cancer and CRC

- **4 of 7 MET TKI-naïve patients** achieved PRs
 - 3 of 3 gastric cancer, 1 of 4 colorectal cancer

Safety Profile

- **Generally well-tolerated**
- Most TEAEs Grade 1 or 2, most common TEAE dizziness
- No related Grade ≥ 3 ALT/AST elevation
- No ILD/pneumonitis of any grade



Abbreviation: TEAE (Treatment Emergent Adverse Events), PR (Partial Response), uPR (unconfirmed Partial Response), ALT (alanine transaminase), AST (aspartate transaminase), ILD (Interstitial lung disease).

Source: Data presented at 2020 EORTC-NCI-AACR Symposium. Data cutoff of 15-Oct-2020.



Key Takeaways

Unmet Medical Needs in China

- For **MET-amplified gastric cancer** (3~5% of gastric cancer), ~20K patients are newly diagnosed every year
- **No approved targeted therapies** for **MET-amplified gastric cancer**, one of the largest potential market opportunities for MET inhibitors

Differentiation

- Encouraging preliminary Phase 1 SHIELD-1 study data suggest **pan-MET** potential
 - Responses observed in MET-alteration NSCLC and **MET-amplified gastric** and **colorectal cancers**
- TPX-0022 was **generally well tolerated**

Key Partner Milestones

- **4Q 2021** – Provide clinical data update from Phase 1 dose finding portion of SHIELD-1 study
- **4Q 2021** – Pending FDA feedback, modify SHIELD-1 study into potentially registrational Phase 1/2 design and initiate Phase 2 portion



China Timeline

1H 2022

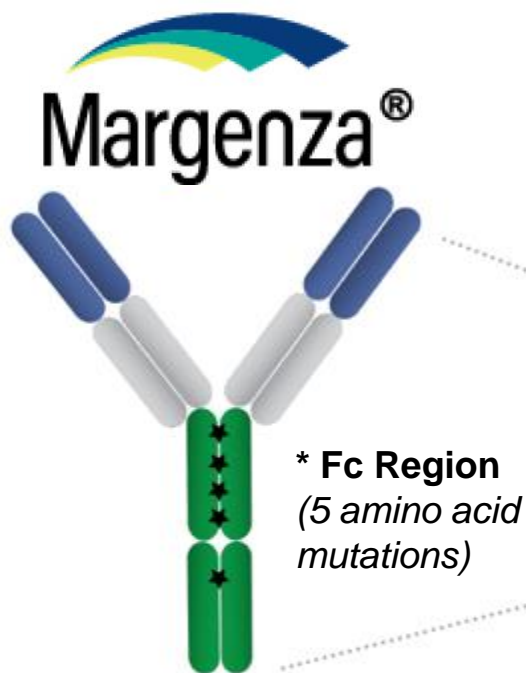
Enroll first patient in Phase 2 portion in Greater China

Margetuximab

Novel Fc-Optimized Anti-HER2 Monoclonal Antibody

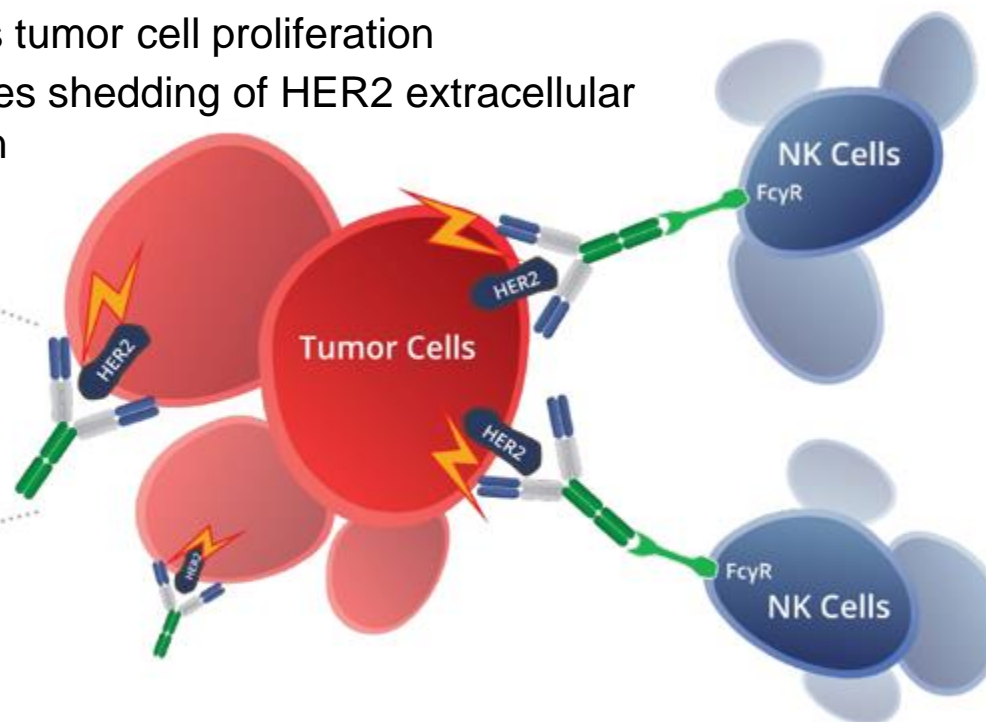


Designed to Increase Anti-Tumor Immune Responses Through Fc Engineering



Direct Anti-tumor Activity

- Inhibits tumor cell proliferation
- Reduces shedding of HER2 extracellular domain



Proprietary Fc Optimization Platform:

- Increased binding to CD16A (activating)
- Decreased binding to CD32B (inhibitory)

Antibody-Dependent Cellular Cytotoxicity (ADCC)

- Immune cell-mediated anti-tumor activity
- Greater *in vitro* ADCC and NK cell activation

Margetuximab

Promising Activity in Advanced Gastric Cancer Patients



Data from 2L Margetuximab + anti-PD-1 mAb Presents Opportunity to Advance to 1L

Benchmarks	1 st Line	2 nd Line	
	SOC	SOC	Ongoing Phase 2 Study
Agent (Study)	Trastuzumab + Chemo ¹ (TOGA, n=594)	Ramucirumab + Paclitaxel ² (RAINBOW, n=665)	Margetuximab + Pembrolizumab (n=95) ³
			IHC 3+ IHC 3+/PD-L1+
ORR	47%	28%	24% 44%
Median PFS	6.7 mos.	4.4 mos.	4.7 mos. 5.5 mos.
Median OS	13.1 mos.	9.6 mos.	13.9 mos. 20.5 mos.
≥ Grade 3 TRAEs	68%	Overall: N/A 41% Neutropenia 15% Hypertension 12% Fatigue	20%

44% ORR in HER2 3+/PD-L1+ gastric & GEJ previously treated with chemotherapy and trastuzumab

MAHOGANY trial with registrational path ongoing

- Module A (PD-L1+ (≥1% CPS)): margetuximab + retifanlimab 1L chemo-free regimen with registration potential
 - **53% ORR** for first 40 response-evaluable non-MSI-H patients (21/40)⁴
- Module B (regardless of PD-L1 status): margetuximab + CPI (retifanlimab or tebotelimab) + chemotherapy

Source: MacroGenics corporate presentation, September 2021.

Note: Please see the approved package insert for full prescribing information, including Margenza's safety profile.

(1) Data from Herceptin package insert; Bang, et al., 2010, Lancet; (2) Data from Cyramza package insert; Wilkes, et al., 2014, Lancet Oncology; (3) Catenacci, et al., 2020, Lancet Oncology;

(4) ESMO 2021 (Catenacci, et al., #1379P); 7/19/21 data cut-off; includes four confirmed complete responses and 17 confirmed partial responses. The number of confirmed responders by independent assessment exceeded the prespecified futility boundary for the trial, and enrollment is proceeding to Cohort A Part 2.

Margetuximab

Potential New SoC for 1L HER2+ Gastric/GEJ Cancer



Key Takeaways

Unmet Medical Needs in China

- **~57-62K¹** annual incidence in China (**~12-13%** HER2+ in newly diagnosed, front-line advanced GC/GEJ cancers)
- Current SoC is trastuzumab + chemotherapy in 1L HER2+ gastric cancer in China

Differentiation

- **Enhanced ADCC** may provide **additional clinical efficacy**
- **Encouraging data** of **margetuximab+anti-PD-1** in **2L+ HER2+ GC/GEJ cancer**
- **Margetuximab in combination with checkpoint inhibitors** with/without chemotherapy (MAHOGANY study) has potential to establish **new SoC for 1L HER2+ GC/GEJ cancer**







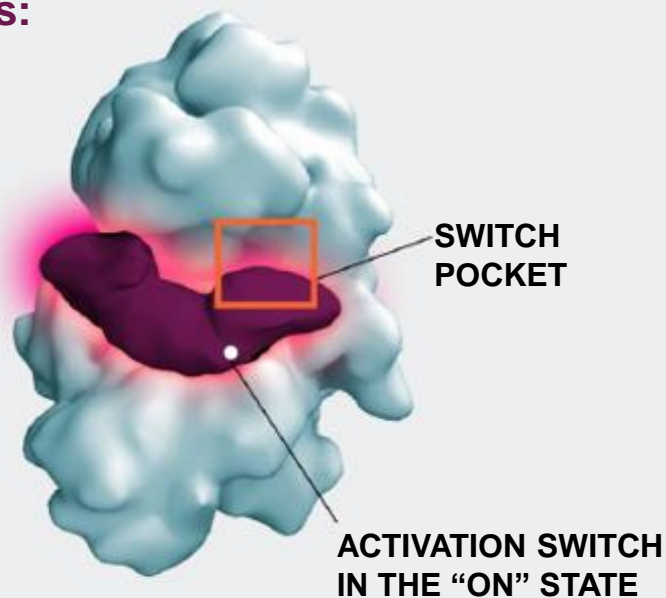
The Dual MoA of QINLOCK Provided Broad-Spectrum Inhibition of KIT and PDGFR α Kinase Signaling *In Vitro*, Including Multiple Primary and Secondary Mutations and Wild Type GIST

Switch ON: Kinase active

Kinase activation requires the interaction of two critical regions:



-  **ACTIVATION SWITCH**
-  **SWITCH POCKET**

TYROSINE KINASE

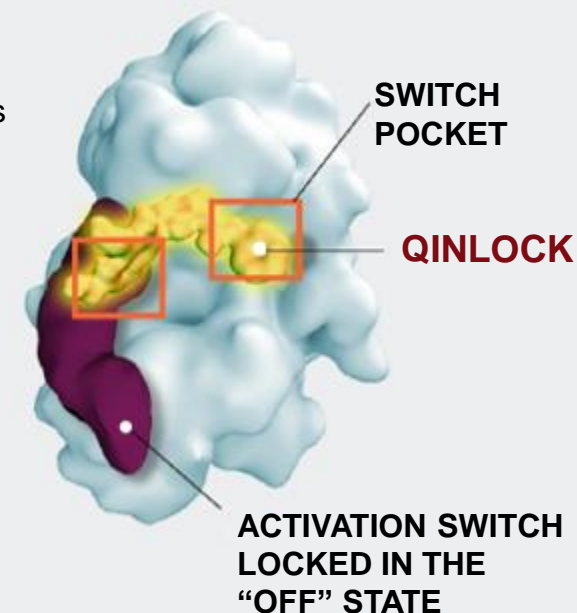


Switch OFF: Kinase inactive

As shown in preclinical studies, QINLOCK

-  **BINDS** to both the activation switch and switch pocket, regardless of where mutations arise
-  **LOCKS** the kinase in the inactive ("off") state, inhibiting downstream signaling and cancer cell proliferation

In vitro studies not designed to assess clinical efficacy





Line of Therapy ⁽¹⁾	2 nd Line (n=31)	3 rd Line (n=28)	≥4 th Line (n=83)
Median Progression-Free Survival	10.7 months	8.3 months	5.5 months
Objective Response Rate	19.4%	14.3%	7.2%
Median Duration of Response	18.4 months	NE	17.5 months
Mean Treatment Duration ^(2,3)	13.2 months	13.4 months	10.5 months

Phase 3 INTRIGUE study in 2L GIST ongoing

- Post-imatinib therapy
- 1:1 randomization open label study (enrollment complete, n=453), ripretinib 150mg QD vs. sunitinib 50mg QD
- Primary endpoint PFS, no crossover option

Abbreviation: GIST (Gastrointestinal stromal tumor), NE (not estimable).

Source: Deciphera corporate presentation, August 2021; Janku et al. Switch Control Inhibition of KIT and PDGFRA in Patients With Advanced Gastrointestinal Stromal Tumor: A Phase I Study of Ripretinib. J Clin Oncol 2020; 38:3294-3303.

Note: (1) Data for ripretinib 150 mg QD in 142 patients and based on investigator assessment as determined by RECIST v1.1; (2) Additional data on file with the company; (3) Includes 64 patients who elected for intra patient dose escalation from 150 mg QD to 150 mg BID.



Key Takeaways

Unmet Medical Needs in China

- **~30K** GIST patients newly diagnosed each year in China
- **Significant unmet needs** especially for refractory patients **after imatinib** therapy – Current treatment options for 2L/3L GIST provide limited OS benefit

Differentiation

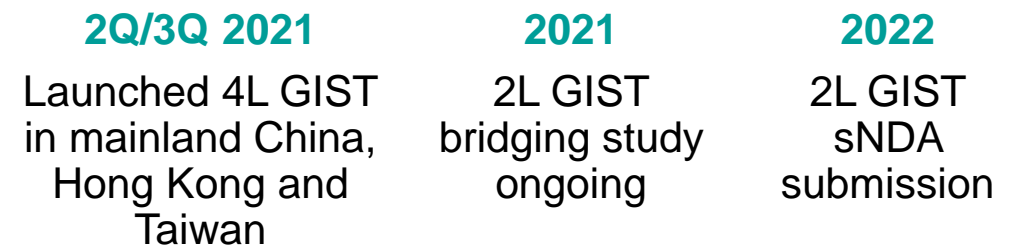
- Potential **best-in-class** treatment for advanced GIST approved by FDA and NMPA **regardless of mutation**
- **Only therapy** recommended for **4L all-comer** GIST by the NCCN
- Only drug recommended with **Level 1A evidence for 4L GIST in China's 2020 CSCO Guidelines**¹, as well as **recommendation for 2L GIST**

Key Partner Milestones

- **4Q 2021** – INTRIGUE Phase 3 study in 2L GIST top-line data readout



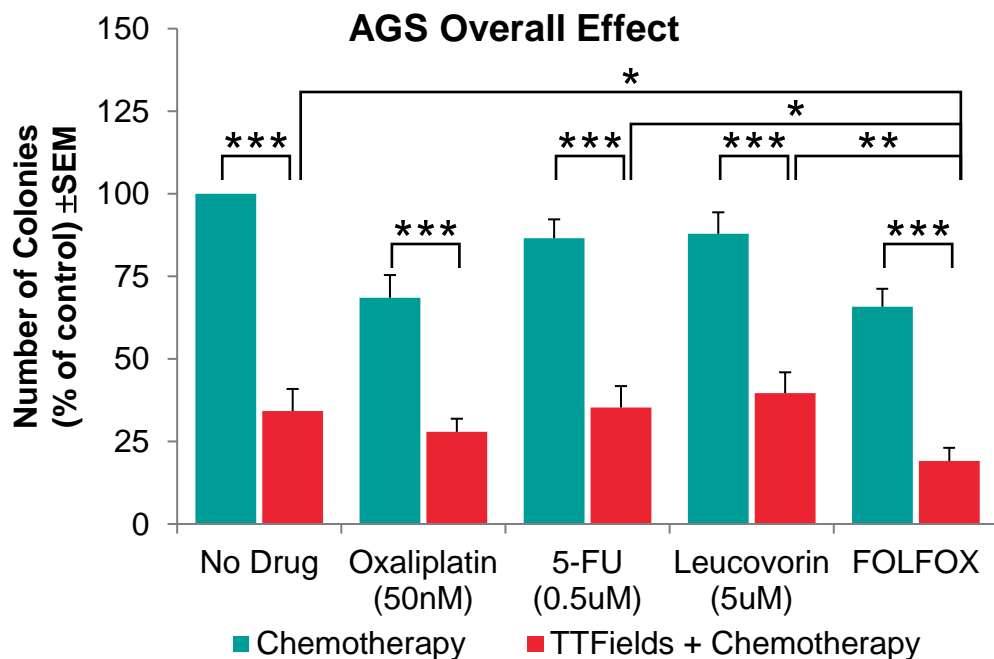
China Timeline



Tumor Treating Fields Zai-Sponsored Phase 2 Pilot Trial in Gastric Cancer



Efficacy of TFields and FOLFOX Combination Treatment¹



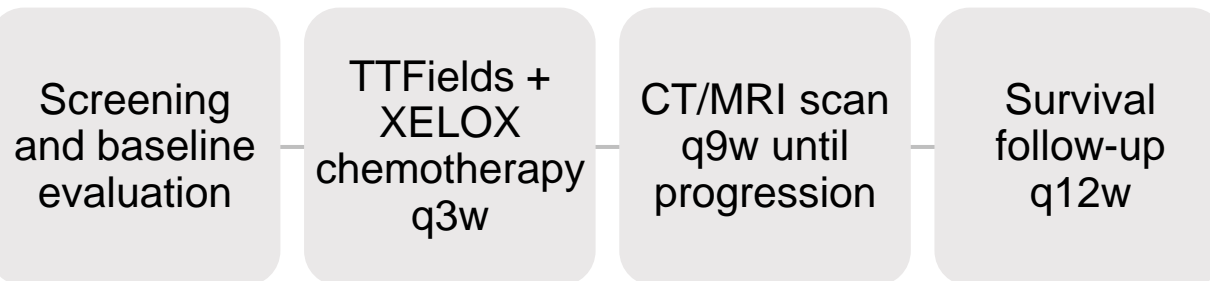
The overall effect of TFields/FOLFOX combination treatment was significantly higher versus either treatment alone for the AGS cell line.

*P<0.05; **P<0.01; ***P<0.0001

1. Zeevi E, Gotlib K, Schneiderman R, Munster M, Porat Y, Volishin T, Davidi S, Shteingauz A, Kaynan N, Giladi M, Kirson E, Weinberg U, Kinzel A, Palti Y. The Combined Treatment of 150 kHz Tumor Treating Fields (TFields) and FOLFOX Inhibit Gastric Cancer in Vitro. *Internat J Rad Oncol Biol Phys.* 2019;105(1,Supplement):E681. DOI: <https://doi.org/10.1016/j.ijrobp.2019.06.1004>

Abbreviation: AGS (Human Gastric Adenocarcinoma).
Source: Novocure corporate presentation, August 2021.

Phase 2 Pilot Trial Design Evaluating Safety and Efficacy of TFields and XELOX Chemotherapy in Gastric Cancer



- 28 patients with 12 months follow-up
- Designed to detect investigator-assessed objective response rate per RECIST 1.1
- **Final data anticipated in 2022**



TTFIELDS in Pancreatic Cancer

- **Efficacy** suggested in **Phase 2 pilot PANOVA** trial (TTFIELDS concomitant with gemcitabine or concomitant with gemcitabine plus nab-paclitaxel): **mOS not reached**
 - 8.5 months in nab-paclitaxel + gemcitabine historical control¹
- Novocure in collaboration with Roche to evaluate TTFIELDS as part of a novel combination for the first-line treatment of metastatic pancreatic cancer



Zai Lab expects to enroll first patient in the Phase 3 pivotal PANOVA-3 trial in 2H 2021

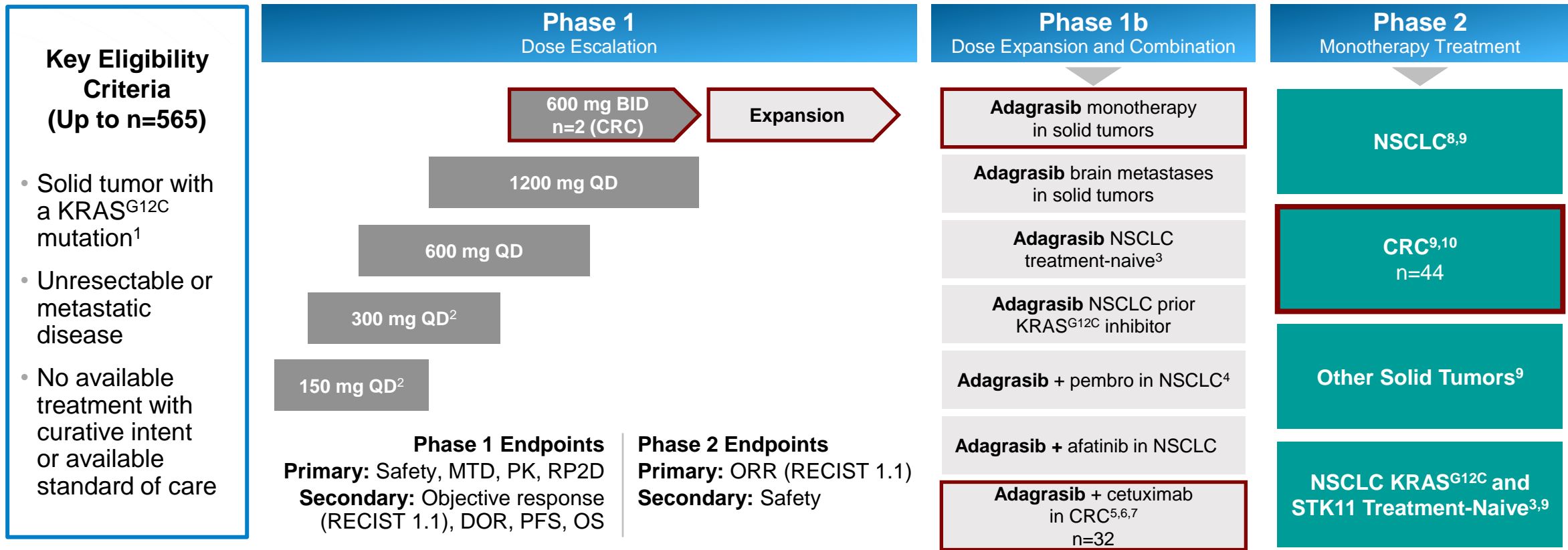
TTFIELDS in Liver Cancer

- **Efficacy** suggested in **Phase 2 pilot HEPANOVA** trial (TTFIELDS concomitant with sorafenib)
 - **76% DCR, 9.5% ORR** and **5.8 months PFS** in a patient population with poor prognosis and limited exposure to study treatments (n=21)
 - **91% DCR, 18% ORR** in patients who **completed at least 12 weeks TTFIELDS treatment** (n=11)



Phase 3 pivotal trial under planning, together with the current standard of care, including immunotherapy

Adagrasib KRYSTAL-1 (849-001) Study Design

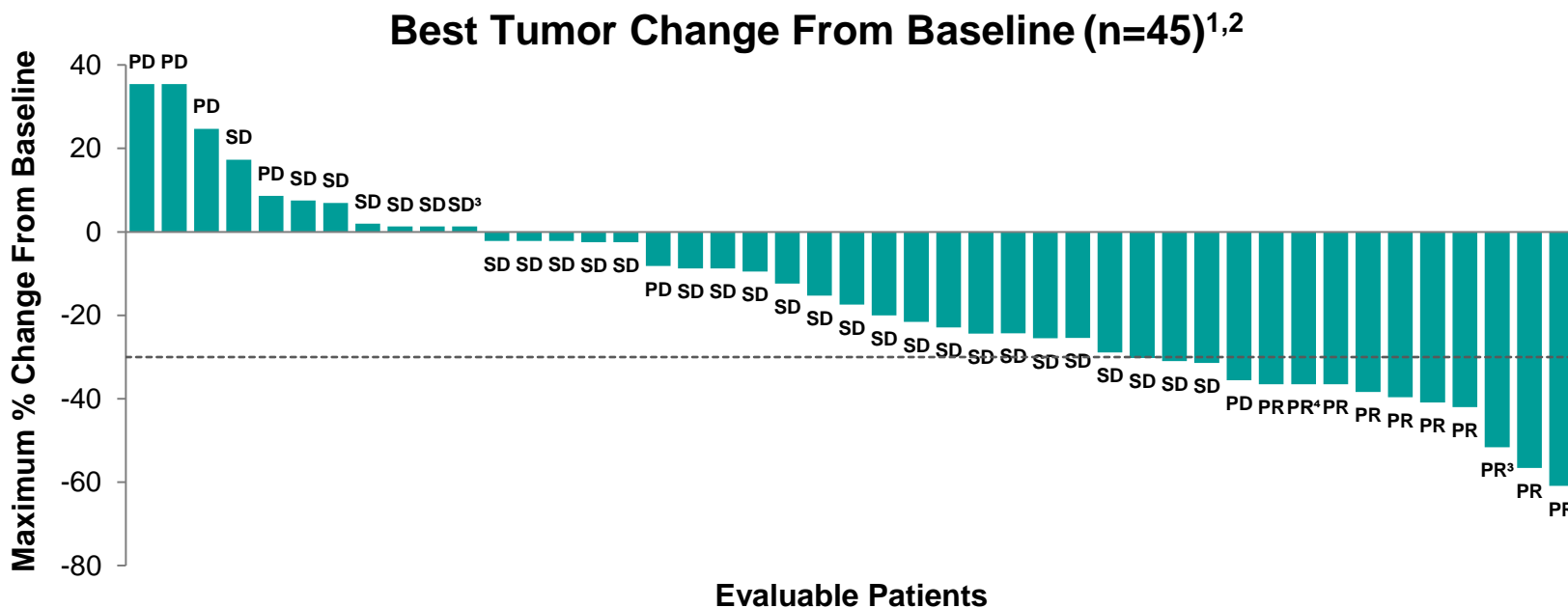


- Previously reported data demonstrated the clinical activity of adagrasib in patients with pretreated CRC with a KRAS^{G12C} mutation⁹
- Here we report preliminary data for adagrasib 600 mg BID as monotherapy (n=2 in Phase 1/1b and n=44 in Phase 2; median follow-up: 8.9 months) and in combination with cetuximab (n=32; median follow-up: 7 months) in patients with pretreated CRC with a KRAS^{G12C} mutation
- Data as of 25 May 2021 (monotherapy), 9 July 2021 (cetuximab combination)

Note: (1) Tissue test and/or ctDNA allowed for Phase 1/1b eligibility; (2) Patients subsequently dose escalated up to 600 mg BID; (3) Patients must have declined 1L systemic therapy; (4) Subjects receiving prior treatment with a KRAS^{G12C} inhibitor not eligible; (5) Subjects receiving prior treatment with a KRAS^{G12C} inhibitor eligible for the Phase 1b adagrasib + cetuximab cohort; (6) Patients who received cetuximab who experienced clinical benefit had the option to continue on adagrasib alone; (7) Cetuximab was administered IV at a dose of 400 mg/m² followed by 250 mg/m² QW, or 500 mg/m² Q2W (Phase 1b); (8) Trial is registrational; (9) KRAS^{G12C} mutation detected in tumor tissue and/or blood; (10) Patients who have stable disease compared to baseline measurements at week 13 or later during treatment with single agent adagrasib are eligible to cross over to adagrasib + cetuximab combination cohort. ClinicalTrials.gov. NCT03785249.



Best Overall Response



- **Response rate** was **22%** (10/45), including 1 unconfirmed PR
- **Stable disease** was observed in **64%** (29/45) of patients
- **Clinical benefit (DCR)** was observed in **87%** (39/45) of patients
- No apparent association between response rate and molecular status was shown in an exploratory analysis⁵

DoR and PFS

- **Median time to response** was **1.4 months**
- **Median DoR (n=45)¹** was **4.2 months** (2.3, 6.9)⁶
- At time of analysis, **40%** (18/45) of patients remain on treatment

- **Median PFS (n=46):** **5.6 months** (95% CI: 4.1, 8.3)

Baseline Demographics

- **CRC:** Prior lines of systemic anticancer therapy, % (1/2/3/≥4) – 20%/26%/20%/35%

Safety Profile Summary (n=46)

- No Grade 5 TRAEs
- No TRAEs that led to discontinuation

Abbreviation: DOR (duration of response), TRAE (treatment-related adverse events).

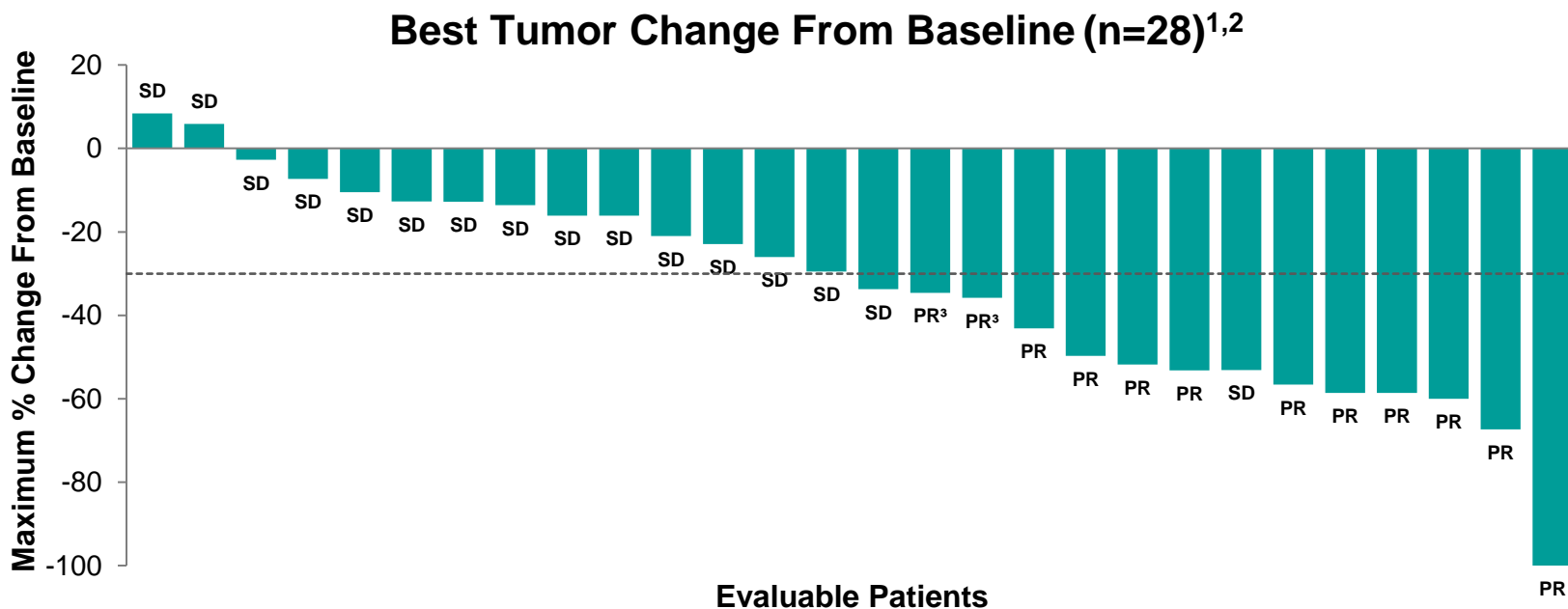
Note: (1) All results are based on investigator assessments; (2) Evaluable population (n=45) excludes 1 patient who withdrew consent prior to the first scan; (3) Phase 1/1b; (4) At the time of the 25 May 2021 data cutoff, the patient had uPR; (5) Molecular status (BRAF V600E mutation, MSI-H or dMMR, EGFR amplification, TP53 mutation, PIK3CA mutation) includes patients with conclusively evaluable test results; (6) Median duration of response is based on 9 confirmed responses. Data as of 25 May 2021 for monotherapy (median follow-up: 8.9 months).

Adagrasib + Cetuximab

Compelling Early Efficacy in Pre-Treated Patients with Colorectal Cancer



Best Overall Response



- **Response rate** was **43%** (12/28), including 2 unconfirmed PRs³
- **Stable disease** was observed in **57%** (16/28) of patients
- **Clinical benefit (DCR)** was observed in **100%** (28/28) of patients
- No apparent association between response rate and molecular status was shown in an exploratory analysis⁵

DoR

- **Median time to response** (n=28)¹ was **1.3 months**
- **At time of analysis, 71%** (20/28) of patients remain on treatment

Baseline Demographics

- **CRC:** Prior lines of systemic anticancer therapy, % (1/2/3/≥4) – 9%/25%/34%/31%

Safety Profile Summary (n=32)

- No Grade 5 TRAEs
- 6% (n=2) of TRAEs led to discontinuation of treatment⁴

Note: (1) All results are based on investigator assessments; (2) Evaluable population (n=28) excludes 4 patients who withdrew consent prior to the first scan; (3) At the time of the 9 July 2021 data cutoff, 2 patients had uPRs; (4) TRAEs leading to discontinuation were grade 2 treatment-related malaise and grade 2 cetuximab-related infusion-related reaction; (5) Molecular status (BRCA V600E mutation, MSI-H or dMMR, EGFR amplification, TP53 mutation, PIK3CA mutation) includes patients with conclusively evaluable test results. Data as of 9 July 2021 (median follow-up: 7 months).



Key Takeaways

Unmet Medical Needs in China

- **>43K** annual incidence of **KRAS^{G12C}** mutations in NSCLC, CRC and pancreatic cancer, with **no approved targeted therapies**
- Patients exhibiting **KRAS** mutations **respond poorly to standard therapies**

Differentiation

- **Compelling efficacy** and **favorable tolerability** observed from clinical trials in **CRC**
 - Both adagrasib **monotherapy** and **combotherapy** (+cetuximab) demonstrated **promising clinical activity** in heavily pretreated patients with CRC harboring a KRAS^{G12C} mutation
- **Broad development** in both monotherapy and combinations in **CRC and NSCLC**, including **several registrational studies**

Key Partner Milestones

- **4Q 2021** – Submit NDA in U.S. in advanced NSCLC following prior systemic therapy



China Timeline

2022+

Participate in multiple mono and combo therapy global trials

Zai Lab to run exploratory local studies with its own assets



Other Disease Area Franchises

Alan Sandler, M.D.

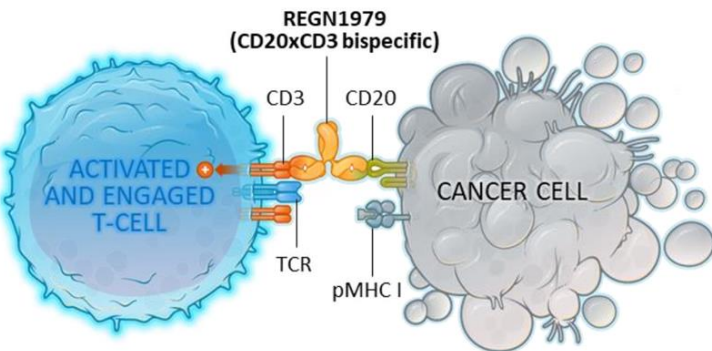
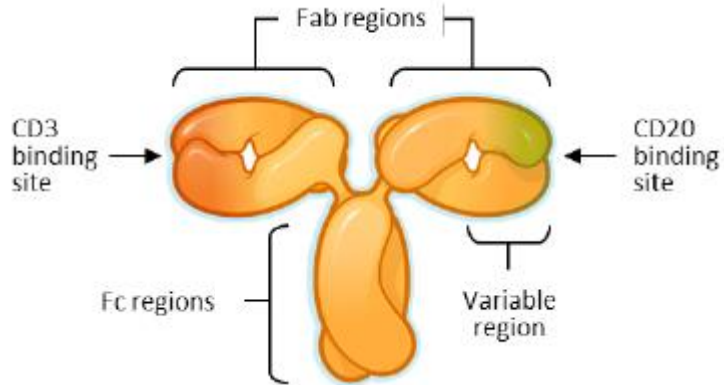
President, Head of Global Development, Oncology

Odronextamab

Potential Best-in-Class Efficacy in Advanced B-NHL



Molecular Structure



Potential Best-in-Class Efficacy¹

R/R Follicular Lymphoma	R/R DLBCL (CAR-T naïve)	R/R DLBCL (post-CAR-T)
<ul style="list-style-type: none"> • ORR=90%, CR=70% • N=30, doses 5-320 mg • CRs ongoing for up to ~3.5 years 	<ul style="list-style-type: none"> • ORR=55%, CR=55% • N=11, doses 80-320 mg • CRs ongoing for up to 21 months 	<ul style="list-style-type: none"> • ORR=33%, CR=21% • N=24, doses 80-320 mg • All CRs ongoing for up to 20 months

Acceptable Safety Profile

- CRS observed mainly during step-up dosing:
 - In FL and DLBCL, no CRS higher than Grade 3. Majority of CRS events were mild or moderate in severity
 - No discontinuations due to CRS or neurotoxicity (3 FL and 3 DLBCL patients discontinued due to TEAEs)
- **Patient enrollment has resumed for FL and DLBCL in potentially pivotal monotherapy trials.** Trial protocols have been amended to further reduce incidence of ≥Grade 3 CRS during step-up dosing

Abbreviation: B-NHL (B-cell non-Hodgkin lymphoma), FL (follicular lymphoma), DLBCL (diffuse large B-cell lymphoma), MCL (mantle cell lymphoma), MZL (marginal zone lymphoma), R/R (relapsed/refractory), CRS (cytokine release syndrome).

Source: Regeneron corporate presentation, August 2021. (1) 2020 ASH Abstract #400.



Key Takeaways

Unmet Medical Needs in China

- **~93K** annual incidence of NHL, 85% B-NHL
 - DLBCL and FL two most common subtypes
- In China, once patient progresses past Mabthera (rituximab), **limited treatment options**
 - Low accessibility and feasibility of CAR-T therapy
 - Chemo + rituximab and/or HSCT provide limited benefit

Differentiation

- **Off-the-shelf** treatment option for r/r NHL
- **Durable and complete responses** in heavily pretreated FL and DLBCL patients, including post CAR-T
- **Subcutaneous formulation** under development

Key Partner Milestones

- Initiate OLYMPIA Phase 3 program, combinations, and subcutaneous formulation



China Timeline

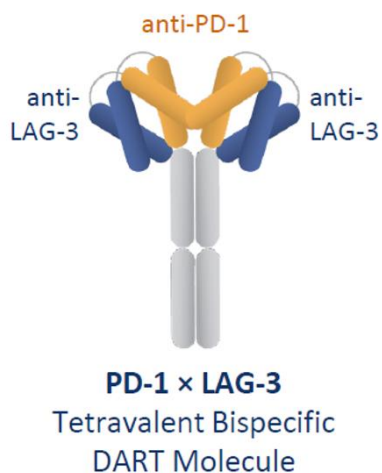
2H 2021

Enroll first Chinese patient in potentially pivotal Phase 2 study in B-NHL

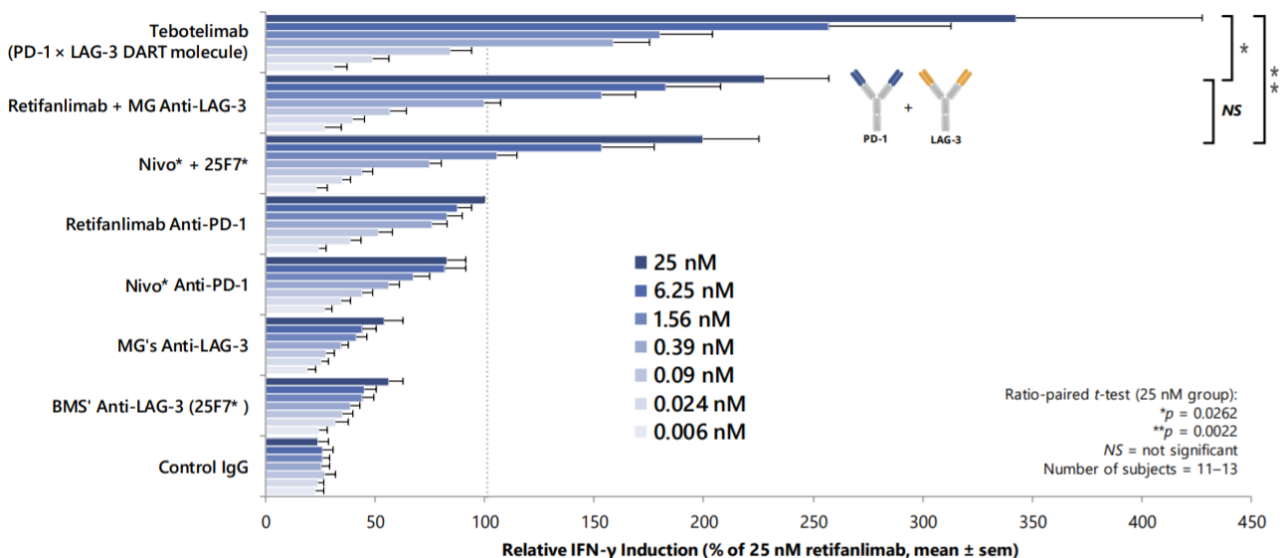
Tebotelimab

Potential First-in-Class PD-1 x LAG-3 Bispecific Antibody

Antibody Structure



Synergistic T-Cell Activation *In Vitro*



- **Blocks binding of T cells expressing PD-L1 and LAG-3 to their ligands** with tetravalent (bivalent for each target) structure with IgG4 Fc
- **Reactivates exhausted T cells** and enhances immune capacity against tumors
- Ongoing Phase 1 study demonstrated **evidence of monotherapy antitumor activity in various advanced solid tumors**
- **Demonstrated synergistic T-cell activation** in vitro greater than that seen with other PD-1 and LAG-3 combinations or with PD-1's or LAG-3's by themselves

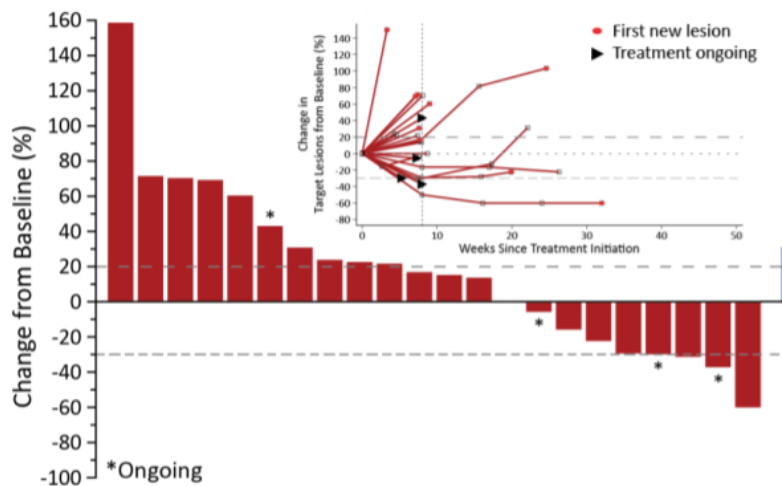
* Replicas of nivolumab and 25F7 mAb based on published sequences.

Note: IFN γ release by 25 nM retifanlimab = 3276 \pm 744 pg/ml.

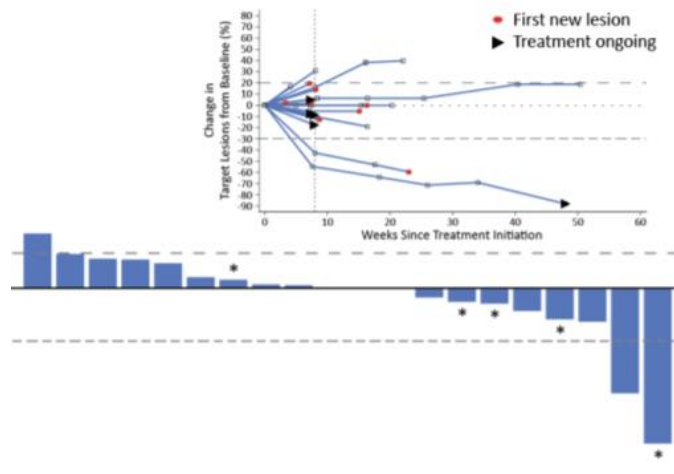
Source: MacroGenics corporate presentation, July 2021.

Tebotelimab Monotherapy Demonstrates Anti-Tumor Activity in Multiple Tumor Types

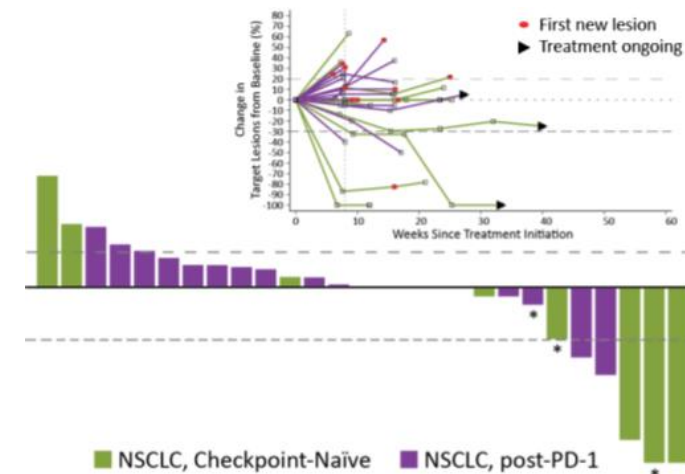
Triple-Negative Breast Cancer



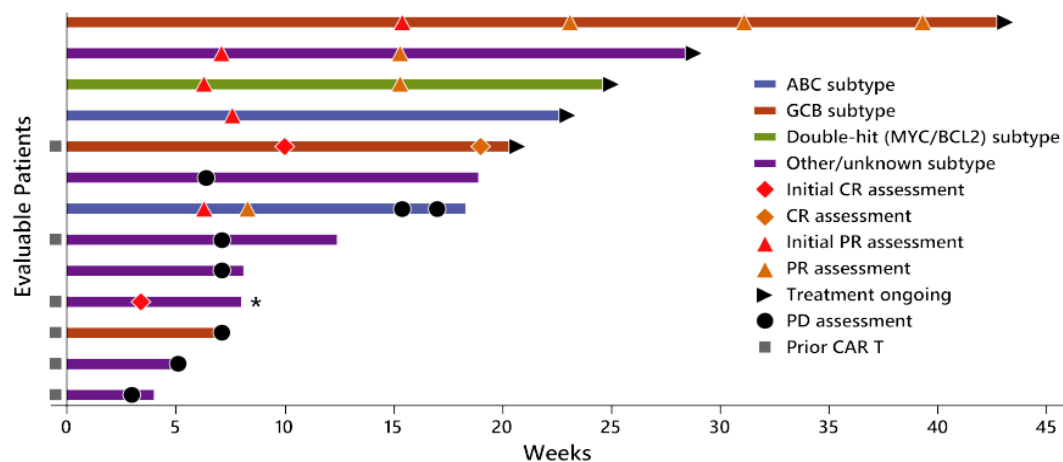
Epithelial Ovarian Cancer



Non-Small Cell Lung Cancer



DLBCL



- Encouraging monotherapy activity in multiple solid tumor types (TNBC, EOC and NSCLC)
- Encouraging preliminary evidence of antitumor activity observed among CAR-T-experienced and -naïve R/R DLBCL patients with a preliminary ORR of 53.8%: 71.4% (5/7) for CAR-T-naïve, 33.3% (2/6) for CAR-T-experienced patients
- Well-tolerated with safety profile comparable to other checkpoint inhibitors

Tebotelimab

Under Development as Monotherapy and in Combo Therapies in Multiple Solid Tumors

China Clinical Development Plan

- Evaluation of **tebotelimab** as **monotherapy** in **2L HCC** ongoing
- Leveraging Zai Lab's strong and broad pipeline
 - Proprietary combination of **potential best-in-class PARP inhibitor niraparib** and **first-in-class tebotelimab** being evaluated in a **basket trial** in various cancers
- Evaluation of **tebotelimab** as **monotherapy** in **melanoma** ongoing
- **New indication development** being planned

Tebotelimab Under Evaluation in Both CPI-Naïve and Post-CPI Settings of 2L HCC in China



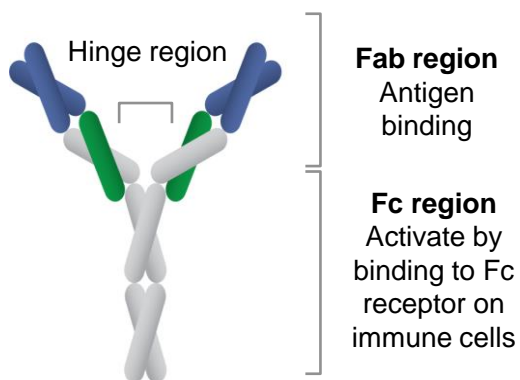
Signal Searching Study of Niraparib + Tebotelimab in Gastric Cancer, Biliary Tract Cancer, TNBC, and EC Ongoing in China

GC N=35	✓ FPI achieved
TNBC N=35	✓ FPI achieved
BTC N=35	✓ FPI achieved
EC N=35	

Retifanlimab

High-Affinity Humanized Anti-PD1 mAb With Favorable Preclinical Profile

Antibody Structure



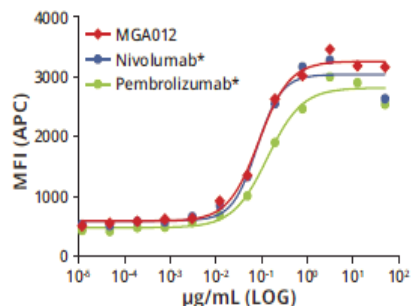
Bound Human PD-1 with Affinity Equal to or Exceeding Nivolumab and Pembrolizumab*

MGA012 Binding Characteristics

Compares Favorably to Benchmarks

anti-PD-1 mAbs	Soluble Human PD-1		
	K_D nM	K_a $M^{-1}s^{-1}$	K_d s^{-1}
MGA012	0.6	4.3×10^5	2.4×10^4
Nivolumab*	6.1	1.3×10^5	7.9×10^4
Pembrolizumab*	9.6	2.6×10^5	25.0×10^4

(B) Binding to PD-1+ NS0 Cells



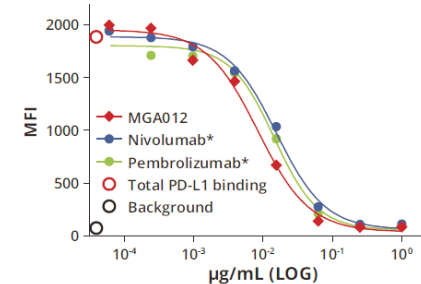
(A) Surface plasmon resonance analysis was conducted to measure binding of soluble human PD-1 (6.25, 12.5, 25, 50, and 100 nM) to captured MGA012, nivolumab*, or pembrolizumab*.

(B) Binding to NS0-PD-1+ cells was detected by flow cytometry.

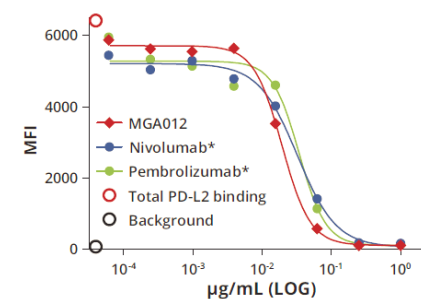
Blocked PD-1 Interactions with PD-L1/PD-L2, With Potency Comparable to Nivolumab and Pembrolizumab*

Inhibition of PD-1 Ligand Binding

Blockade of PD-L1 Binding



Blockade of PD-L2 Binding



Blockade of soluble PD-L1 or PD-L2 binding to NS0-PD-1+ cells in the presences of titrating concentrations of the indicated PD-1 mAbs.

*Replicas of nivolumab and pembrolizumab were generated by MacroGenics based on published sequences.

Source: La Motte-Mohs et al, poster presented at SITC 2017 [abstract P336].

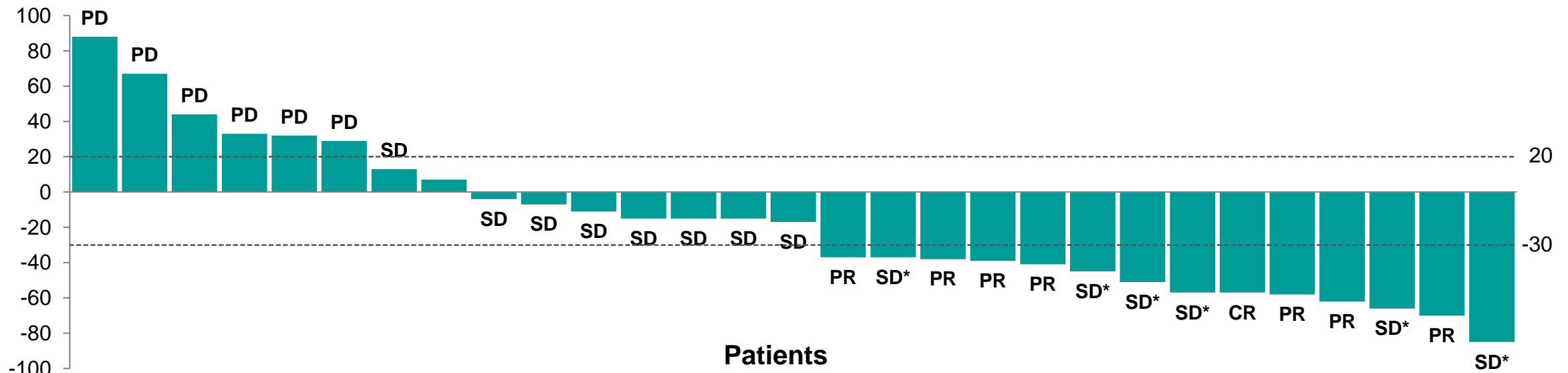
Retifanlimab

Anti-Tumor Activity Demonstrated in MSI-H or dMMR Endometrial Cancer

POD1UM-101: Phase 1 study of retifanlimab in patients with advanced solid tumors

Interim analysis reports safety and clinical activity of retifanlimab 500 mg every 4 weeks in cohort with MSI-H recurrent endometrial cancer

Best Percentage Change From Baseline in Target Lesions



- **Generally well tolerated** in patients with **previously treated and recurrent MSI-H/dMMR endometrial cancer**
- In this ongoing cohort, **preliminary activity** in patients with previously treated and recurrent MSI-H/dMMR endometrial cancer is **encouraging** and **consistent with** the known treatment effect of **anti-PD-1 inhibitors in MSI-H/dMMR tumors**

Abbreviation: CR (complete response), PD (progressive disease), PR (partial response), SD (stable disease).

*Patient was considered to have a best objective response of SD, as the patient did not have the second postbaseline assessment of PR confirmed at the time of this analysis.

Note: Confirmed best objective response is shown for each patient; upper limit of dotted line indicates a criterion for PD ($\geq 20\%$ increase in sum of target lesion diameters) and lower limit indicates a criterion for PR ($\geq 30\%$ decrease in sum of target lesion diameters). Of 44 patients enrolled in the study, 29 patients are shown on the plot; 15 patients not shown had missing baseline or postbaseline target lesion assessments.

Source: Dominique Berton, et al, poster presented at SITC 2020.

Retifanlimab Development Plan in China

Foundation of I/O Therapy in Women's Cancer and Lung Cancer

Strategic Positioning in Zai Lab Portfolio

- **Foundation of I/O therapy** to complement Zai Lab's oncology portfolio
- **Significant potential combo opportunities** with other pipeline assets

2L+ MSI-H/dMMR Endometrial Cancer



Ongoing patient enrollment

- Immune checkpoint inhibitors proven **effective** in patients with **MSI-high/dMMR tumors**
- **No approved CPIs** in China yet for **MSI-H/dMMR endometrial cancer**
- Further **enhance Zai's women cancer** franchise

1L NSCLC (SQ + NSQ)

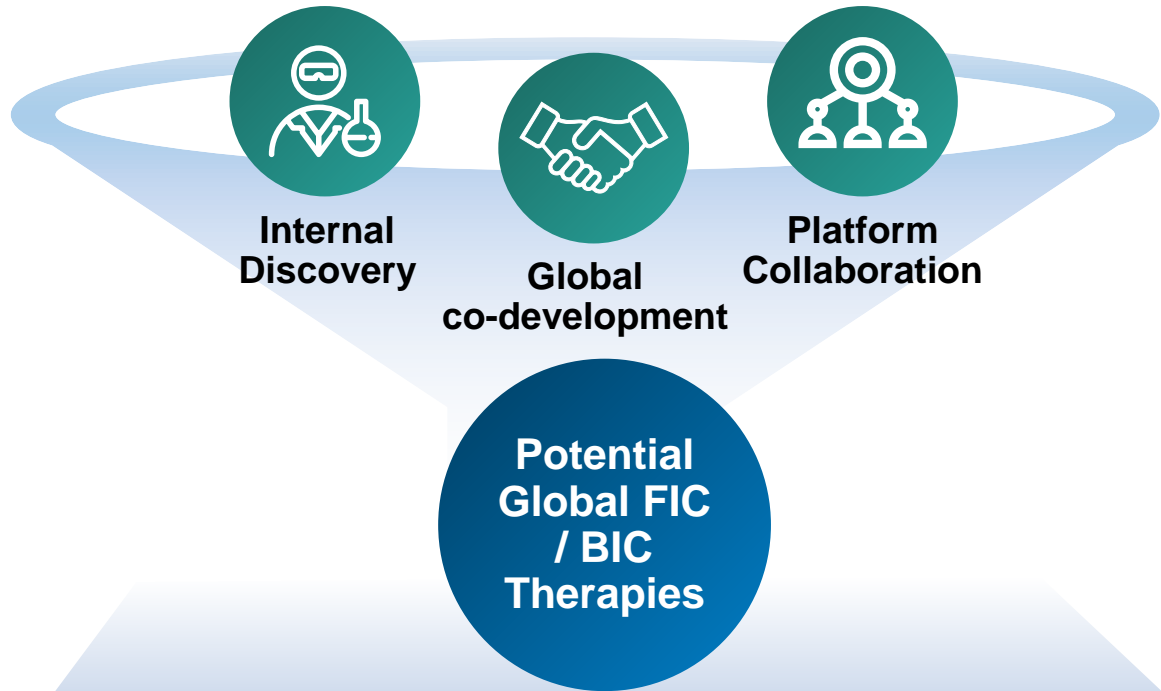


Ongoing patient enrollment

- Strengthen Zai's lung cancer franchise as an **I/O backbone therapy**
- Support future **combo** explorations with **other pipeline assets**
- **POD1UM 203**: demonstrated **antitumor activity** in **NSCLC** and **selected solid tumors comparable with approved CPIs**

Zai Lab's Strategy in Oncology

• Scientific and Disease-Based Mechanistic Approach, Building on Zai's Established Portfolio and Network •



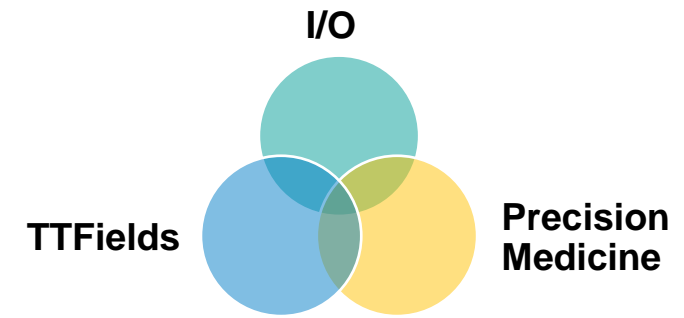
Areas of Expertise

- Cancer immuno-therapy
- DNA damage response and repair
- Oncogenic signaling

Areas of Focus

- Prioritized disease types with strongholds built

Current and Planned Proprietary Combinations



- PARP + PD-1xLAG3
 - PARP + CDC7
 - TTFIELDS + standard of care (e.g., CPI, chemotherapy)
 - KRAS G12C (mono and combo)
 - c-MET (mono and combo)
 - ROS1 (mono and combo)
 - HER2 + CPI (PD-1 / PD-1xLAG3)
 - CD47 combo (e.g., IgG1 antibody, CPI, or pro-phagocytosis)
- Life cycle management: Plan supplemental indications
 - Global-inclusive clinical development



Building a Franchise in Autoimmune Disorders

Harald Reinhart, M.D.

Chief Medical Officer for Autoimmune and
Infectious Diseases



Challenges and Opportunities

- **Pathogenesis of many autoimmune diseases is still incompletely understood**
- Traditional treatments provide **limited efficacy** while raising **safety concerns**
 - **Many biologicals are specific for targets** that may **not be central to disease process**
 - **Many drugs** mainly act as **systemic non-specific immunosuppressants**
- Progress has been made in some rare diseases for which
 - **Central molecular target is known**
 - **Specific defect can be corrected**
- Urgent need for innovative treatments to provide **durable response with good safety profile**

Abbreviation: FcRn (neonatal Fc receptor).
Note: (1) Zai Lab has global rights to ZL-1102.

Efgartigimod

- **IgG Fc fragment**
- **FcRn inhibitor**
- **Pipeline-in-a-product targeting IgG-mediated severe autoimmune diseases**

ZL-1102¹

- **Anti-IL-17 nanobody**
- **Blocks pro-inflammatory**
- Targets **mild-to-moderate psoriasis**: limited effective non-steroid treatment options

We continue to seek other innovative treatments to build disease area stronghold...



Differentiation

- **First-in-class** investigational antibody fragment **targets the neonatal Fc receptor (FcRn)**
- **Blocks IgG binding to FcRn without reducing albumin**
- **Proof-of-concept established** in ITP, PV and CIDP
- **IV and SC** injection in development
- **Registration-stage** asset for treating gMG with PDUFA date in December 2021
- **Additional indications** in clinical development
- 600+ subjects or patients dosed, no evidence of dose-limiting toxicities
- **Safety profile comparable to placebo** in clinical trials conducted so far, including the Phase 3 trial in gMG

Pipeline-in-a-Product to Shift Treatment Paradigm

Indications under clinical trial development:

Myasthenia Gravis	Immune Thrombocytopenia
Pemphigus	Chronic Inflammatory Demyelinating Polyneuropathy
Myositis	Bullous Pemphigoid

Many other potential indications exist:

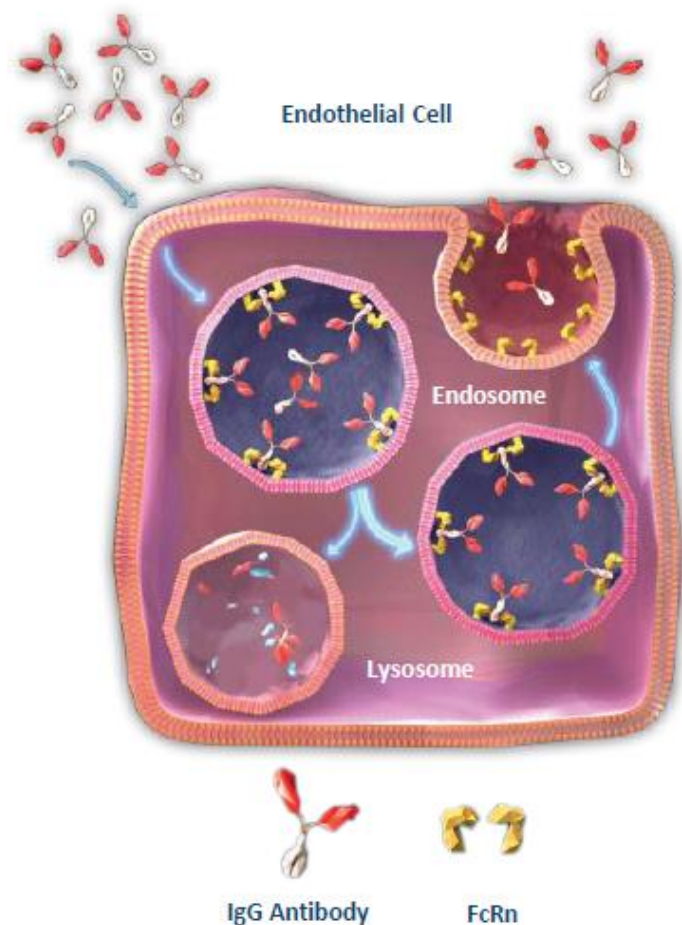
Scleroderma	Rheumatoid Arthritis	
Multiple Sclerosis	Lupus	Anca Vasculitis
Epidermolysis Bullosa Acquisita	Hemolytic Anemia	Guillain-Barré syndrome
Neuromyelitis Optica	Thyroid Eye Disease	Membranous Nephropathy

Efgartigimod

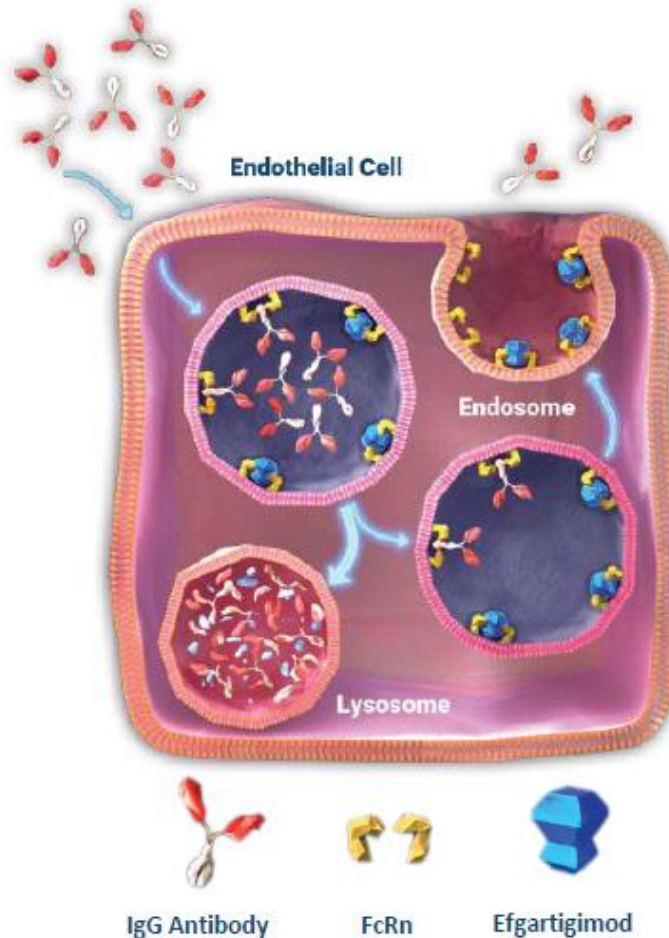
Human IgG1 Fc Fragment Uniquely Modulates FcRn



FcRn Recycles IgG Antibodies, Extending Their Serum Half-life



Efgartigimod Blocks FcRn, Leading to IgG Degradation and Elimination



- **Human IgG1 Fc fragment uniquely modulates FcRn**, preserving characteristic pH-dependent binding of endogenous IgG
- **No impact on IgM, IgA or human serum albumin**
- **Does not affect IgG production**, important component of vaccine response

China's Significant Market Opportunity in Autoimmune Diseases

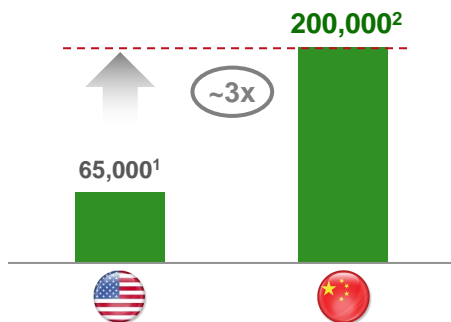


Indications Under Clinical Development Alone Represent ~700K Prevalence in China

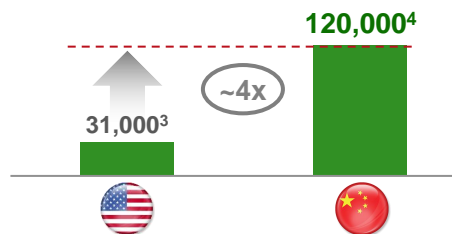
(Prevalence)

- Significant patient pool for indications under development

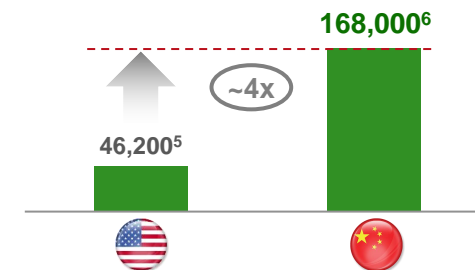
Myasthenia Gravis



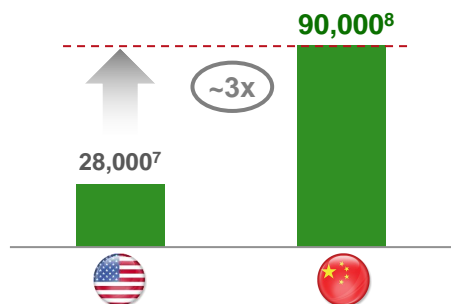
Immune Thrombocytopenia



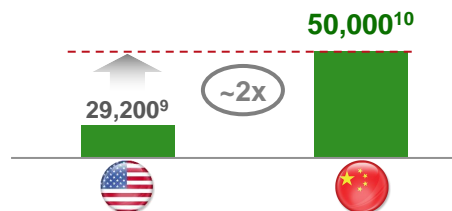
Myositis



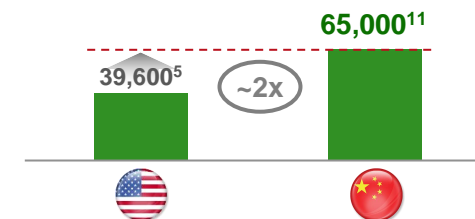
PV/PF



CIDP



Bullous Pemphigoid



Source: (1) International consensus guidance for management of myasthenia gravis, 2016; (2) Nationwide population-based epidemiological study of myasthenia gravis in Taiwan, 2010; (3) Prevalence of immune thrombocytopenia: analyses of administrative data, 2006; (4) The Epidemiology of Immune Thrombocytopenia in Taiwan, 2018; (5) argenx R&D day presentation, July 2021; (6) Prevalence and incidence of polymyositis and dermatomyositis in Japan, 2013; (7) Pemphigus Vulgaris (PV) Market Insights, Epidemiology & Forecast to 2027, 2018; (8) Incidence, Mortality, and Causes of Death of Patients with Pemphigus in Taiwan, 2020; (9) The economic burden of CIDP in the United States: A case-control study, 2018; (10) Chronic inflammatory demyelinating polyneuropathy and diabetes, 2020; (11) Global Incidence and Prevalence of Bullous Pemphigoid: A Systematic Review and Meta-Analysis, 2020.

Few Treatment Options in General, Fewer in China



	gMG	ITP	PV	CIDP
1L Treatment	<ul style="list-style-type: none"> Low-dose corticosteroid for mild-to-moderate patients Corticosteroid + immunosuppressant for moderate-to-severe patients Plasma exchange or IVIg added to quickly relieve symptoms 			
	+	+		
	AChEIs	Thrombopoietin		
Disease Progression				
2L+ Treatment	<ul style="list-style-type: none"> Higher-dose corticosteroid Change to another immunosuppressant Plasma exchange or IVIg to quickly relieve symptoms CD20 rarely used for relapse / refractory patients as off-label treatment 			
		Thrombopoietin		
	Eculizumab not approved for gMG and not commercially available in China	No other options available	Rituximab not approved for PV in China	No other options available
No innovative products approved in China				







Limited treatment options:

- Steroids, immunosuppressants and IVIg most common for **symptom relief**, some with **high cost, or limited in supply**
- **No innovative products** approved in China
- **Low quality of life** with long-term steroid use

Efgartigimod

Under Clinical Development in Six Indications



Program	Indication	Preclinical	Phase 1	Phase 2	Phase 3	Registration	
Efgartigimod	IV MG 	[Green bar]					
	SC MG 	[Green bar]					
	IV ITP 	[Blue bar]					
	SC ITP 	[Blue bar]					
	SC PV 	[Dark Blue bar]					
	SC CIDP 	[Green bar]					
	SC Myositis	[Green bar]					
	SC Bullous Pemphigoid	[Grey bar]					

Zai Lab will join argenx's global clinical trial program and plans to initiate several proof-of-concept trials in China

■ Neuro ■ Heme ■ Skin ■ Kidney

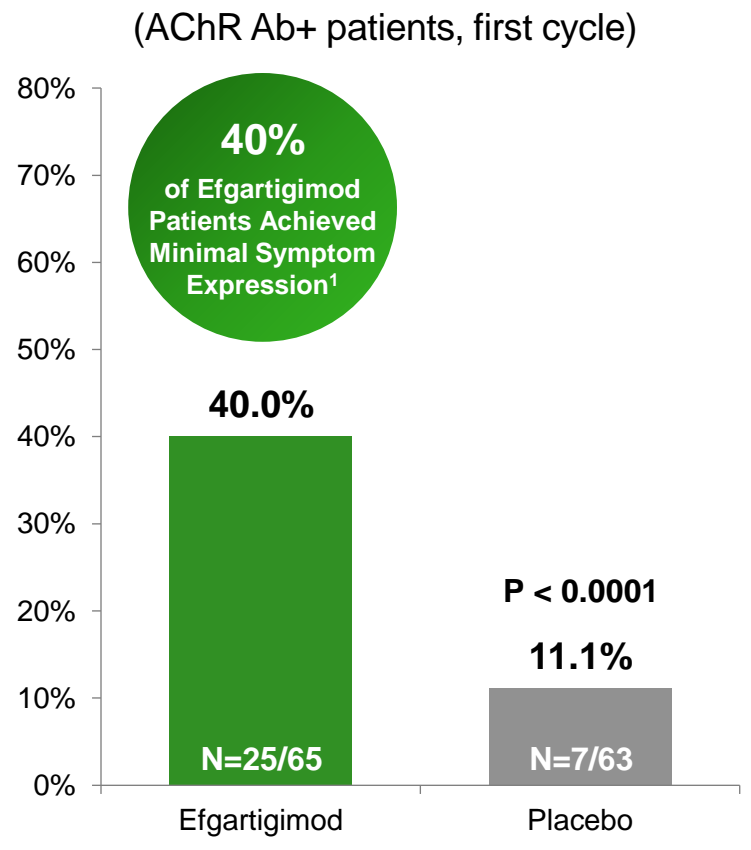


Efgartigimod in gMG

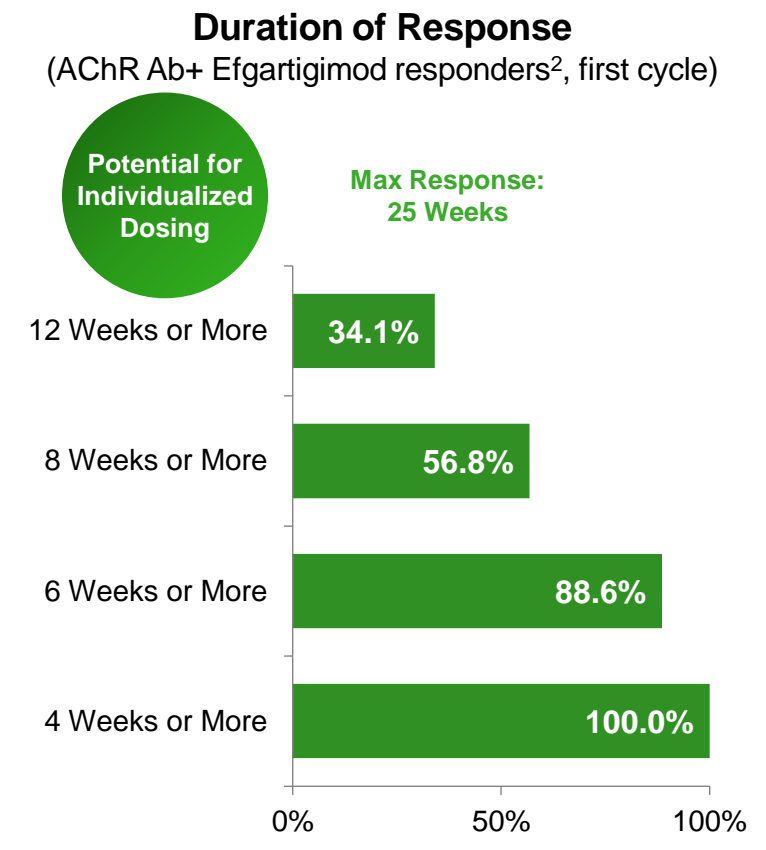
Phase ADAPT Data Showed Fast, Deep, Durable Responses



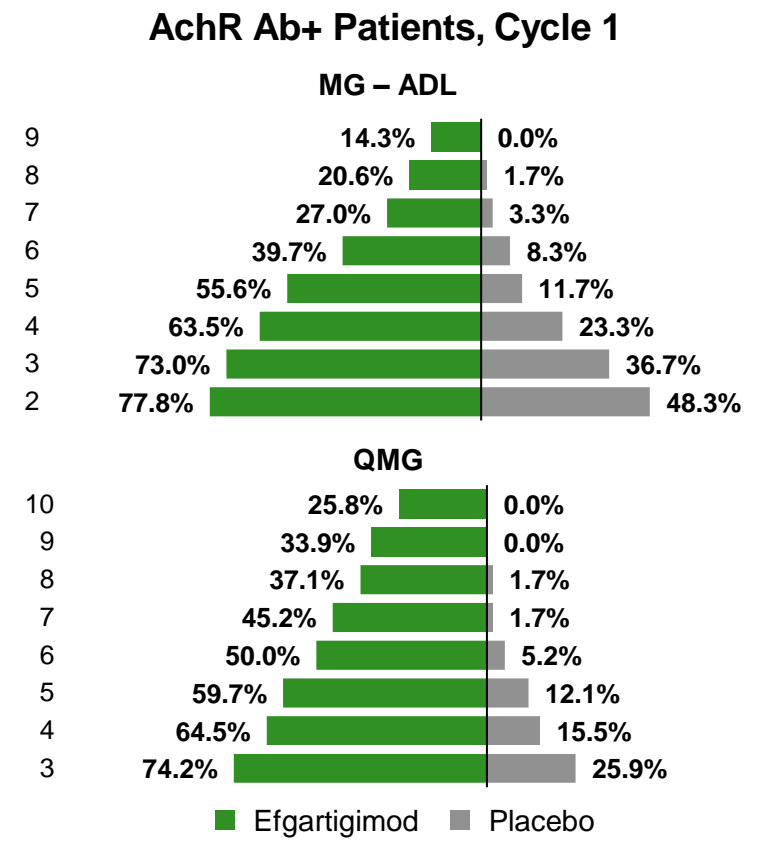
Minimal Symptom Expression



Durable Clinical Benefit



Efgartigimod Demonstrated Significant Magnitude of Benefit



BLA accepted by FDA for IV formulation; bridging study underway to support registration of SC formulation

Source: argenx corporate presentation, January 2021.

Note: (1) Minimal Symptom Expression: MG-ADL = 0 (no symptoms) or 1; (2) Responder defined as at least 4 consecutive weeks.

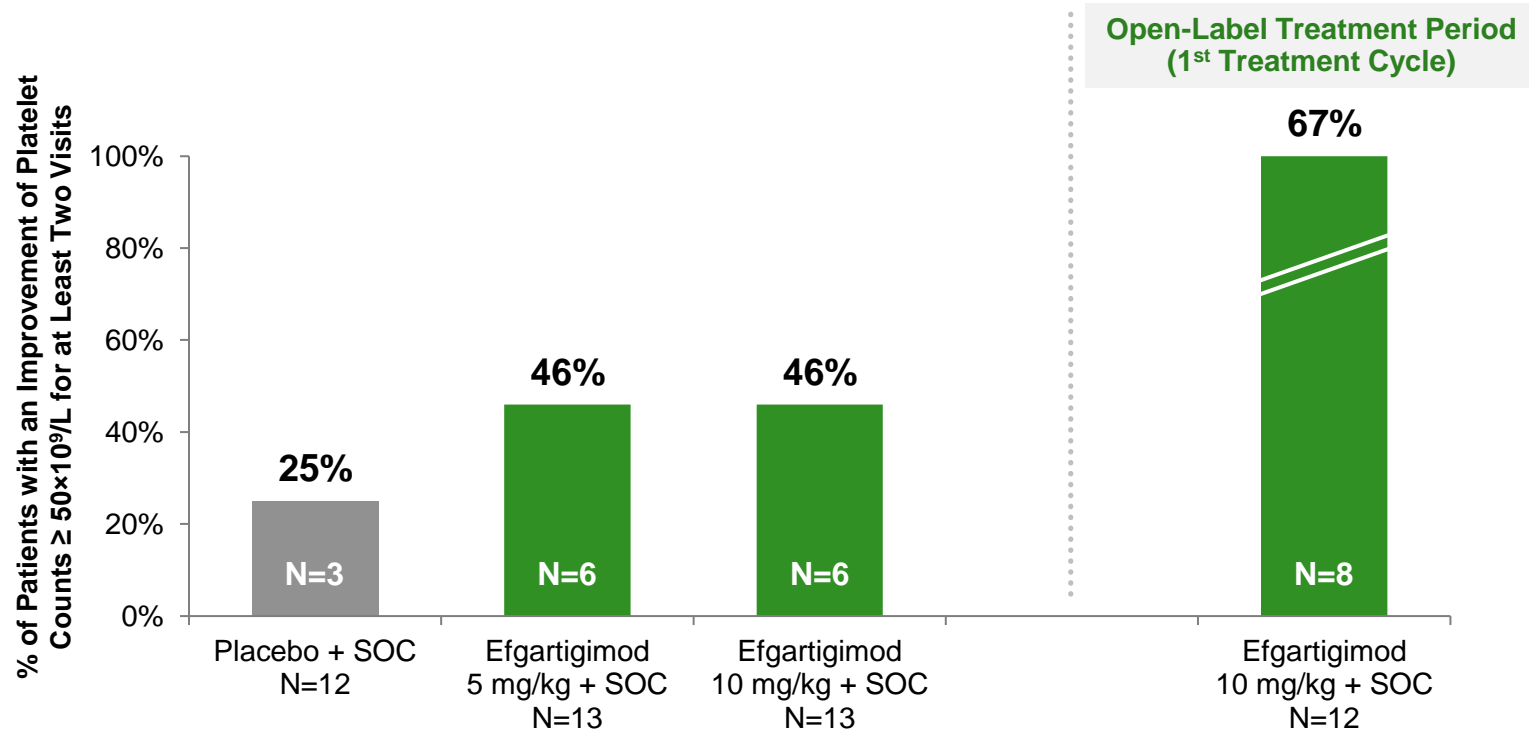
Efgartigimod in ITP

Strong Improvement of Platelet Counts Across Doses in Phase 2 Study



% of Patients With Improvement of Platelet Counts

Patients Achieving Platelet Counts of $\geq 50 \times 10^9/L$ at Least Two Times



Next Steps

- ITP Phase 3 ADVANCE study: two trials (IV + SC) running in parallel
- Zai Lab to join global clinical development

Reduction of total IgGs correlates with increased platelet counts and reduced bleeding events

Efgartigimod in Pemphigus

Phase 2 Data Support Advancement to Phase 3 Trial



Phase 2 Study in Pemphigus (n=34)

Fast Onset of Action

- **90% disease control** (28/31 patients) – majority **after 1–2 infusions**
- Median time to DC (Disease Control): 15–22 days (mono/combo therapy)

Deep Responses

- **70% complete clinical remission** (7/10 patients) on optimized dosing¹
- Time to CR (Complete Remission): 2–13 weeks
- Steroid-sparing potential demonstrated
- Durable responses observed and 11 patients still on study

Favorable Tolerability

- Determined by independent monitoring committee

Potential Synergy

- Efgartigimod clears anti-desmoglein antibodies/steroids stimulate desmoglein synthesis

Next Steps

- **PV/PF Phase 3 ADDRESS** study: SC formulation ongoing
- Zai Lab to join global clinical development

Efgartigimod

Potential Paradigm Shift in IgG-Mediated Diseases



Key Takeaways

Unmet Medical Needs in China

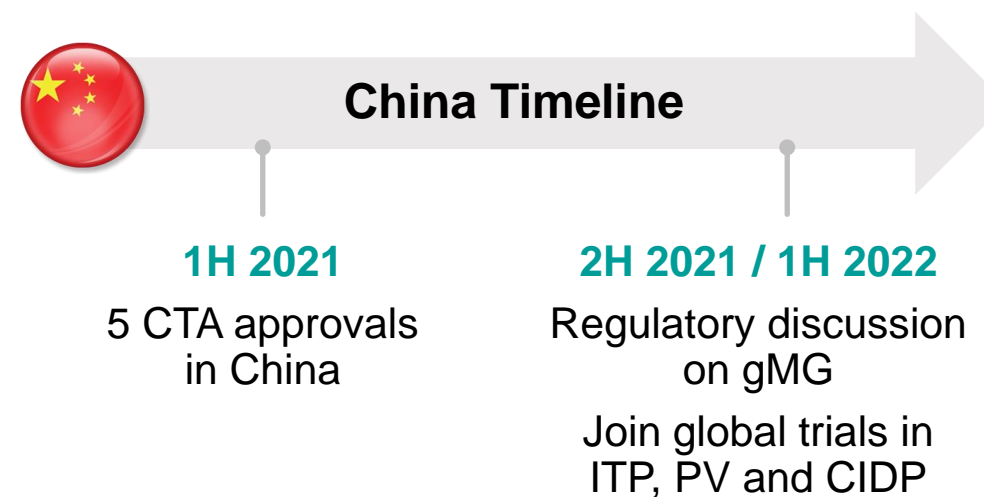
- **High prevalence** for key indications taken together (gMG, ITP, CIDP, PV)
- **Current treatment** options provide **limited efficacy**, have **problematic safety** / tolerability profile
- **IVIg** and other specialty treatments of **limited availability**

Differentiation

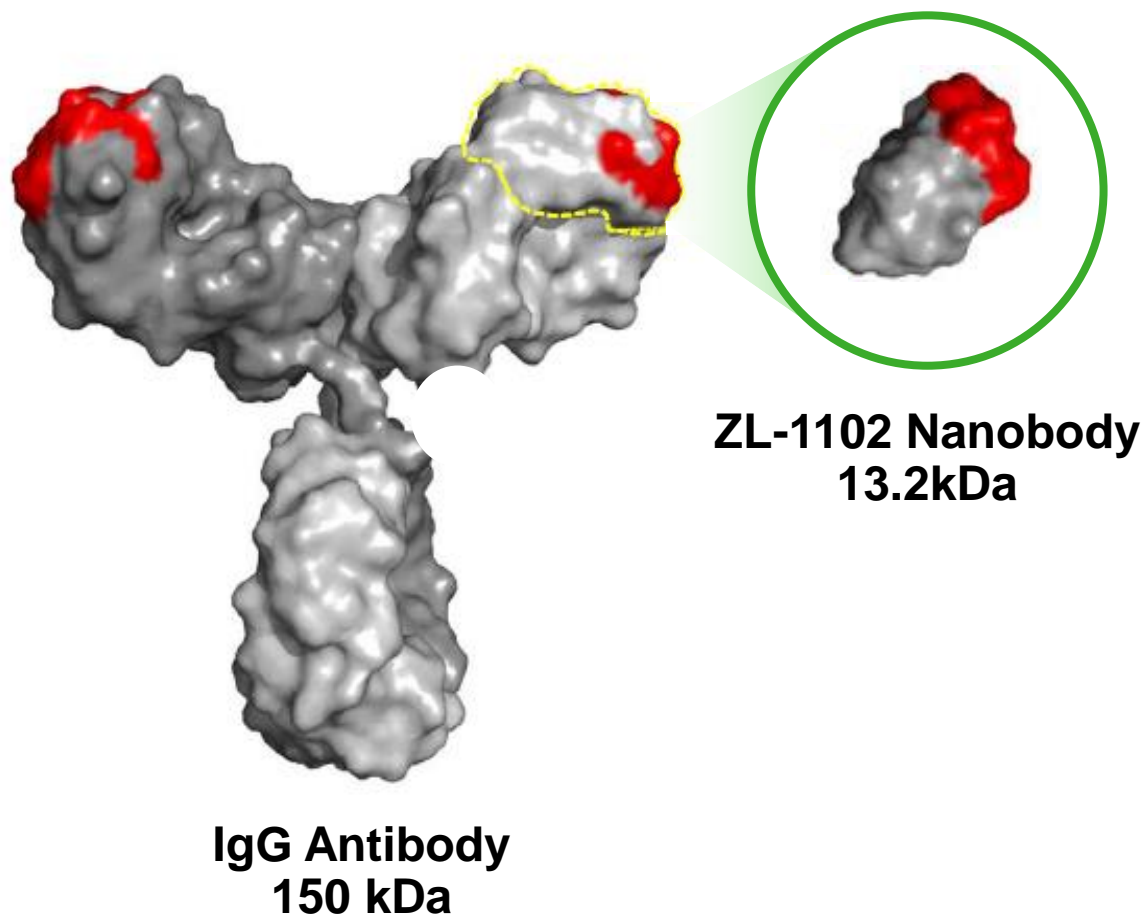
- Potential **first- and best-in-class** FcRn therapy
- Efgartigimod improves QoL without major side effects
- **Excellent safety profile** comparable to placebo in ADAPT trial
- **No effect** on **serum-albumin** or **serum-LDL** levels
- **Registration-stage** asset with **broad indications** under development

Key Partner Milestones

- **2H 2021** – FDA approval expected for gMG



ZL-1102 (IL-17 Nanobody) High-Affinity Human VH Fragment Targeting IL-17A



Differentiation

- Small anti-IL-17 nanobody for **topical** treatment of **mild-to-moderate** chronic plaque psoriasis (CPP)
- **Nanobody** technology showed evidence of **efficacy**¹
- *In vitro* study showed **penetration in psoriatic skin model**²
- **Enrollment in first-in-human study recently completed**

Marketed IL-17 Inhibitors Are SC or IV Do Not Target Mild-to-Moderate Psoriasis



- Role of **IL-17** confirmed in clinical studies in **moderate-to-severe CPP¹**
- IL-17 antibodies associated with **systemic immunosuppression**, limited to more severe patient population²
- **No IL-17 mAbs approved for mild-to-moderate CPP**

Approved Agents in Psoriasis			
MOA	Agent	Formulation	Marketed Indications
IL-17A	ixekizumab TALTZ	SC	Ankylosing spondylitis; Erythrodermic psoriasis; Plaque psoriasis; Psoriatic arthritis; Pustular psoriasis
	secukinumab COSENTYX	SC/IV	Ankylosing spondylitis; Plaque psoriasis; Psoriatic arthritis; Pustular psoriasis
IL-17A/F	bimekizumab BIMSELX	SC	Plaque psoriasis
IL-17RA	brodalumab SILIQ	SC	Erythrodermic psoriasis; Plaque psoriasis; Psoriatic arthritis; Pustular psoriasis

Urgent need to develop topical formulation to address larger mild-to-moderate CPP patient population to avoid systemic exposure



Key Takeaways

Unmet Medical Needs

- **Psoriasis prevalence 0.43%** in China¹, **~2%** in US²
- **70–80%**³ of cases mild-to-moderate, where marketed IL-17 inhibitors not indicated

Asset Highlights

- **Higher receptor affinity and avidity** due to nanobody formulation⁴
- Designed to be **administered topically**, avoiding systemic exposure
- Preclinical results show good penetration (*in-vivo* and *in-vitro* disease models)
- Use in **CPP** patients **for whom systemic IL-17 mAbs** are **not indicated**:
 - In mild-moderate disease
- For CPP patients in remission and as steroid-sparing option



Global Phase Ib POC Study Ongoing

Part A: Single dose PK study (N=6)

- No systemic exposure was detected from Part A PK results

Safety Review Meeting



Part B: Double blind, placebo control RCT for safety and efficacy (N=44)

- Enrollment completed on July 2021



Global Timeline

1H 2020
First-in-human
trial began

2H 2021
Topline POC
data readout



Innovative Medicines in Infectious Diseases

Harald Reinhart, M.D.

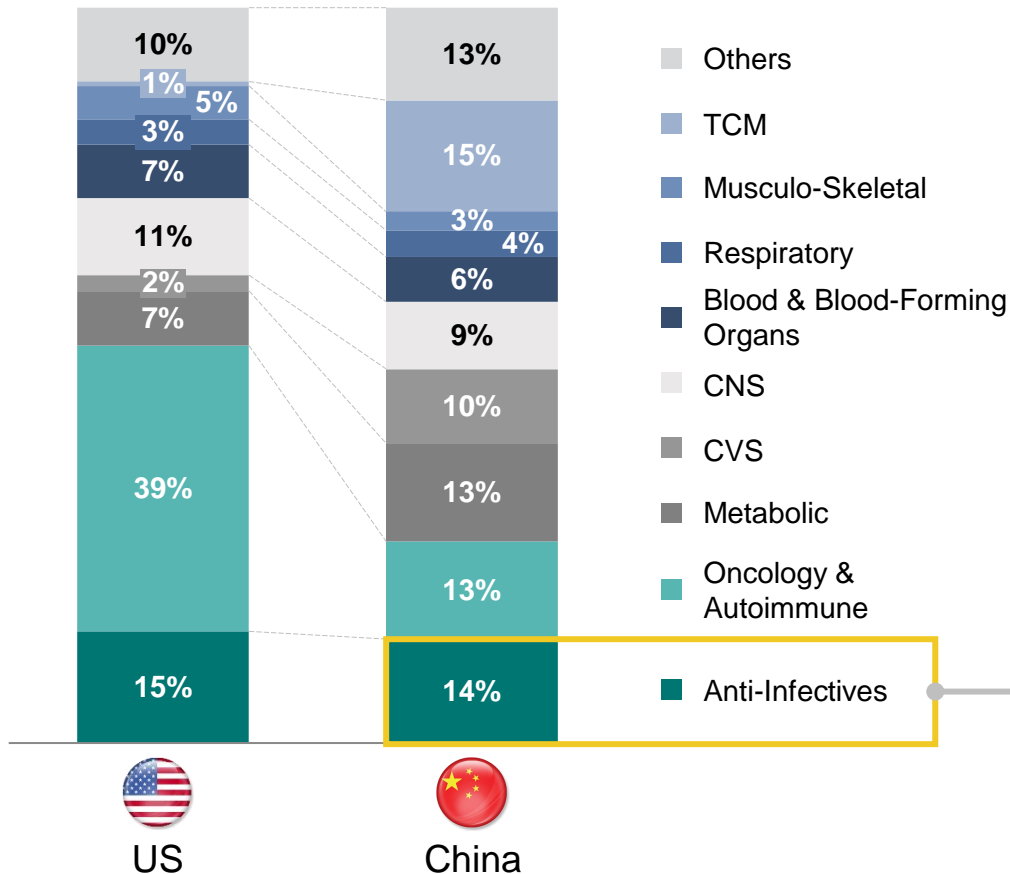
Chief Medical Officer for Autoimmune and
Infectious Diseases

Building Infectious Disease Franchise to Address Unmet Needs



China Pharmaceutical Market Value Share, %

Moving Annual Total, 7/2019–6/2020



Antibiotics: Second-Largest Therapeutic Area in China, Significant MDR Issues

- **Old classes dominate** market, only five launches in past 10 years
- High frequency of multi-drug resistance (**MDR**) – **>1 million premature deaths** by 2050 – **government priority**



Significant potential in China for innovative, differentiated antibiotics

Sulbactam-Durlobactam (SUL-DUR) to Address MDR *Acinetobacter*



Global Burden of Carbapenem-Resistant *Acinetobacter*

High Infection Rate

-  **US:** 20,000 to 40,000 infections per year
-  **China:** >230,000 infections per year estimated¹

Limited Treatment, Increasing Burden, High Mortality

- **Global carbapenem-resistant *Acinetobacter* rates >50%**
- **Drug resistance rate for *A. baumannii* in China of 56%**, antibiotic resistance increasing²
- *Acinetobacter* most common pathogen leading to **hospital-acquired pneumonia** and **ventilator-acquired pneumonia** in China³
- **Limited therapeutic options**
 - Polymyxin-based polypharmacy
 - Colistin: drug of last resort
- **Mortality 50%** with best available therapy⁴



Urgent Threats

These germs are public health threats that require urgent and aggressive action:

**CARBAPENEM-RESISTANT
*ACINETOBACTER***

Source: Entasis Therapeutics corporate presentation, 2021; U.S. Centers for Disease Control and Prevention.

Note: (1) CARSS (China Antimicrobial Resistance Surveillance system), 2019 Annual Report; (2) Report of China Antimicrobial Resistance Surveillance System (CARSS) in 2019; (3) China Diagnosis and Treatment Guideline for hospital-acquired pneumonia and ventilator-associated pneumonia, 2018; (4) Chung DR, et al; Asian Network for Surveillance of Resistant Pathogens Study Group. Am J Respir Crit Care Med 2011; Du, et al. American Journal of Infection Control 00 (2019) 1-6.

Durlobactam

Best-in-Class Class A, C & D β Lactamase Coverage



Current Treatment Options Have Poor Efficacy and Tolerability

- Emergence of **pan-drug-resistant Acinetobacter**
- Combination antibiotic therapy not proven effective
- Colistin or tigecycline most commonly used for carbapenem-resistant *Acinetobacter* infections (CRAB) in China

V.S.

- Current β -lactamase inhibitors (BLI) cannot cover all Classes A, C, and D β lactamases³⁻⁵
- Durlobactam: novel IV broad-spectrum BLI
 - **Broad Class D β -lactamase coverage**, essential for treating CRAB
- Substantial preclinical and clinical data demonstrate antibacterial activity, favorable safety profile
 - Extensive PK and PD modeling to project efficacious SUL-DUR dose
 - Well-tolerated in phase 2, three phase 1 trials, doses well in excess of phase 3 dose
- Potential to **restore antibiotic activity of sulbactam** against **MDR *Acinetobacter***

	Colistin	Tigecycline
Clinical Efficacy	Poor efficacy in pneumonia ¹	Poor efficacy in pneumonia, black box warning ²
Safety / Tolerability	Nephrotoxicity	GI intolerance

Source: Entasis Therapeutic corporate presentation, 2021.

Note: (1) Mortality associated with colistin-based therapy is ~40% (95% CI: 32% to 47%); (2) Warning in US Product Label—lower cure rates and higher mortality in ventilator-associated pneumonia. (3) Poirel L, et al. Antimicrob Agents Chemother. 2010;54:24 38; (4) Karageorgopoulos DE, Falagas ME. Lancet Infect Dis. 2008;8:751 762. (5) Raible KM, et al. Ann Clin Microbiol Antimicrob . 2017;16:75.

Durlobactam

Restores Activity of Several Beta-Lactam Antibiotics



Very Potent as Dual SUL/DUR Combination

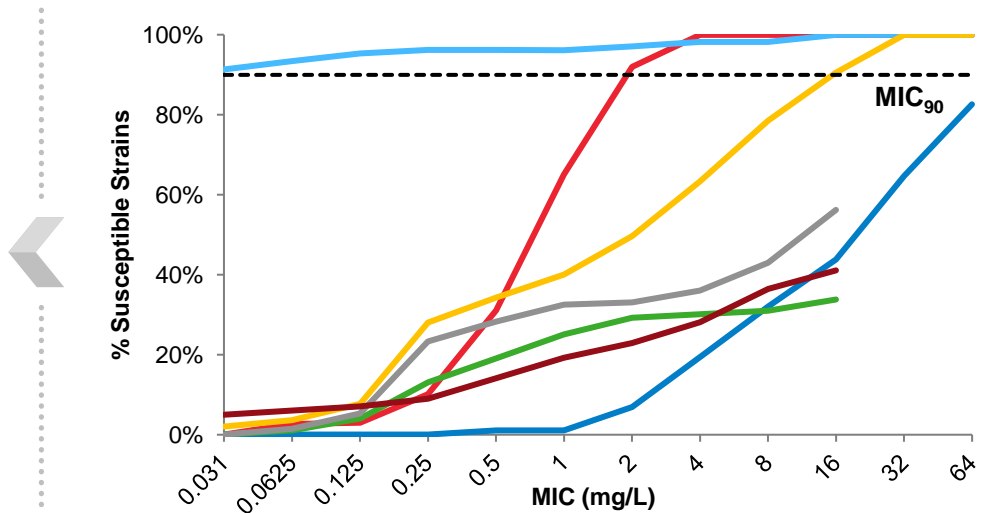
Compound (MIC ₉₀ , mg/L)		<i>E. coli</i> n = 202	<i>K. pneumoniae</i> n = 198	<i>P. aeruginosa</i> n = 202	<i>A. baumannii</i> n = 195
Imipenem	Alone	0.25	1	16	>64
	+ Durlobactam	≤0.06	0.12	2	16
Sulbactam	Alone	64*	>64**	>64	64
	+ Durlobactam	≤0.06*	0.12**	>64	4 ↓
Durlobactam Alone		1	8	>64	>64

- Significantly lower MIC₉₀ value for SUL/DUR compared to that of SUL alone
- The addition of DUR to SUL restores SUL's antimicrobial activity in CRAB

*n =21 strains; **n = 20 strains.
MIC₉₀ across recent clinical isolates (± ETX2514 at 4 mg/L).

Activity vs. 598 *Acinetobacter* Strains – IHMA 2013–2015

- SUL/DUR further reduced MIC₉₀ in CRAB isolate when combined with imipenem (IPM)



	MIC ₅₀ (mg/L)	MIC ₉₀ (mg/L)	CLSI Breakpoint (mg/L)
— SUL: ETX2514	1	2	4
— IPM:SUL:ETX2514	<0.03	<0.03	2 (IPM)
— IPM:ETX2514	4	16	2 (IPM)
— AvyCaz	32	128	N/A
— Carbavance	>32	>32	N/A
— IPM-relebactam	>32	>32	N/A
— Zerbaxa	>32	>32	N/A

Note: MIC₉₀ represents the lowest concentration of an anti-biotic drug capable of inhibit 90% of bacterial isolates. Drugs with lower MIC scores are more effective antimicrobial agents.
Source: Entasis presentations. Data on file.



Phase 1 (n=188)

- Successfully demonstrated safety & dose proportional PK
 - No dose-limiting toxicities up to 8 grams in single dose
 - No drug-drug interactions
- Predicted therapeutic levels achieved in urine, plasma, and lung
- Renal dosing study completed to inform phase 3 dosing

Phase 2 (n=80)

- Additional safety in 53 cUTI patients receiving SUL-DUR
- PK was consistent with PK observed in phase 1
- Successful eradication of imipenem-nonsensitive strains (n=3)

Phase 3

- Received **Fast Track** and **QIDP** designation by the US FDA

Phase 3
Ongoing

ATTACK

- **Zai Lab joined Phase 3 ATTACK study**
- **China is the largest contributor to ATTACK study despite COVID-19**



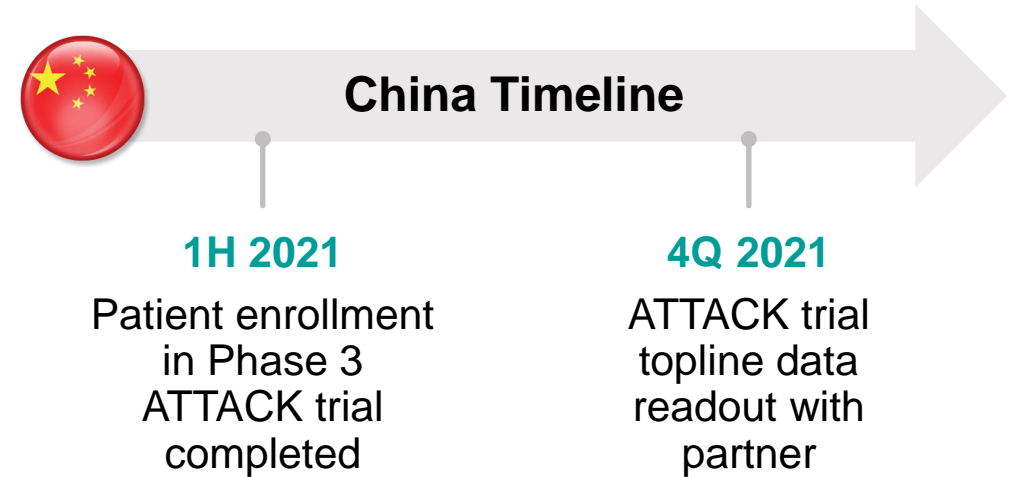
Key Takeaways

Unmet Medical Needs in China

- **>230K** incidence in China, **56%** MDR and carbapenem-R
- *A. baumannii* causes severe infections, especially **pneumonia** and **bacteremia** in the ICU setting
- **High mortality with** therapy of last resort, **colistin**

Differentiation

- Unique activity against *Acinetobacter* and CRAB
- **Favorable safety profile** and clinically meaningful **antimicrobial activity demonstrated** in early clinical studies
- Predictably **safer** than colistin, which invariably is associated with nephrotoxicity



NUZYRA

FDA-Approved Broad-Spectrum Antibiotic



New Differentiated Tetracycline Antibiotic

- **Once-daily oral and IV broad-spectrum antibiotic for adults with**
 - Community-Acquired Bacterial Pneumonia (CABP)
 - Acute Bacterial Skin and Skin Structure Infections (ABSSSI)
- **High and durable clinical efficacy**
 - **Addresses antibiotic resistance** to marketed antibiotics
 - Lowest (20%) plasma protein binding within tetracycline class
 - Microbiology data translatable into clinical efficacy
 - Excellent tissue and lung penetration
- **Favorable safety and tolerability profile**
 - No clinically relevant QTc prolongation
 - Low risk for *C. difficile*-associated infection¹
 - Limited drug-drug interactions
- **Go-home-and-stay-home dosing flexibility**
 - Once-daily IV → PO step-down therapy minimizes hospital days

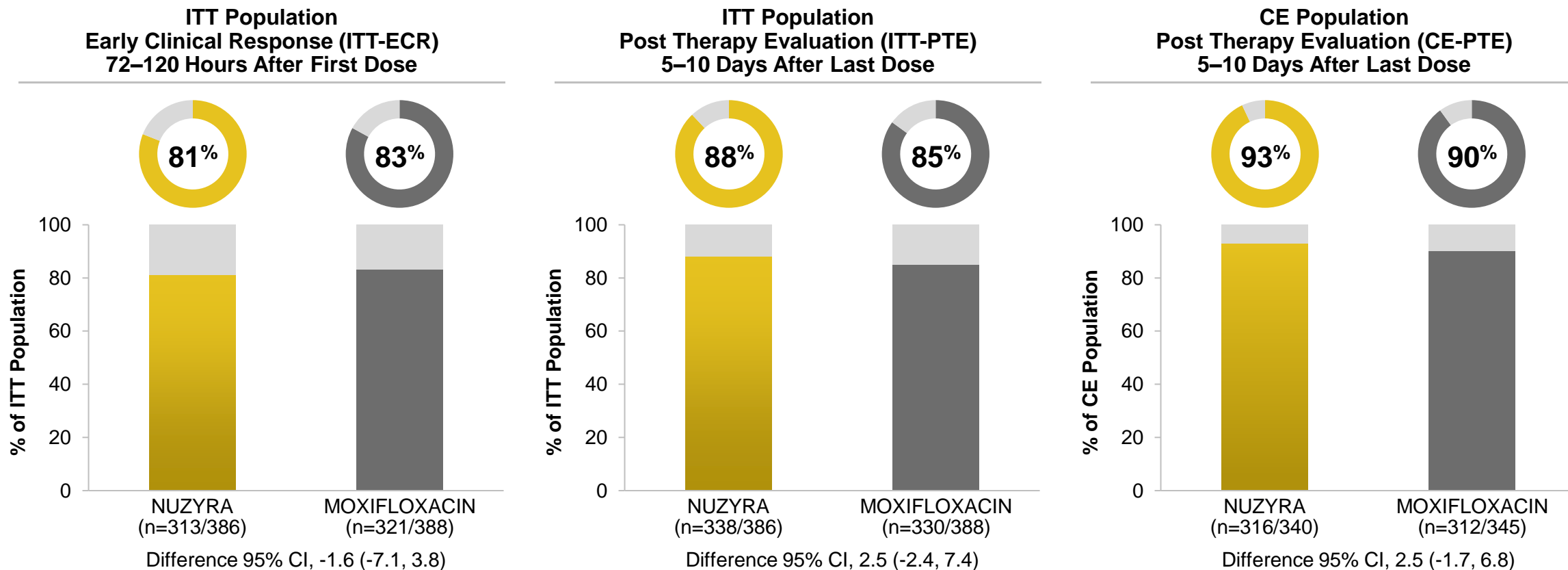
Source: Paratek corporate presentation, February 2021. NUZYRA Prescribing Information. Paratek Pharmaceuticals, Inc.

Note: (1) No *C. difficile* infections reported throughout clinical programs (N=1,947).

NUZYRA in Community-Acquired Bacterial Pneumonia As Potent as Moxifloxacin, with Tolerable Safety Profile



OPTIC Study (N=774): Randomized, Multinational, Double-Blind, Double-Dummy Trial Comparing Noninferiority of NUZYRA vs. MOXIFLOXACIN

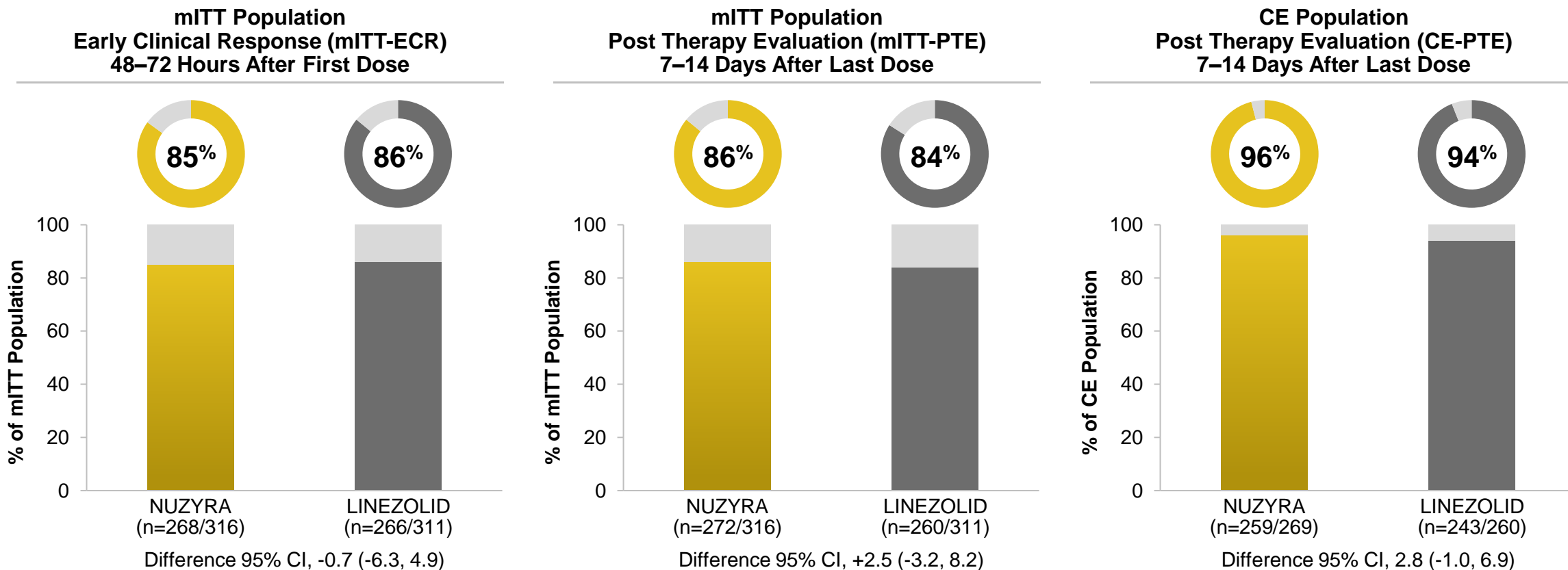


- Adverse events after treatment initiation: 41.1% of omadacycline patients, 48.5% of moxifloxacin patients;
- Most frequent events: gastrointestinal (10.2% and 18.0%, respectively); largest difference diarrhea (1.0% and 8.0%, respectively)

NUZYRA in Acute Bacterial Skin and Skin Structure Infections As Potent as Linezolid, with Broader Spectrum of Coverage



OASIS-1 Study (N=655): A Randomized, Multicenter, Multinational, Double-Blind, Double-Dummy Trial Comparing the Noninferiority of NUZYRA vs. LINEZOLID



• Adverse events reported in 48.3% of the patients in omadacycline group and 45.7% in linezolid group; most frequent adverse events in both groups were gastrointestinal (18.0% and 15.8%, respectively)



Comparison of Major Tetracyclines

Attributes	Tigecycline	Eravacycline	Omadacycline
Time to Market	2005 June	2018 August	2018 October
Company	Pfizer	Tetraphase Everest (<i>Greater China</i>)	Paratek Zai Lab (<i>Greater China</i>)
FDA-Approved Indication	cIAI, cSSSI, CABP (in US only, not in EU)	cIAI Failed 2 studies in cUTI ¹	ABSSSI CABP
China NDA Filing	Marketed in China	Filed in 2021	Priority Review granted in 2020
FDA Warning	Boxed Warning: Higher all-cause mortality	Warning: Life-threatening hypersensitivity reactions (warning)	Warning: Imbalance of mortality in CABP
Hepatic Adjustment	Child Pugh C	Child Pugh C	None
Drug-Drug Interaction	Warfarin, calcineurin Inhibitors, oral contraceptives	Strong CYP3A inducers & inhibitors; anticoagulant therapies	Limited, no cyp450 interaction
Route of Administration	IV only	IV only	IV & PO

Abbreviation: cIAI (Complicated Intra-Abdominal Infections), cSSSI (complicated skin and skin structure infection), cUTI (complicated Urinary Tract Infections).

Note: (1) In 2018, Tetraphase announced that the Phase 3 IGNITE3 trial of eravacycline did not achieve co-primary endpoints in cUTI. It previously failed another Phase 3 cUTI trial in 2015.

Source: Prescription information of Tigecycline, Eravacycline and Omadacycline.

NUZYRA

Superior Activity and/or Safety Against Multiple Pathogens



Omadacycline: Well-Differentiated vs. Current Primary Choices in CABP and ABSSSI

Attribute	Omadacycline	Moxifloxacin	Macrolides	Cephalosporins	Linezolid	Vancomycin
<i>S. pneumoniae</i>	++	++	-	++	++	+
<i>Legionella / atypicals</i>	++	++	+/-	-	-	-
<i>S. aureus + MRSA</i>	++	-	-	-	++	++
<i>Streptococci + Enterococci</i>	++	-	-	-	+	+
<i>MDR E. coli</i>	+	-	-	+/-	-	-
Safety	Discoloration of the teeth and enamel hypoplasia¹	Tendinopathy, QT issue	Hepatotoxicity, QT issue	Allergy	Serotonin syndrome, thrombopenia	Nephrotoxicity, Ototoxicity
Low Incidence of CDI²	++	-	-	-	+	+
Once-Daily Dosing	+	+	+/-	-	-	-
IV and PO Formulations	++	++	-	+/-	++	-

Note: (1) Typical tetracycline profile; (2) CDI = *C. difficile* infection.
Source: Zai Lab analysis.



Key Takeaways

Unmet Medical Needs in China

- Significant addressable markets
 - CABP – **16.5 million**¹ incidence every year
 - ABSSSI – **2.8 million**¹ incidence every year
- Unmet needs for broad-spectrum antibiotics addressing MDR with favorable safety profile

Differentiation

- **Broad-spectrum IV/PO** new-generation tetracycline, reducing exposure to hospital pathogens and associated costs with hospital stays
- **Clear differentiation** vs. older generics and other drugs from the tetracycline class
- Classified as Category 1 (innovative) drug in China

Contract sales agreement with Hanhui Pharmaceuticals



China Timeline

2H 2021

NMPA Approval



Internal R&D Strategy

Alan Sandler, M.D.

President, Head of Global Development, Oncology

Open Innovation Model to Create Balanced Portfolio

Establish a **Pipeline of Proprietary Assets** Against **Prioritized Targets** in Areas with **Internal Expertise** and **Modalities of Strength**

Open Innovation Model



Internal Discovery Focus

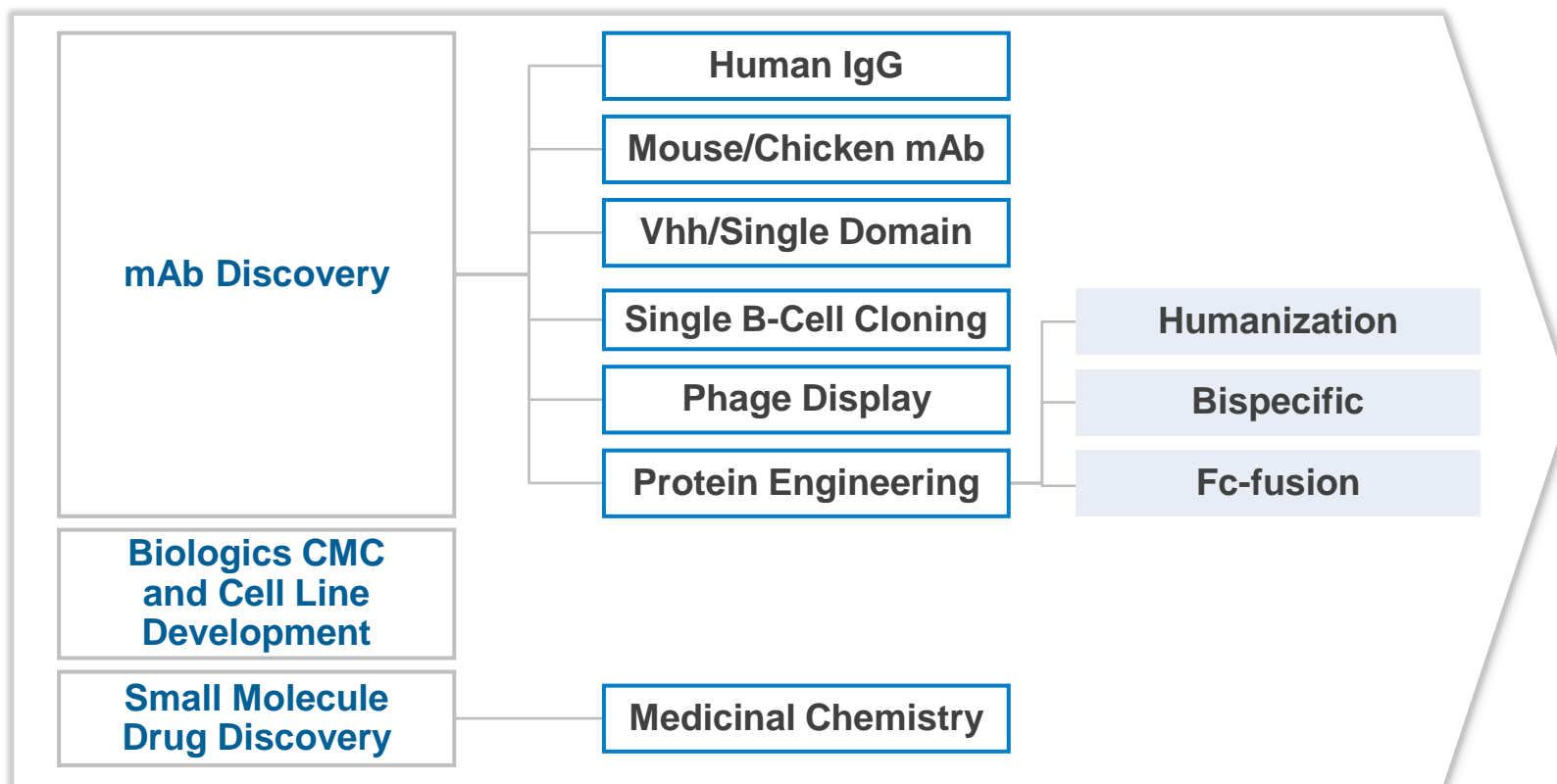
- Immuno-Oncology
- DNA damage repair and synthetic lethality
- Autoimmunity

Disease Areas

- Women's cancer
- Lung/CNS cancer
- GI/GU cancer
- Hematology
- Autoimmune disorders
- Infectious diseases

Zai Lab Drug Discovery Platforms

Existing Internal Capabilities



Current and Future Expansion

Novel Discovery Platforms

AI Drug Discovery

Computational Chemistry

Structure-Based Drug Design

Early Process Development


Partner Platforms

Bispecific 

Epitope-Directed MEM¹ 

AI/SBDD² 

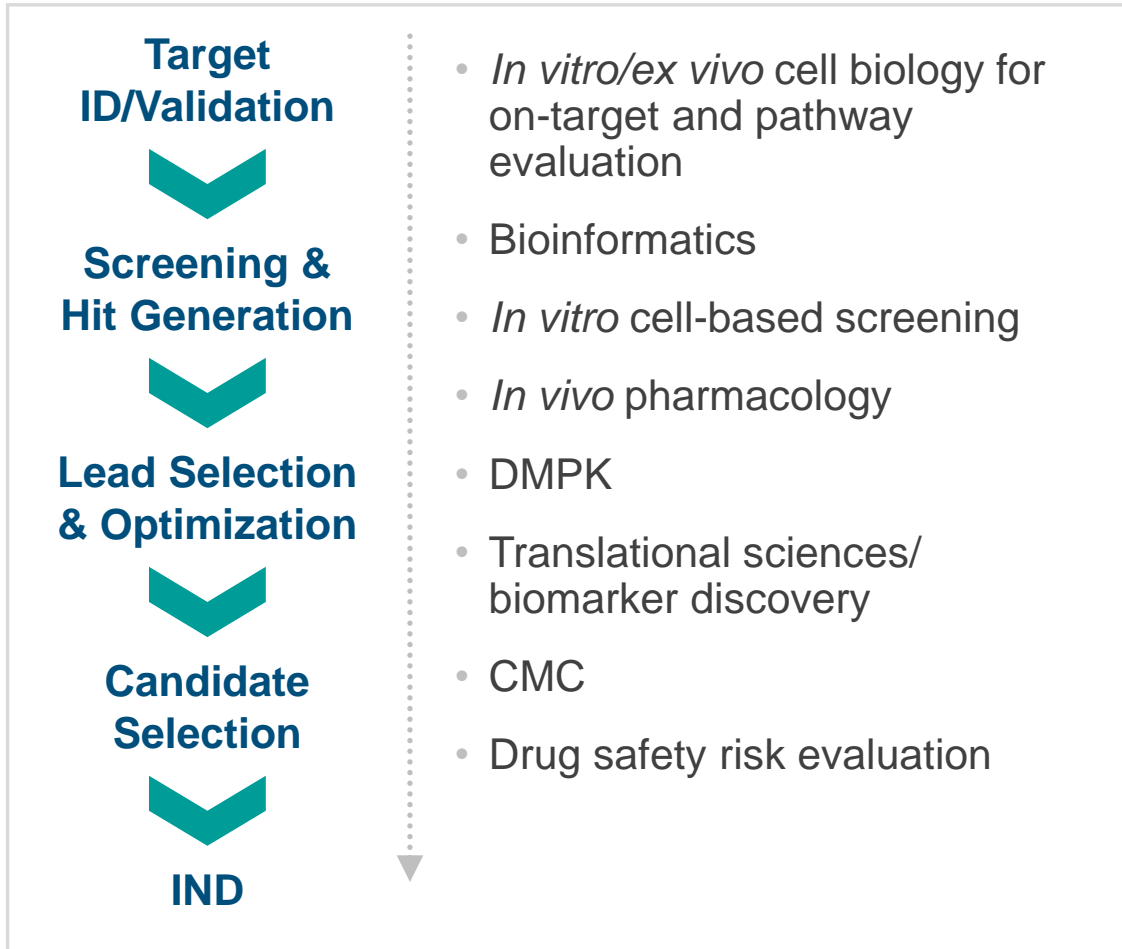
苏州阿尔玛生物科技有限公司

Nanobodies 

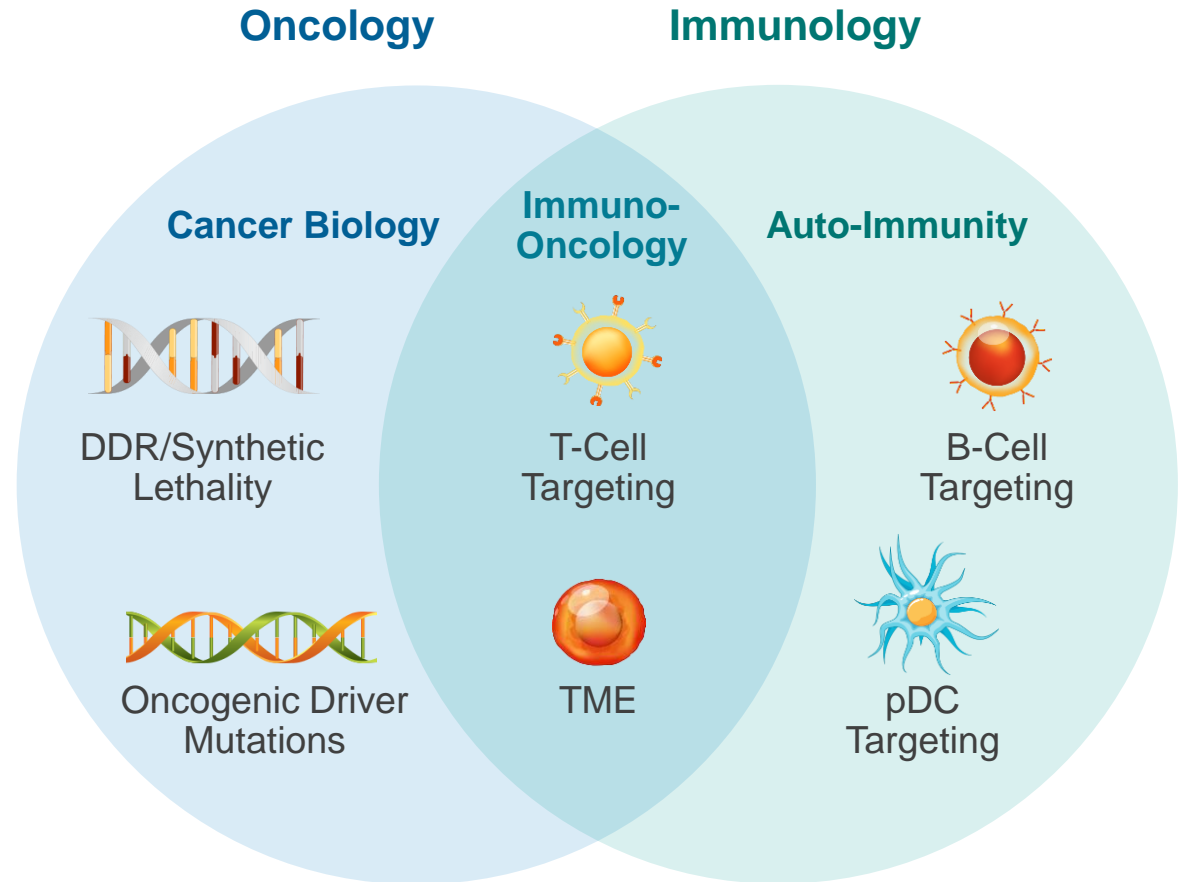
Fully Integrated Internal Drug Discovery

Core Competencies to Support Internal Drug Discovery Programs from TID to IND

In-House Core Competency and Scientific Expertise in Oncology, Immunology and Immuno-Oncology



Internal Biology Core Expertise



Internal R&D Pipeline with Global Rights

Growing Internal R&D Pipeline of 11 Candidates with Global Rights

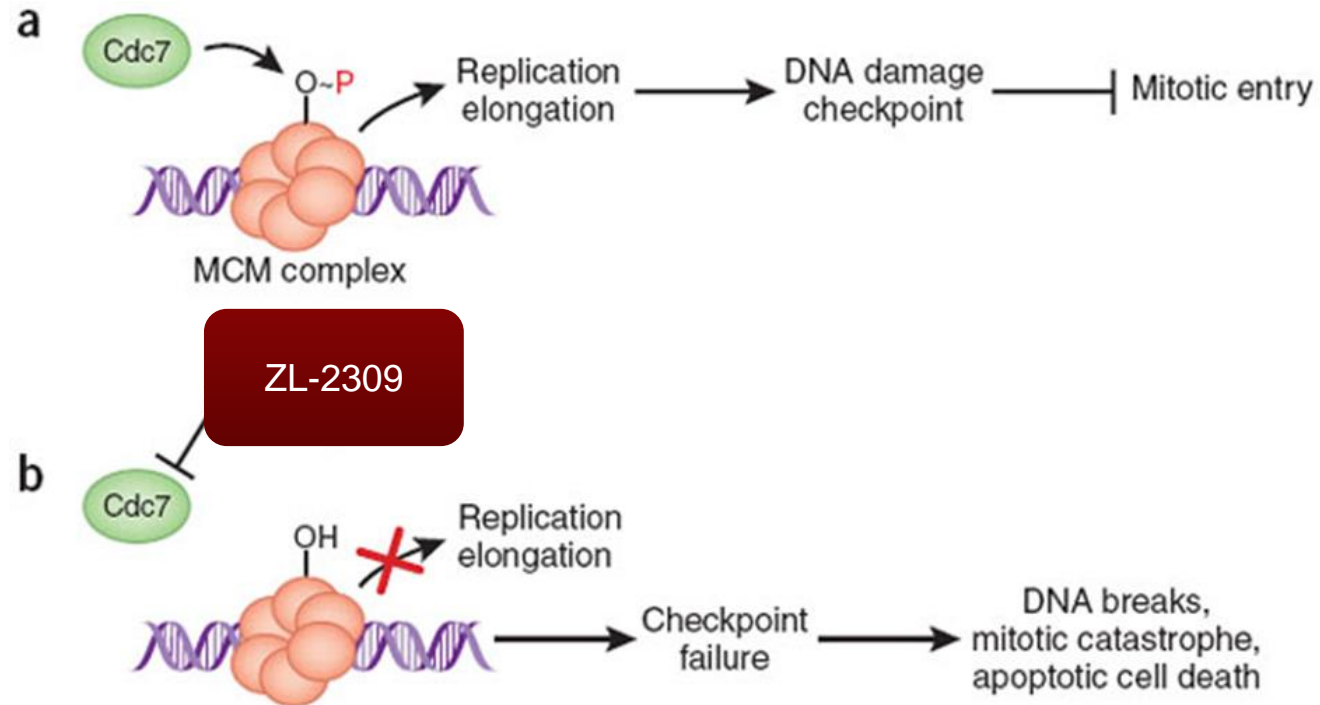
		Lead Generation	Lead Optimization	Candidate Selection	IND Enabling	Phase I	Major Market Rights / Collaboration
Zai Internal R&D	ZL-2309 (CDC7)	ONCOLOGY					
	ZL-1102 (IL-17 nanobody)	AUTOIMMUNE					
	ZL-1201 (CD-47)	ONCOLOGY					
	ZL-1211 (Claudin18.2)	ONCOLOGY					
	ZL-2201 (DNA-PK)	ONCOLOGY					
	ZL-1218 (Treg Depleter)	ONCOLOGY					
	ZL-2103	AUTOIMMUNE & ONCOLOGY					
	Multiple Undisclosed	ONCOLOGY					
Platform Collaborations	CD3- or CD47-based bispecifics	ONCOLOGY					 Or Asia ²
		ONCOLOGY					
		ONCOLOGY					
		ONCOLOGY					
	Novel DDR ³ program	ONCOLOGY					SCHRÖDINGER. ⁴

Note: (1) For the lead molecule, Zai Lab receives an option upon reaching a predefined clinical milestone to convert the regional arrangement into a global 50/50 profit share; (2) Greater China (mainland China, Hong Kong, Taiwan and Macau), Japan and Korea; (3) DNA Damage Response; (4) Zai Lab will assume primary responsibility for global development, manufacturing and commercialization. Schrödinger has the right to opt-in for a 50/50 profit/cost share in the U.S. with Zai Lab, as well as an option to co-commercialize in the U.S.

Simurosertib (ZL-2309)

Potential First-in-Class CDC7 Inhibitor

Mechanism of Action

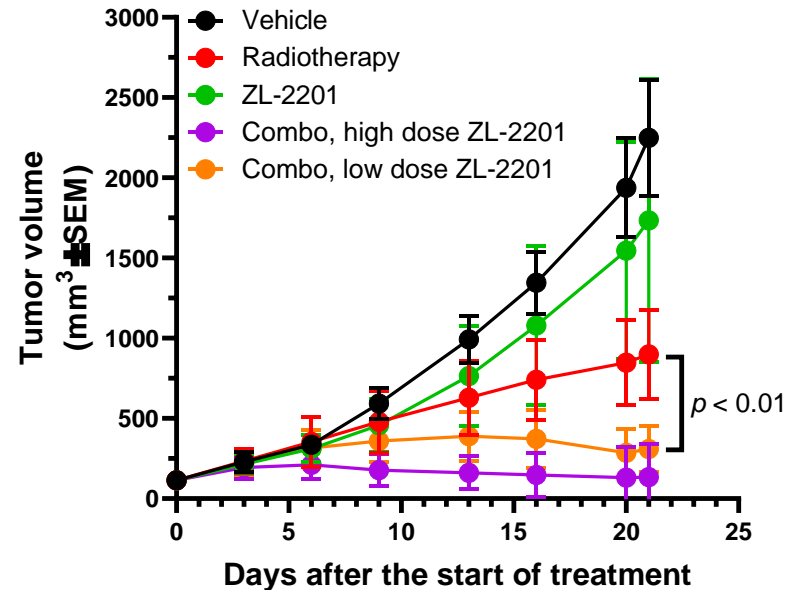
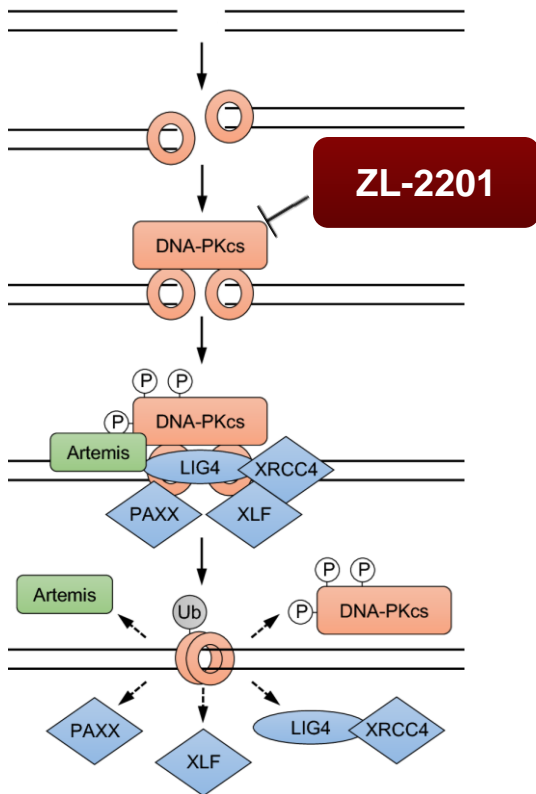


- Potential **first-in-class oral selective inhibitor of CDC7**, protein kinase with key roles in DNA replication and in bypassing DNA damage response^{1,2,3,4}
- Demonstrated encouraging preclinical activity, including **synergy with PARP inhibition**
- **Global rights** from Takeda to develop, manufacture, and commercialize
- In **Phase 1/2 trials in solid tumors as monotherapy or in combinations**

ZL-2201

Selective and Potent DNA-PK Inhibitor

Mechanism of Action

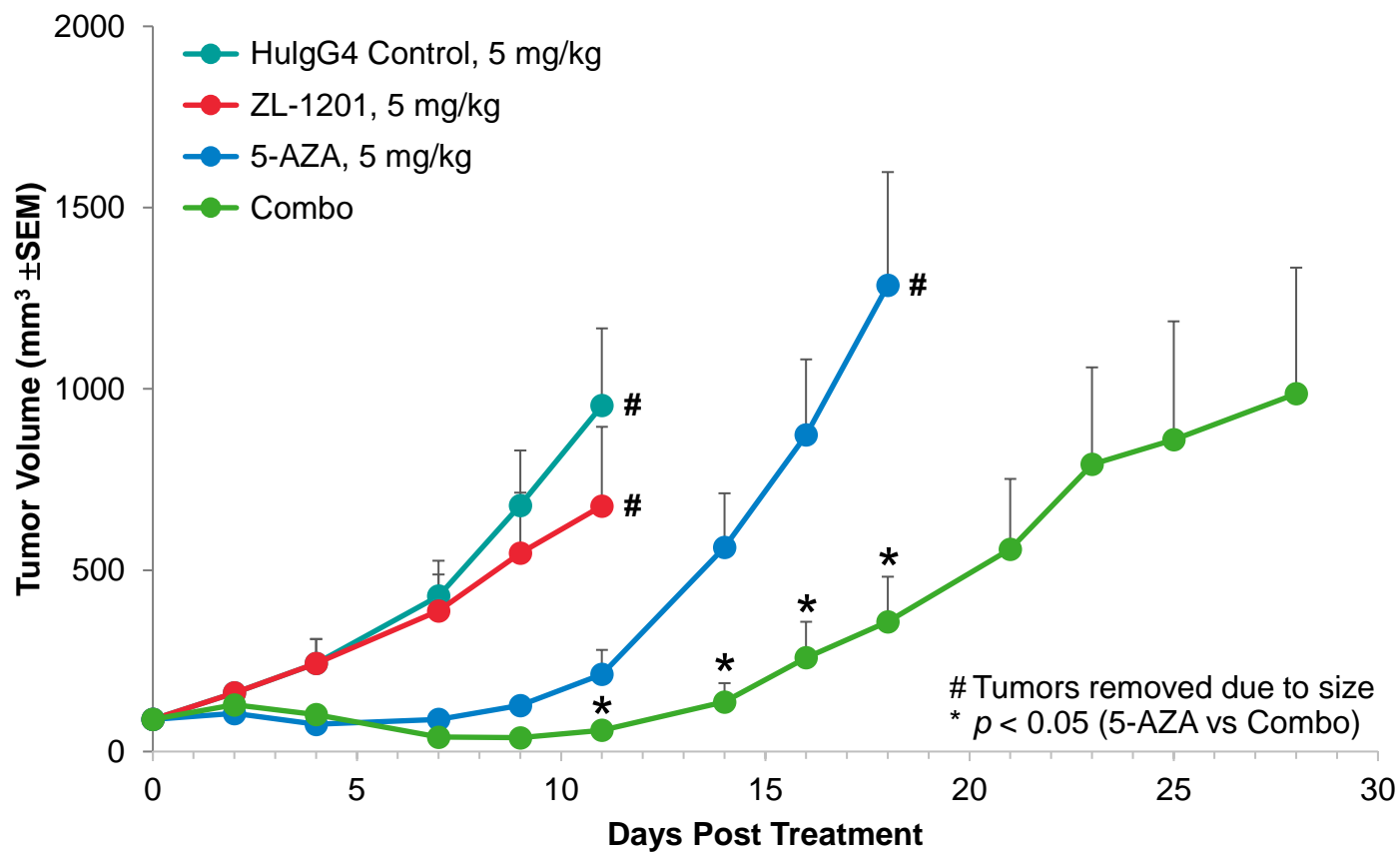


- **Potent oral selective inhibitor of DNA-PK**, key protein kinase in the DNA damage response pathway
- Demonstrated **encouraging preclinical activity**, particularly in **combination with strong DNA damage inducers**, such as radiation and chemotherapy
- **Global rights** to develop, manufacture, and commercialize
- **IND filing in 1H 2022**

ZL-1201

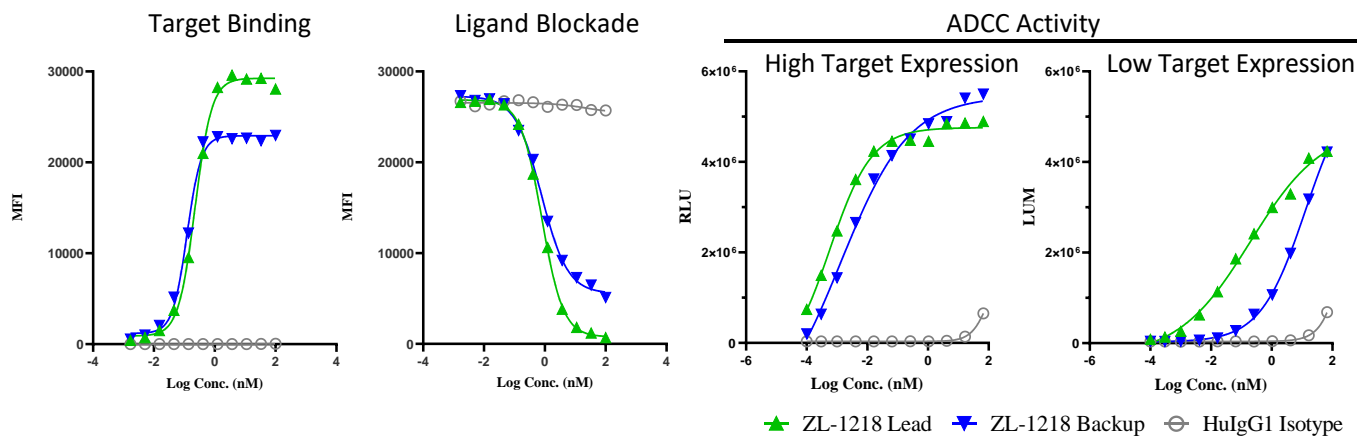
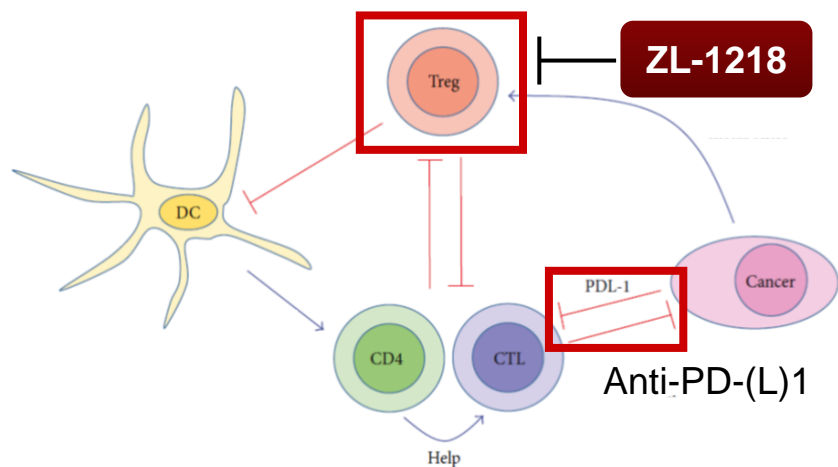
CD47 Inhibitor to Activate Macrophages

Anti-Tumor Activity in HL-60 Tumor-Cell Xenograft Models



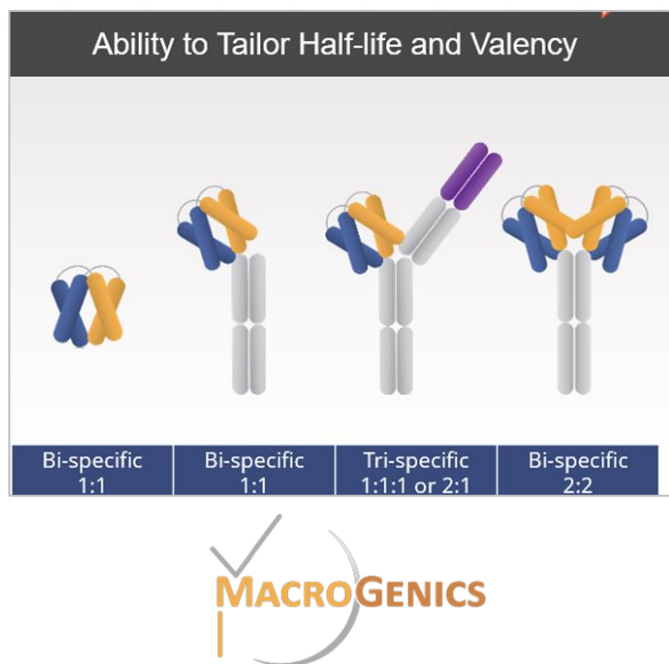
- **Macrophage immune checkpoint, promising target**
- **Humanized IgG4 monoclonal antibody**
 - **Binds and blocks function of CD47** expressed on tumor cells
 - **Activates macrophage-induced phagocytosis**
 - **Binds to red blood cells;** hemagglutination not observed preclinically
- Preclinical data support **combinations with chemotherapy, ADCC-enhanced antibodies and T-cell checkpoint inhibitors**
- Entered **Phase 1** in June 2020

Mechanism of Action



- **Target is highly expressed only on immunosuppressive Treg cells within the tumor environment**
- **Humanized Fc-enhanced IgG1 monoclonal antibody**
 - **Binds target on human tumor-infiltrating Tregs**
 - **Blocks ligand and induces potent ADCC activity** against cells expressing physiologically-relevant target level
 - **Antitumor activity in relevant models demonstrated**
- **IND filing in 2H 2022**

Investigating Novel Next-Generation Molecules for Indications of High Strategic Interest to Zai



- The lead molecule: a **CD3-based bispecific** with an undisclosed target
 - **Zai has rights in Greater China, Japan, Korea; option for 50/50 global development**
- Two programs with **Zai-nominated targets**: Zai has **global rights**
- One program with MGNX-selected target: **Zai has rights in Greater China, Japan and Korea**

Physics-based Modeling
Predict key properties of molecules with accuracy comparable to physical experiments

Physics-based Modeling + Machine Learning
Explore billions of molecules per week to find molecules with optimized properties

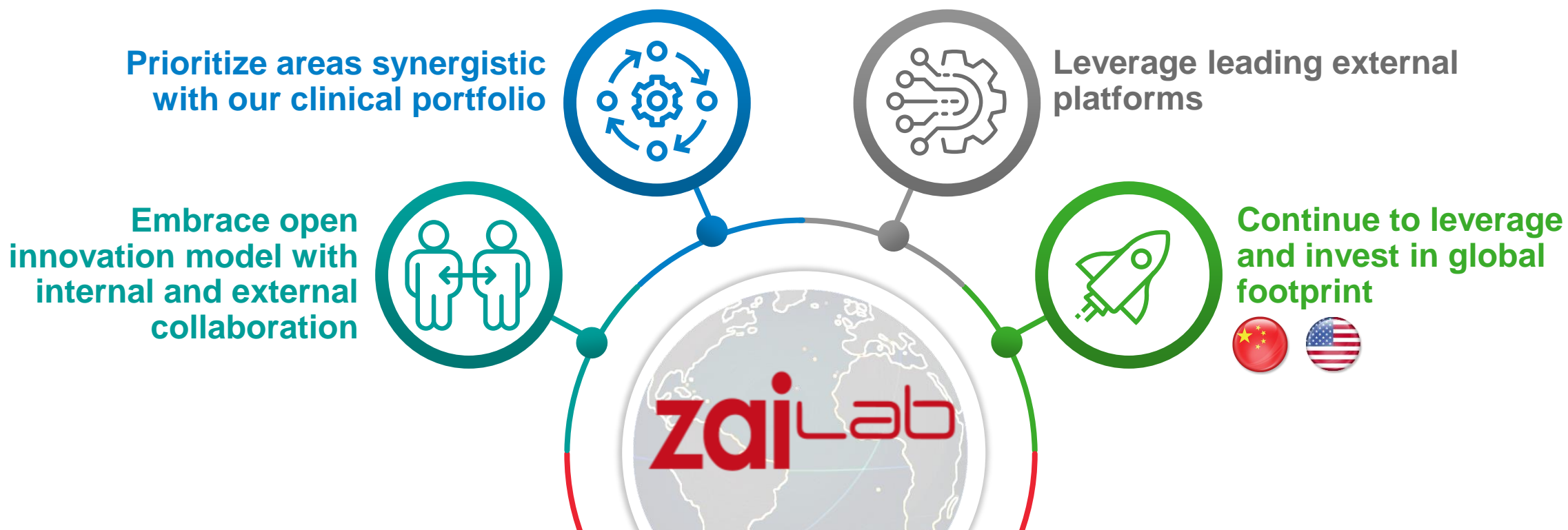
Enterprise Informatics
Easily access expert computational solutions; share data and collaboratively design molecules in real-time

SCHRÖDINGER

- Focus on **DNA damage response**: Active area of Zai research
- **Discovery** conducted **jointly**
- **Zai** responsible for **global development, manufacturing, and commercialization**
- **Potential combinatorial approaches** within our pipeline

Our Strategy in Internal R&D

Continuing Internal R&D Efforts to Focus on Assets with Global Rights



Multi-Pillar Internal R&D Strategy Aiming to Generate at Least One Global IND per Year



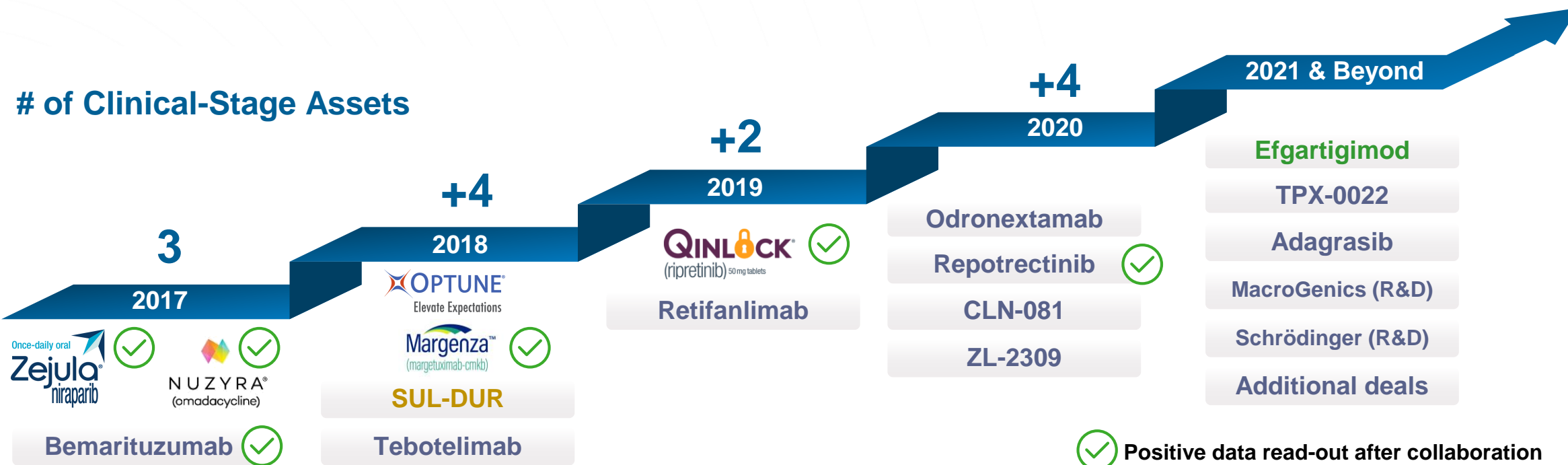
Business Development

Jonathan Wang

EVP, Head of Business Development

Partner of Choice

Strong Momentum to In-License Potential First- and/or Best-in-Class Assets



REGENERON

novocure™

argenx

Incyte

gsk

MACROGENICS

deciphera™

Turning Point
Therapeutics

FivePrime®

AMGEN

SCHRÖDINGER

cullinan
MANAGEMENT

MIRATI
THERAPEUTICS

Partners' Quotes

"Zai Lab is our partner in China. We have found the partnership to have lived up to all of our expectations."

Bill Doyle – Executive Chairman, Novocure

"Zai Lab is the ideal partner, with great passion to bring potential innovative immunology drugs to patients in need."

Tim Van Hauwermeiren – Chief Executive Officer, argenx

2021 BD Activities Continue to Focus on Innovation

Aim to Strengthen Disease Area Strongholds and Drive Scale

Highlight of BD Activities in 2021

Efgartigimod



- Potential first- and best-in-class
- Pipeline-in-a-product
- Anchor asset to build leadership in autoimmune disease area

Adagrasib



- Potential first- and best-in-class in China
- Strengthen lung and GI cancer franchises

TPX-0022

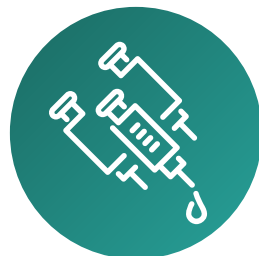


- Potential best-in-class
- Strengthen lung and GI cancer franchises
- Expand collaboration with Turning Point

R&D Collaboration



Rationale



Scientific Value



Portfolio Synergy



Long-term Collaboration



Unmet Needs

Robust Platform and Process

Support Sustainable Growth with Differentiated, FIC/BIC Assets



Leading Platform with Unparalleled Capabilities

Growing attractiveness to inbound opportunities



Partner of choice with strong execution



Leading development engine and strong capability of regulatory affairs



Increasing China and global footprint



Systemic and Robust BD Evaluation Process

Experienced, standardized, comprehensive



Experienced in-house team with knowledge across full breadth of development & lifecycle



Standardized evaluation process and criteria to ensure consistent quality



Comprehensive view from internal team and external KOLs / advisors

Evolving BD Efforts and Priorities

Building Global Leadership



BD Focus

PAST

- Late-stage, BIC/FIC assets
- Greater China rights
- Serve China's unmet medical needs

TODAY AND NEAR FUTURE

- First- and/or best-in-class assets
- Research, development or commercial synergies
- Broader regional rights
- Multiple and innovative transactions types, including potential transformative partnership



The Value of Zai's Business

Billy Cho

Chief Financial Officer

Unlocking Significant Potential Value in Zai



~\$860mm deployed since inception to create Zai today



ROI: We will continue to grow and execute with ***Zai Speed and Quality*** enabled by our **culture of high performance** and **relentless focus**



Continued R&D efforts with **11** assets with global rights



Transformative Medicine: We will continue to advance our **deep portfolio with breadth of modalities (combinations)** on the back of integrated platform, talent and scale



16 partnerships, of which **16** assets for global co-development



Global Partner of Choice: We have set new industry benchmark for **execution track record**, and will continue to be trusted **partner-of-choice globally**



~\$2.6bn raised from NASDAQ and HKEX;
~\$1.8bn cash balance¹



Investor Support: We expect to realize our ambitions given support from top **global investors** and **strong balance sheet**

Abbreviation: ROI (return on investment).

Note: (1) Cash balance as of 2Q 2021.

Q&A Participants



Samantha Du, Ph.D.

Founder, Chairperson, and
Chief Executive Officer



Tao Fu

Chief Strategy Officer



William Liang, M.D.

Chief Commercial Officer



Alan Sandler, M.D.

President, Head of Global
Development, Oncology



Harald Reinhart, M.D.

Chief Medical Officer,
Autoimmune and
Infectious Diseases



Jonathan Wang

Executive Vice President,
Head of Business Development



Billy Cho

Chief Financial Officer

zaiLab

